

15 March 2019

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Welcome to your weekly overview of key QSL news and information.

Grower pricing workshops - Herbert River

Want to learn more about QSL's pricing options and how they work? Then come along to one of our free grower workshops in Ingham next week. Two different workshops are on offer - each focusing on a different type of pricing option:

UNDERSTANDING QSL'S MANAGED POOLS

- **Session 1:** 9.30am Wednesday 20 March
- **Session 2:** 2pm Wednesday 20 March
- **Session 3:** 6pm Wednesday 20 March
- **Session 4:** 12 noon Thursday 21 March
- **Session 5:** 2pm Thursday 21 March
- **Session 6:** 12 noon Friday 22 March

UNDERSTANDING YOUR SELF-MANAGED PRICING OPTIONS

- **Session 1:** 12 noon Wednesday 20 March
- **Session 2:** 9.30am Thursday 21 March
- **Session 3:** 6pm Thursday 21 March
- **Session 4:** 9.30am Friday 22 March

Each one-hour session will be held in the QSL office on Level 2 of the Canegrowers Building in Lannercost Street, Ingham. To book your place, please contact James Formosa on **0447 062 213** or email James.Formosa@qsl.com.au.

GPA process for Mackay growers

Thank you to all those Mackay-district growers who have chosen QSL as their marketer for the coming season. In order to get you set up in the QSL system, you now need to complete and return your Grower Pricing Agreement (GPA). This agreement will be emailed or posted to you, and must be completed and returned to QSL before we can activate your new QSL account. We'll be in touch as soon as your GPA is ready, but for more information or help with this document, please don't hesitate to contact your local QSL team on **4967 4618** or call into our Mackay office on level 2 of the Canegrowers Building in Wood Street.



Don't miss your chance to join this year's **QSL Grower Study Tour to South Korea**. Departing on Saturday 18 May, this small-group guided tour will showcase the delights of Seoul while also providing growers with an invaluable insight into one of our most important export sugar markets, meeting with key

customers and touring their facilities. Costing approximately \$6000 per person, the trip includes return economy flights to Seoul from Brisbane, accommodation, most meals, transportation within Korea and some sightseeing activities. Places are limited so contact Alana Lucht as soon as possible on **3004 4471** or email alana.lucht@qsl.com.au to register your interest.

QSL Direct accepting nominations

The QSL Direct online grower portal is now accepting nominations to QSL's 2019-Season range of Managed Pools and Self-Managed pricing products. Prior to making a nomination, Growers are reminded they should read our full Pricing Pool Terms, available by [clicking here](#). Nominations for these products will close **5pm 30 April 2019**, with any unallocated 2019-Season tonnage remaining after this date defaulting to QSL's 2019 Harvest Pool. For more information or assistance with our online nomination process, please contact your local QSL Grower Services Team representative (detailed below) or call the QSL Direct Helpline on **1800 870 756**.

[Click here to read our 2019-Season Product Overview](#)

Current indicative pool prices

To access our latest indicative 2018-Season pool prices and the Shared Pool applicable to your milling district, please click on the relevant link below:

[Bundaberg Sugar milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Market Update

The May19 sugar contract continued its downward spiral last week, trading from a high of 12.73c/lb last Monday, testing 12.00c/lb on Thursday, and then closing the week down 55 points at 12.18c/lb. This was mainly driven by speculative and











system selling, and was exacerbated by the large Mar19 expiry, delivering 1 million tonnes and curbing trade talk of first-quarter tightness.

[Click here to read our full QSL Market Update.](#)

Today's sugar prices

[Click here to read our latest Daily Market Snapshot](#)

YOUR QSL GROWER SERVICES TEAM

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