

20 September 2019

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Welcome to your weekly overview of key QSL news and information.

Regional QSL Updates & Q&As with Greg Beashel

Have you got questions about the sugar market, your QSL options or QSL? Come along to our regional sessions for an update from QSL Managing Director and CEO Greg Beashel.

PROSERPINE:

- 5pm Monday 23 September – Metropole Hotel, Proserpine

RSVP Karen Vloedmans 0429 804 876

PLANE CREEK:

- 4pm Tuesday 24 September – Sarina RSL, Central Street, Sarina

RSVP Kathy Zanco 0437 645 342

MACKAY:

- **6pm Wednesday 25 September – Souths Leagues Club, Mackay**

RSVP Sonia Ball 0418 978 120

TULLY:

- **6pm Monday 30 September – Senior Citizens Hall, Tully**

RSVP Daniel Messina 0429 660 238

HERBERT RIVER:

- **6.30pm Wednesday 9 October – Ingham Bowls Club, Ingham**

RSVP James Formosa 0447 062 213

BURDEKIN:

- **6.30pm Thursday 10 October – Burdekin Sports Club Hall, Ayr**

RSVP Kristen Paterson 0438 470 235



Harriet joins the QSL team

Experienced agribusiness professional Harriet McLennan has joined QSL as Grower Relationship Manager for the Mackay, Plane Creek and Proserpine districts.

Find out more about Harriet by reading our full media release [here](#).

DID YOU KNOW?

QSL has a proven commitment to transparency, with regular and public reporting of our returns and clear guidelines around how and when we pass on any costs.

2020-Season products open

- **2020 QSL Early-Start Actively Managed Pool:** Nominations for this pool are currently being accepted and close on **31 October 2019**. This QSL-managed pricing option targets the best return for participants by

pricing in an active manner designed to exploit short-term market opportunities. As its name suggests, it starts pricing earlier than the standard QSL Actively Managed Pool, giving QSL's pool managers an additional six months in which to price this pool's tonnage.

- **2020 QSL Self-Managed Harvest:** Nominations for this pool are currently being accepted and close on **31 October 2019**. This grower-managed pricing option is designed to give growers the opportunity to manage their own production risk. To participate, growers must have a minimum of 300 tonnes and 35% of their GEI Sugar with QSL allocated to the QSL Harvest Pool. They are then responsible for pricing the entirety of their QSL Harvest Pool allocation against each of the four futures contracts available each season (July, October, March and May). Pricing restrictions remain in place for 20% of each participating grower's nominated tonnage in the Self-Managed Harvest in order to maintain their production buffer.

For more information regarding any of the pricing products outlined above, please read the full Pricing Pool Terms available at www.qsl.com.au or contact your local QSL Grower Services Team rep.

Current indicative pool prices

To access our latest indicative pool prices and the Shared Pool applicable to your milling district, please click on the relevant link below:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Market Update

The ICE 11's net-short position reached new record levels of 219,000 lots, while a drone attack on Saudi Arabia's oil refineries led to an all-too-brief spike for sugar prices.

[Click here to read our full Market Update](#)

Today's sugar prices

[Click here to read our latest Daily Market Snapshot](#)

The graphic features a teal background. On the left, three hands of different skin tones hold up smartphones displaying the QSL logo. Behind the hands is a stylized globe with yellow lines representing global connectivity. To the right of the hands, the text reads: 'Take the sugar market into your own hands', 'Introducing the new QSL app', 'It's the first of its kind and gives you all the tools you need to easily monitor the global sugar market and quickly act on pricing opportunities.', 'It's also the most personalised, simple and straightforward way to stay connected to your QSL Direct account. Experience the convenience, stay on top of your pricing and take the market with you, wherever you go.', 'DOWNLOAD THE QSL APP TODAY', 'Available on the App Store', and 'GET IT ON Google Play'. At the bottom right is the QSL logo and the website 'www.qsl.com.au'.

Take the sugar market into your own hands

Introducing the new QSL app

It's the first of its kind and gives you all the tools you need to easily monitor the global sugar market and quickly act on pricing opportunities.

It's also the most personalised, simple and straightforward way to stay connected to your QSL Direct account. Experience the convenience, stay on top of your pricing and take the market with you, wherever you go.

DOWNLOAD THE QSL APP TODAY

Available on the App Store

GET IT ON Google Play

For more information, please contact your local QSL representative.

QSL

www.qsl.com.au

NEED HELP OR INFORMATION?

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