

September 24 – September 28 2018



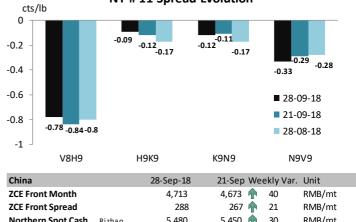
Sugar Prices and Macros as of	•	28-Sep-18									
	28-Sep-18	21-Sep-18	28-Aug-18	We	ekly Var. Monthly Var.	28-Sep-18	21-Sep-18	28-Aug-18	We	ekly Var. M	onthly Var.
NY #11	10.42	10.84	10.31	4	-0.42 🛖 USD Index	95.13	94.22	94.72	Ŷ	0.92 🛉	0.42
London #5	320.5	331.0	317.2	Ψ.	-10.5 🛖 USDBZL	4.05	4.05	4.13	Ψ.	-0.00 🎍	-0.09
NY#16	25.34	25.39	25.46	Ψ.	-0.05 🖖 USDINR	72.50	72.23	70.10	Ŷ	0.27 🧌	2.40
Front White Premium	90.8	92.0	89.9	•	-1.2 🛖 EURUSD	1.16	1.17	1.17	4	-0.01 🎍	-0.01

Market Situation at a Glance

International Prices			
	28-Sep-18	21-Sep-18	Weekly Var.
Sugar			
NY #11	10.42	10.84 🦊	-0.42 cts/lb
Front Spread	-0.09	-0.12 🏫	0.03 cts/lb
London #5	320.50	331.00 🦊	-10.50 \$/mt
Front Spread	0.80	-2.00 👘	2.80 \$/mt
White Premium	90.78	92.02 🦊	-1.24 \$/mt
USD Index	95.13	94.22 🧌	0.92
USDBZL	4.05	4.05 🦊	- <mark>0.00</mark> R\$/\$
USDINR	72.50	72.23 🧌	0.27 RUP/\$
RUBUSD	65.60	66.45 🦊	- <mark>0.85</mark> RUB/\$
EURUSD	1.16	1.17 쎚	-0.01 \$/EUR
60 D 500	2014	2020	45.60
S&P500	2914		-15.69
DJ Industrial Avg	26440	26657 🤟	-217.05
Light Crude Oil	73.56	70.71 🛖	2.85 \$/Barrel
Corn	356.50	357.75 🕹	-1.25 cts/Bushel
Wheat	510.50	522.50 🎍	-12.00 cts/Bushel
Coffee (Arabic)	102.45	99.70 🛖	2.75 cts/lb

Domestic Markets				
	28-Sep-18	21-Sep-18	Weekly Var.	Unit
Brazil				
NY Front Month in BZL	42.18	43.88	-1.70	R\$ cts/lb
Domestic:				
Esalq Sugar (R\$)	62.63	62.17	n 0.46	R\$/50kg
Esalq Sugar (US\$)	15.47	15.36	n 0.11	cts/lb
Hydrous Ethanol (NY#11 equiv.)	13.19	12.89	0.30	cts/lb
Anhydrous Ethanol(NY#11 equiv.)	13.67	13.37	1 0.30	cts/lb
Ethanol/Gasoline in Sao Paolo			•	
Ethanol	2,685	2,641	T 44	R\$/I
Gasoline	4,476	4,414	n 62	R\$/I
Ethanol/Gasoline Parity	60.0%	59.8%	n 0%	
Anhydrous from US Parity	-47.46	-53.81	6 .35	USD/M3
Anhydrous to US Parity	-144.74	-138.23	🔶 -6.51	USD/M3
India				
NCDEX	31,300	31,380	-80	RUP/mt
S-Grade (Kolhapur)*	29,988	30,234	-246	RUP/mt
M-Grade (Kolkatta)*	34,286	34,857	-572	RUP/mt
		<u>* price d</u>	oes not inclu	de GST of 5%

Sugar Market 16 420 — NY #11 • -Ldn #5 400 15 380 14 **cts/lp** 13 ³⁶⁰ ₩ 340 12 11 320 300 10 27-Nov 11-Jun 9-Jul 22-Jan 19-Feb 6-Aug 3-Sep 1-Oct 2-0ct 30-Oct 25-Dec 19-Mar 16-Apr 14-May NY #11 Spread Evolution

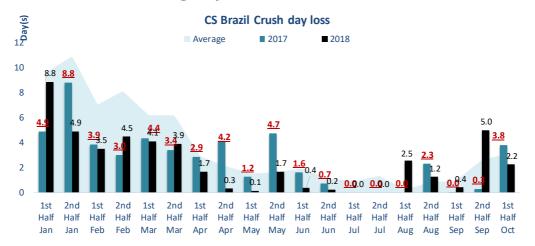


Northern Spot Cash	Rizhao	5,480	5,450 👎	30	RMB/mt
Southern Spot Cash	Liuzhou	5,520	5,430 🛖	90	RMB/mt
USA		28-Sep-18	21-Sep-18		
No #16		25.34	25.39 🦊	-0.05	cts/lb
#16/11 Spread		14.92	14.55 🏫	0.37	cts/lb
EU					
EU 45s containers		1	0 🏫	1.0	\$/m3 \$/mt ov Ldn
Russia					
Price in Krasnodar		562	527 🏫	35.4	\$/m3





Crushing Days Lost to Rain in CS Brazil



33N 123 30N 25 160 27N 27 40 24N 150 102 105 125 21N 92 110 102 18N 15N 50 12N 9N 6N radiant

Indian Cumulative Monsoon (% of normal rain)

65E 70E 75E 80E 85E 90E 95E





- NY Flat Price: The NY March contract closed at 11.2 cts/lb last Friday, down from 11.68 cts/lb the previous week.
- NY Spreads: The October/March spread expired at 78 points carry. While the March/May spread fell to a low of 15 points carry and closed at 9 points carry last Friday.



• **COT Report**: Speculators increased their net-shorts by 18k lots and now are 131.6k lots netshort, they added 30.5k lots of gross shorts and added 12.5k lots of gross longs. Index funds sold net 9.6k lots and now are 259.6k lots net-long. Commercials reduced their net-shorts to 128k lots, covering 31k lots of gross shorts and liquidating 3.4k lots of gross longs.



► EU production estimates have been reduced to 19.2 million mt in 2018/19.

The Philippines are expected to issue import licenses for refined sugar this week.

Brazilian sugar production in 2018/19 season is estimated at 26.5-27 million mt.



India has announced an export subsidy of approximately \$160/mt of sugar for 5 million mt in 2018/19.

Mexico is expected to have a surplus of sugar next season.

Myanmar re-exports to China have stopped.

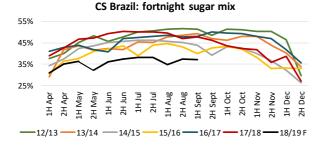




UNICA: Production Update

Cane (1000 mt)	2017/18	2018/19	Variation Y-o-Y
Fortnight	1H Se	pt	Valiation 1 o 1
Cane (1000 mt)	45,472	38,582	-6,890
Sugar (1000 mt)	3,137	2,151	-987
Ethanol (1000 M3)	2,112	2,261	148
ATR (kg/mt)	150.92	156.97	6 .1
Sugar mix (%)	47.98%	37.3%	-10.7%
	2017/18	2018/19	Variation V-o-V
Cumulative	2017/18 1H Se		Variation Y-o-Y
Cumulative Cane (1000 mt)			Variation Y-o-Y
	1H Se	pt	<u>^</u>
Cane (1000 mt)	1H Se 428,322	pt 430,348	1 2,026
Cane (1000 mt) Sugar (1000 mt)	1H Se 428,322 26,480	pt 430,348 20,993	♣ 2,026 ♣ - 5,487

- During the first half of September mills crushed 38.6 million mt of cane, down 7 million mt year-on-year due to increased wet weather stoppages.
- Sugar mix was at 37.3%, down from 48% last season. ATR reached its peak at 157 kg/mt, above the result from last year at 151 kg/mt.
- This resulted in sugar production of 2.15 million mt, almost 1 million mt down year-on-year.
- Cumulative sugar production is currently at 21 million mt, 5.5 million mt down year-on-year.
- Total sugar production for 18/19 season not expected to surpass 27 million mt, this is due to strong ethanol mix.
- The second half of September has seen reasonable rainfall – with approximately 5 days lost to rain.



October Contract Expiry

- The October contract traded off board at 10.42 cts/lb. The October/March spread during last trading days widened to 102 points carry and expired at 78 points carry.
- Deliveries against the October contract were the lowest since 2011, with 270k mt delivered by Wilmar, ED&F Man and Sucden, while Louis Dreyfus Company was a receiver. Among the origins were Central America, Brazil, Mexico and South Africa.



Russia: Production Update

24-09-18	2017/18	2018/19	Var
Beet stored up	13,518	11,584	- 1,934
Beet processed	11,984	10,150	- 1,834
Beet in stocks	1,421	1,332	- 89
Sugar produced	1,597	1,457	- 140
Extr. rate	13.3	14.4	1.0
Factories	74	72	- 2

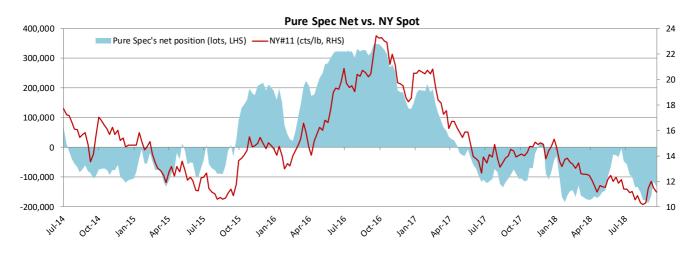
- 72 factories processed 10.2 million mt of beets, 1.8 million mt below last season.
- Sugar production reached 1.33 million mt, 90k down year-on-year, while the extraction rate is extremely good at 14.4%.
- Agricultural yields still remain weak, currently 18% down year-on-year at 34.6 mt/ha.
- With such low yields production is expected to reach 5.6-5.8 million mt, down from 6.5 million mt last season.





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		Specs net	Specs gross	Specs gross	Index traders	Commercials	Commercials	Commercial	
Date	Spot Price	positions	longs	shorts	net positions	net positions	gross longs	gross shorts	OI
		(i)-(ii)	(i)	(ii)		(iii)-(iiii)	(iii)	(iiii)	
07-08-18	10.88	-132,331	226,861	359,192	251,907	-119,577	334,902	454,479	1,174,150
14-08-18	10.34	-149,658	224,256	373,914	250,246	-100,587	338,935	439,522	1,185,138
21-08-18	10.17	-175,261	212,274	387,535	251,598	-76,337	358,590	434,927	1,213,793
28-08-18	10.31	-177,188	206,299	383,487	253,990	-76,802	357,818	434,620	1,209,619
04-09-18	11.46	-188,738	194,801	383,539	254,212	-65,475	362,722	428,197	1,169,954
11-09-18	12	-163,835	176,899	340,734	258,465	-94,629	332,284	426,913	1,070,771
18-09-18	11.50	-113,669	170,594	284,263	269,221	-155,552	262,637	418,189	925,097
25-09-18	11.15	-131,636	183,095	314,731	259,603	-127,968	259,199	387,167	945,821
Lastet Change	-0.35	-17,967	12,501	30,468	-9,618	27,584	-3,438	-31,022	20,724



Wilmar Grower Marketing Team

Chris Winship	(07) 4722 1986 0437 669 118	Simon Haire	(07) 4945 9708 0437 803 019
Zachary Wager	(07) 4722 1956 0439 002 240	Franco Zaini	(07) 4722 1954 0419 476 770
Angus McKerrow	0419 238 536		

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