

2017 MARKETING CHOICE

27 January 2017

By Greg Beashel, QSL Managing Director and CEO

Dear Grower,

I met with representatives of Wilmar again today and can report that some headway has been made on several key issues for the On-Supply Agreement (OSA) currently under negotiation. A number of significant points of contention are still unresolved, however I hope the recent momentum can be maintained so that QSL Marketing Choice can be delivered to Wilmar growers as soon as possible.

As these important negotiations continue in Brisbane, QSL is holding a number of information sessions throughout the state to provide an update on local marketing arrangements and detail the QSL Marketing Choice pricing products available for the coming season and beyond. We hope you can join us at one of these gatherings, detailed below:



Greg Beashel, QSL Managing Director and CEO

DATE	VENUE	FOR MORE INFORMATION
Thursday 2 February	9am Canegrowers Hall, Home Hill 11.30am Ayr RSL, 101 Burke St, Ayr 6pm Noorla Bowls Club, Ingham ** Herbert River Canegrowers members only	Carla Keith 0409 372 305 Rebecca Love 0429 054 330 Jonathan Pavetto 0428 664 057
Tuesday 7 February	2pm Mossman Bowls Club, Mossman 6pm Jackaroo Motel, Mareeba	Daniel Messina 0429 660 238
Wednesday 8 February	10.30am Parkview Tavern, Gordonvale 2pm Babinda RSL Hall, 26 Church St, Babinda 5.30pm Sugar Museum, Mourilyan	Daniel Messina 0429 660 238
Thursday 9 February	10.30 am Tully Senior Citizens Hall, Tully	Daniel Messina 0429 660 238 Carla Keith 0409 372 305

Please note that additional sessions are planned for coming weeks, with details to be shared as they are confirmed.

Visit www.qsl.com.au for details



Your Trusted Partner

Tully Sugar Growers

Tully Sugar Growers are reminded that they must finalise their Grower's Economic Interest in sugar (GEI Sugar) marketing and pricing nominations by **28 February 2017**. QSL cannot accept pricing nominations until Growers have first submitted their signed Cane Supply Agreement, Sugar Marketing and Pricing Agreement, and Sugar Marketing Entity Form.

Any Growers who have nominated tonnages for our **2017 Target Price Contract Pool and/or 2017 Fixed Price Forward Contract Pool** also need to advise their mill of their Advances preference for these products by the end of February.

Growers considering transferring interim pricing to QSL should see their local mill representative and complete a **novation/transfer request form**. QSL can then provide an estimate for any costs that may apply to execute each request.

MSF Sugar Growers

MSF Sugar Growers who have elected QSL as their GEI Sugar Marketer have until **28 February 2017** to finalise their pricing decisions for the upcoming season.

Growers who have nominated tonnages for our **2017 Target Price Contract Pool and/or 2017 Fixed Price Forward Contract Pool** also need to advise their mill of their Advances preference for these products by **28 February 2017**.

Tully and MSF Sugar Growers seeking further information or assistance should contact their local QSL Grower Services Team representatives:

- FNQ Grower Relationship Manager Daniel Messina – 0429 660 238 / daniel.messina@qsl.com.au
- NQ Industry Relationship Manager Carla Keith – Carla Keith 0409 372 305 / carla.keith@qsl.com.au

Regards,

Greg Beashel

QSL Managing Director and Chief Executive Officer

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