

27 September 2019

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## QSL Weekly Update

Welcome to your weekly overview of key QSL news and information.

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### **OCT19-MAR20 roll complete**

Growers with unfilled pricing in the 2019-Season Target Price Contract are reminded their tonnage in the OCT19 ICE 11 contract has been 'rolled' to the MAR20 contract and a cost of \$16.76/tonne has been incurred. This roll amount is in addition to the JUL19-OCT19 roll of \$1.22/tonne already incurred, resulting in a total roll cost to date of \$17.98/tonne. For further information please contact your local QSL Grower representative.

### **Update & Q&As with Greg Beashel**

Have you got questions about the sugar market, your QSL options or QSL in general? Then don't miss our regional updates with QSL Managing Director and CEO Greg Beashel.

### **TULLY:**

- 6pm Monday 30 September – Senior Citizens Hall, Tully

RSVP Daniel Messina 0429 660 238

**HERBERT RIVER:**

- **6.30pm Wednesday 9 October – Ingham Bowls Club, Ingham**

RSVP James Formosa 0447 062 213

**BURDEKIN:**

- **6.30pm Thursday 10 October – Burdekin Sports Club Hall, Ayr**

RSVP Kristen Paterson 0438 470 235



**Amanda joins our FNQ team**

QSL's Far North Queensland growers now have an additional local QSL rep, with Amanda Sheppard joining the business as our FNQ Grower Relationship Officer. Amanda, who has worked in the sugar industry for the past seven years, is based in Mossman and will support our local Grower Relationship Manager Daniel Messina. To contact Amanda, email [Amanda.Sheppard@qsl.com.au](mailto:Amanda.Sheppard@qsl.com.au) or call her on **0418 264 393**.

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## DID YOU KNOW?

**Whether you are big grower or small, a new or current customer, our QSL Loyalty Bonus rewards all eligible growers equally.**

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### **2020-Season products open**

- **2020 QSL Early-Start Actively Managed Pool:** Nominations for this pool are currently being accepted and close on **31 October 2019**. This QSL-managed pricing option targets the best return for participants by pricing in an active manner designed to exploit short-term market opportunities. As its name suggests, it starts pricing earlier than the standard QSL Actively Managed Pool, giving QSL's pool managers an additional six months in which to price this pool's tonnage.
- 
- **2020 QSL Self-Managed Harvest:** Nominations for this pool are currently being accepted and close on **31 October 2019**. This grower-managed pricing option is designed to give growers the opportunity to manage their own production risk. To participate, growers must have a minimum of 300 tonnes and 35% of their GEI Sugar with QSL allocated to the QSL Harvest Pool. They are then responsible for pricing the entirety of their QSL Harvest Pool allocation against each of the four futures contracts available each season (July, October, March and May). Pricing restrictions remain in place for 20% of each participating grower's nominated tonnage in the Self-Managed Harvest in order to maintain their production buffer.

For more information regarding any of the pricing products outlined above, please read the full Pricing Pool Terms available at [www.qsl.com.au](http://www.qsl.com.au) or contact your local QSL Grower Services Team rep.

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### **Current indicative pool prices**

To access our latest indicative pool prices and the Shared Pool applicable to your milling district, please click on the relevant link below:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

## QSL Market Update

With the prompt October 19 contract about to expire, the market's attention switched from recent macro-economic factors such as drone attacks and US/China trade tensions, to rumours around the large quantities of undesired sugar expected to be delivered against the tape.

[Click here to read our full Market Update](#)

## Today's sugar prices

[Click here to read our latest Daily Market Snapshot](#)

The graphic features three hands holding smartphones displaying the QSL logo, set against a background of a globe with yellow orbital lines. The text on the right promotes the new QSL app, highlighting its features for monitoring the global sugar market and staying connected to the QSL Direct account. It includes download instructions for the App Store and Google Play, and the QSL logo with the website address www.qsl.com.au.

Take the sugar market into your own hands

**Introducing the new QSL app**

It's the first of its kind and gives you all the tools you need to easily monitor the global sugar market and quickly act on pricing opportunities.

It's also the most personalised, simple and straightforward way to stay connected to your QSL Direct account. Experience the convenience, stay on top of your pricing and take the market with you, wherever you go.

DOWNLOAD THE QSL APP TODAY

Available on the App Store

Google Play

For more information, please contact your local QSL representative.

**QSL**

www.qsl.com.au

## NEED HELP OR INFORMATION?

# YOUR QSL GROWER SERVICES TEAM

Far North Queensland



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