



QSL Weekly Update

4 July 2017

Daily Price

Tuesday, 4th Jul 2017

13.92 US c/lb prompt

0.7661 AUD/USD spot

\$399.01 MT OTC

\$384.77 MT IPS OTC

Your QSL Grower Services Team

Far North Queensland: Daniel Messina, Grower Relationship Manager,
Ph. 0429 660 238 daniel.messina@qsl.com.au

North Queensland: Carla Keith, Industry Relationship Manager
Ph. 0409 372 305 carla.keith@qsl.com.au

Herbert River: Jonathan Pavetto, Grower Relationship Officer
Ph. 0428 664 057 jonathan.pavetto@qsl.com.au

Burdekin: Rebecca Love, Grower Relationship Officer
Ph. 0429 054 330 rebecca.love@qsl.com.au

Proserpine and Plane Creek: Emma Sammon, Grower Relationship Officer
Ph. 0418 978 120 emma.sammon@qsl.com.au

Central and Southern Districts: Cathy Kelly, Industry Relationship Manager
Ph. 0409 285 074 cathy.kelly@qsl.com.au

Indicative Pool Prices

The table below provides an overview of the QSL Pool Prices Matrices available at www.qsl.com.au. All prices quoted are **indicative only** and do not include an allocation from the QSL Shared Pool. Growers should consult their mill for information about their individual cane payments.

2017 as at Friday 16th June 2017

Harvest **\$420** IPS GROSS

Actively Managed **\$452** IPS GROSS

Guaranteed Floor **\$514** IPS GROSS

US Quota **\$771** IPS GROSS




2-Season Forward **\$477** IPS GROSS









Please note: Wilmar Growers are reminded that the 2017 Actively Managed and Guaranteed Floor pool values listed below are not applicable to Wilmar Growers. Results for the Wilmar-Grower versions of these two pools will be published shortly.

This report contains information of a general or summary nature. While all care is taken in the preparation of this report, the reliability, accuracy or completeness of the information provided in the document is not guaranteed. Information about past performance is not an indication of future performance. The update on marketing and pricing activity does not constitute financial product or investment advice. You should seek independent advice before making any pricing decisions. QSL does not accept any responsibility to any person for the decisions and actions taken by that person with respect to any of the information contained in this report.

QSL Market View

Current as of 3 July 2017

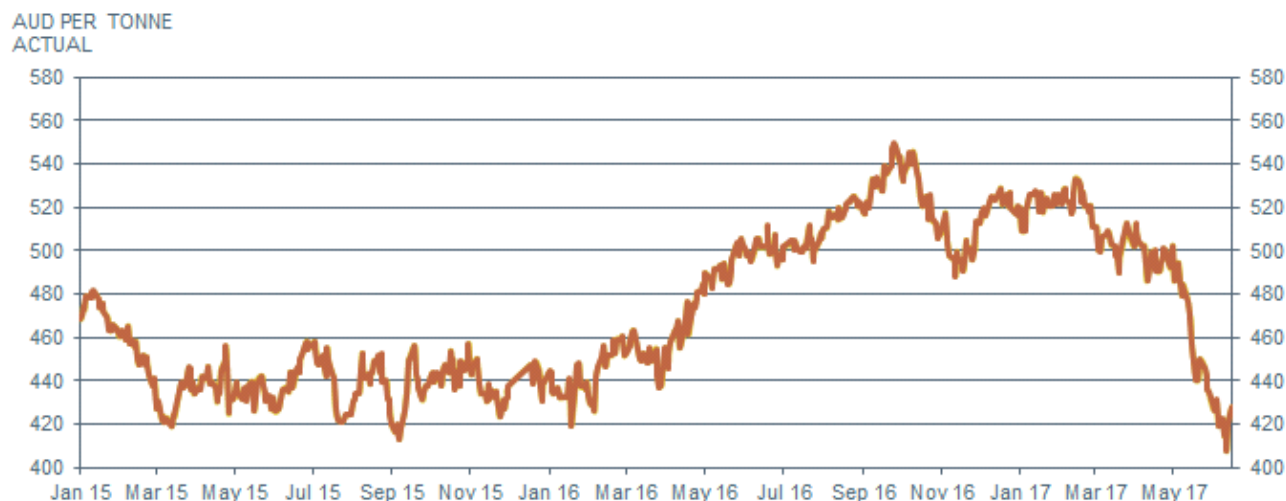
 Trend is more favourable to positive \$A/mt returns.
  Trend is neutral to \$A/mt returns.
  Trend is less favourable to \$A/mt returns.

MARKET COST DRIVERS	PROMPT (Oct 17) A\$/mt	2018 SEASON A\$/mt	COMMENTS
Sugar Fundamentals - Global exc. Brazil			It was a rather volatile lead up to the Jul 17 contract expiry last week. The final delivery was a relatively large one, with COFCO being the main deliverer of Brazilian raw sugar.
Sugar Fundamentals - Brazil			A further 5% reduction in gasoline prices on Friday night is expected to continue to put pressure on ethanol production and increase the sugar mix. The crop is progressing well.
Macro Issues/ Specs			The speculator sold position increased further as at Tuesday, with over 100,000 lots (5 million mt). Some of the volatility on Thursday and Friday was likely due to some buybacks. Technical signals may continue to prompt some further buybacks if we see further stability this week. Other commodities have been strong this week.
AUD/USD			The AUD/USD continues to remain well supported on the back of higher commodity prices and neutral positioning between Australian and USA interest rates. The RBA meeting on Tuesday will give some signs of timings and outlook for any further rate changes. Any news of rate hikes will add support for the AUD.
Overall Comments	After the ongoing slide over the past couple of months, the July 17 expiry gave a little bit of life back to the sugar market. The delivery was large and from Brazil, as expected, so isn't expected to overhang the market too much. The further reduction in gasoline prices may erode ethanol parity further and continue to encourage sugar production. The AUD/USD has continued to remain sticky, and we've changed our short-term outlook pending the RBA news. Longer term we do expect that the AUD/USD could potentially receive pressure.		

Keep up-to-date with the latest market information via the daily Market Snapshot [here](#).

Sign up to receive free daily price SMS [here](#).

2018 Season Historical Price Chart



Source: Bloomberg. Published at www.qsl.com.au as at 3.7.2017

QSL remains largest marketer of QLD sugar

QSL has retained its status as Australia's largest marketer of raw sugar following the implementation of new Marketing Choice arrangements for Queensland cane growers.

QSL Managing Director and Chief Executive Officer Greg Beashel said that more than 1000 Wilmar growers had allocated nearly 1 million tonnes to the industry-owned not-for-profit for the current season.

Mr Beashel said the forecast tonnage in the 2017 Season from Wilmar growers and that already contracted from the Bundaberg Sugar, Isis Central Mill, Mackay Sugar, MSF Sugar and Tully Sugar milling districts brought QSL's total tonnage to around 1.9 million tonnes for 2017.

Read the full media statement [here](#).

QSL Grower Rep Member nominations open

Nominations are now open for candidates interested in serving their local growing communities as a QSL Grower Representative Member.

Nomination forms and other information about the election process are available from QSL offices, your local collective, mill and the QSL website (www.qsl.com.au).

To nominate as a representative for a mill area, you must be a sugar cane grower who supplies sugar cane under contract to a mill in your relevant mill area. Nominations close **on Friday 5pm QLD time Friday 28 July 2017**.

For more information about this role [click here](#).

Nomination forms are available [here](#).

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