

QSL Market Update

Current as of 14 August, 2017

SEASON	AUD/MT*	WEEKLY CHANGE
2018	424.52	-1.63 %
2019	439.29	-0.33%
2020	437.46	-0.20%

Today's Indicative ICE 11 Prices

The figures quoted above are indicative of available ICE 11 prices as at 14 August 2017 and reflect the weighted average AUD/mt price. The prices have been adjusted to include Over-the-Counter (OTC) margin fees charged by banking institutions and, therefore, may differ from daily prices quoted by the ICE #11 Exchange and/or other Marketers of Growers' Economic Interest in Sugar (GEI Sugar). Values also do not account for any adjustments resulting from local Grower-Miller pricing arrangements.

2018-Season Historical Price Chart



Jan 15Mar 15May 15 Jul 15 Sep 15Nov 15 Jan 16Mar 16May 16 Jul 16 Sep 16Nov 16 Jan 17Mar 17May 17 Jul 17

Source: Bloomberg. Published at www.qsl.com.au as at 14.8.2017

This report contains information of a general or summary nature. While all care is taken in the preparation of this report, the reliability, accuracy or completeness of the information provided in the document is not guaranteed. The update on marketing and pricing activity does not constitute financial, investment or product advice or a risk management strategy. You should seek your own financial advice. This report should not be taken to include representations as to future matters, and nothing contained in this report should be relied upon as a representation as to future matters. Information about past performance is not an indication of future performance. QSL does not accept any responsibility to any person for the decisions and actions taken by that person with respect to any of the information contained in this report.

QSL Market Update



QSL Market View

Current as of 14 August 2017

 Trend is more favourable to positive \$A/mt returns. Trend is neutral to \$A/mt returns. \$A/mt returns. 			
MARKET COST DRIVERS	PROMPT (Oct 17) A\$/mt	2018 SEASON A\$/mt	COMMENTS
Current Market	\$369.91	\$424.52	
Sugar Fundamentals - Global exc. Brazil			No change to the expectation of limited further Indian import requirements. Q3 and Q4 trade flows now appear well covered based on the larger trade volumes out of Brazil. Further out, the additional supply from India, Europe and Thailand is still on track.
Sugar Fundamentals - Brazil			Strong crush volumes and the supportive Brazilian Real has the market positioning for larger-than- expected sugar production into the Oct 17 expiry. Although the market is below ethanol parity levels no switchover has yet been seen, with mills still sticking with sugar sales and hedges.
Macro Issues/ Specs			The speculator net-sold positions (~84k as at Tuesday) is expected to grow futher. Downward pressure continues on most technical support levels, except on Relative Strength which is oversold.
AUD/USD			The AUD/USD traded lower on the back of Trump's 'fire and fury' rhetoric, finding support at mid-78 cents. While the market is looking for safety, this time around it doesn't appear to be the USD. The AUD requires new data for a substantive directional move, with nothing of note expected this week.
Overall Comments	Weaknesss continues in the ICE 11 Oct 17 contract, with Friday being the ninth consecutive negative session as Brazilian production continues to streamroll ahead. Short-term volatilitry can be expected as the trade may look to cover shorts on the prompt contract. However, the general negative trend is expected into Q1 2018 as Brazilian and Thai volumes look for homes. Whilst general structural weakness across the commodity basket continues to push prices down, positive sentiment is building towards a fall for the AUD/USD.		

Please refer to QSL's website for the latest market information via the daily Market Snapshot: <u>http://www.qsl.com.au/sugar-prices/daily-indicative-prices</u>.

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