September 9 - 13 2019





Sugar Prices and Macros as of		13-Sep-19										
	13-Sep-19	6-Sep-19	13-Aug-19	Weekly	Var. I	Monthly Var.	13-Sep-19	6-Sep-19	13-Aug-19	Weel	kly Var.	Monthly Var.
NY #11	10.91	11.02	11.72	Ψ -	0.11	USD Index	97.86	98.01	97.83	Ψ.	-0.15	0.03
London #5	329.4	304.1	317.2	1	25.3	USDBZL	4.08	4.06	3.96	1	0.02	0.12
NY#16	25.51	25.75	25.88	<b>.</b> -	0.24	<b>USDINR</b>	70.97	71.63	71.40	4	-0.66	-0.43
Front White Premium	88.9	61.2	58.8	1	27.7	EURUSD	1.11	1.10	1.12	1	0.00	-0.01

### Market Situation at a Glance

International Prices			
international Fires	13-Sep-19	6-Sep-19	Weekly Var.
Sugar			
NY #11	10.91	11.02 🖖	-0.11 cts/lb
Front Spread	-1.05	-0.95 🌵	-0.10 cts/lb
London #5	329.40	304.10 🡚	25.30 \$/mt
Front Spread	-4.50	-7.10 🥋	2.60 \$/mt
White Premium	88.88	61.15 🧌	27.73 \$/mt
LICD to do	07.06	00.04	0.45
USD Index	97.86	98.01 🖖	-0.15
USDBZL	4.08	4.06 🛖	
USDINR	70.97	71.63 🤟	-0.66 RUP/\$
RUBUSD	63.92	65.41 🤟	-1.50 RUB/\$
EURUSD	1.11	1.10 🥋	0.00 \$/EUR
C 8 D C O O	3007	2070	20.00
S&P500	3007	2979 🥋	28.68
DJ Industrial Avg	27182	26728 🥋	454.30
Light Crude Oil	54.82	56.73 🖖	-1.91 \$/Barrel
Corn	355.50	342.00	
Wheat	485.75	460.25	•
Coffee (Arabic)	99.50	93.85 🦣	5.65 cts/lb

Domestic Markets				
	13-Sep-19	6-Sep-19	Weekly Var.	Unit
Brazil				
NY Front Month in BZL	44.56	44.76	-0.20	R\$ cts/lb
Domestic:				
Esalq Sugar (R\$)	59.99	59.88	0.11	R\$/50kg
Esalq Sugar (US\$)	14.69	14.74	-0.06	cts/lb
Hydrous Ethanol (NY#11 equiv.)	12.98	13.10	-0.13	cts/lb
Anhydrous Ethanol(NY#11 equiv.)	13.46	13.81	-0.35	cts/lb
Ethanol/Gasoline in S. Paolo	13-Sep-19	6-Sep-19	Weekly Var.	Unit
Ethanol	3,587	3,554	33	R\$/I
Gasoline	4,308	4,201	<b>1</b> 07	R\$/I
Ethanol/Gasoline Parity	83.3%	84.6%	-1%	
Anhydrous from US Parity	-8.97	14.76	-23.73	USD/M3
Anhydrous to US Parity	-182.25	-206.50	24.25	USD/M3
India	13-Sep-19	6-Sep-19	Weekly Var.	Unit
NCDEX	31,600	31,600	<b>№</b> 0	RUP/mt
S-Grade (Kolhapur)*	31,973	32,277	-304	RUP/mt
M-Grade (Kolkatta)*	35,857	35,810	<b>1</b> 48	RUP/mt
		* price de	oes not includ	de GST of 5%

#### Sugar Market 15 400 — NY #11 — Ldn #5 390 380 370 14 14 9 1s 12 12 11 13 360 350 340 330 11 320 11 310

#### NY # 11 Spread Evolution cts/lb 0 -0.2 -0.15 -0.12-0.13 -0.4 -0.6 ■ 30-08-19 -0.8 22-08-19 -1 -1.09 **31-07-19** -1.2 H20K20 K20N20 K20N20

China		13-Sep-19	06-Sep Weekly Var	. Unit
ZCE Front Month		5,562	5,548 🦍 14	RMB/mt
ZCE Front Spread		-69	-54 🤚 -15	RMB/mt
Northern Spot Cash	Rizhao	6,010	6,020 🤚 -10	RMB/mt
Southern Spot Cash	Liuzhou	5,900	5,830 🛖 70	RMB/mt
USA		13-Sep-19	6-Sep-19	
No #16		25.51	25.75 🤚 -0.24	cts/lb
#16/11 Spread		14.60	14.73 🌵 -0.13	cts/lb
EU				
EU 45s containers		40	40 🏚 0.0	\$/mt ov Ldn
Russia				

350

Price in Krasnodar

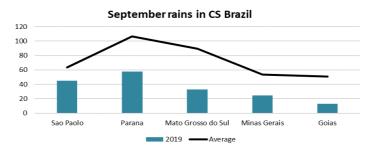
350 🌵 -0.1

\$/m3





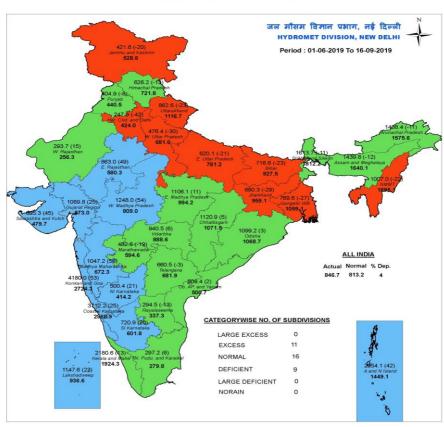
# **CS Brazil September Rainfall**



## **Indian: Monsoon Rains**



### SUBDIVISION RAINFALL MAP



Legend

Large Excess [ 60% or more] Excess [ 20% to 59%] Normal [-19% to 19%] Deficient [-59% to -20%] Large Deficient [-99% to -60%] No Data [-100%] No Rain

### NOTES

- a) RainFall figures are based on operation data.
- b) Small figures indicate actual rainfal (mm), while bold figures indicate Normal rainfall (mm
  c) Percentage Departures of rainfall are shown in brackets.





- NY Flat price: October contract broke below 11 cts/lb, hitting contract lows at 10.68 cts/lb.
- NY Spreads: October/March spread came back to the levels seen 2 weeks ago, closing at: 105 points carry, compared with 95 points carry a week before.
- London market: March/March White
  Premium rallied to \$58/mt last week from the lows of \$52/mt



■ COT report: COT report as of September 3<sup>rd</sup> showed that specs held a record net-short positions of 218.9k lots, increase of 29.5k lots week on week. Commercials for the first time turned net-long of 11.4k lots. Index positions stood at 207.5k lots, down 4k lots week on week.



- ► Indian production could be as low as 27 million mt in 2019/20 due to a higher ethanol diversion.
- ► CS and NNE Brazil production is down year on year due to stronger sugar mix so far.
- Ethanol demand in CS Brazil remains strong.



### RFΔR

- ➤ Yields in CS Brazil are above last season with more cane available to crush.
- **▶** Domestic prices in Russia are falling, making exporting to the neighboring countries more attractive.





### **London October Contract Expiry**

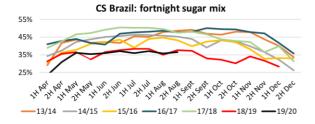
Row Labels	<b></b> Sucden	Wilmar	Grand Total
<b>⊡October</b>	73,250	73,850	147,100
Brazil CS	21,650	21,850	43,500
Brazil NE	13,950	14,050	28,000
Thailand	35,650	35,950	71,600
Mexico	2,000	2,000	4,000

- London October contract expired Friday at \$316.9/mt, with Oct/Dec spread going off board at \$4.5/mt carry
- ▶ 147k mt was received by Wilmar and Sucden, with most of sugar was delivered in Thailand (72k mt)

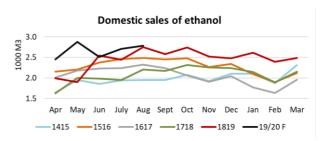
### **CS Brazil: Crushing Update**

Cane (1000 mt)	2018/19	2019/20	Variation Y-o-Y
Fortnight	2H A	ug	Variation 1-0-1
Cane (1000 mt)	43,523	47,815	4,291
Sugar (1000 mt)	2,383	2,513	<b>130</b>
Ethanol (1000 M3)	2,464	2,724	260
ATR (kg/mt)	152.6	150.9	<b>- 1</b> .7
Sugar mix (%)	37.64%	36.55%	-1.1%
	2018/19	2019/20	Variation V o V
Cumulative	2018/19 2H A		Variation Y-o-Y
Cumulative Cane (1000 mt)		ug	Variation Y-o-Y
	2H A	398,286	^
Cane (1000 mt)	2H A	398,286 <b>17,971</b>	4,544
Cane (1000 mt) Sugar (1000 mt)	2H At 393,742 <b>18,887</b>	398,286 <b>17,971</b>	4,544 - <b>916</b>

- CS Brazil mills crushed 47.8 million mt of cane during 2H of August 4.3 million mt up year on year.
- Even with higher cane crush, sugar mix managed to be below last year at 36.6% (vs 37.6% last year).



- ATR was also lower than last season at 150.9 kg/mt and this resulted in sugar production of 2.5 million mt, 130k mt up year on year.
- Cumulative production of sugar is now at 18 million mt, 900k below last year, while cumulative cane crush is 4.5 million mt above last season.
- ► UNICA did not mention agricultural yields for August in the report, but they should have been consistently higher year on year.
- ► Ethanol sales were at 2.8 million m³, slightly higher year on year. Hydrous contributed to 1.97 million m³, similar than last year.



### **NNE Brazil: Crushing Update**

2H AUG	2017/18	2018/19	Var.	
Cane(kmt)	6,787	7,219	1	431
Sugar (kmt)	167	129	₩-	38
Total Ethanol	392	428	1	35
Androus(000 m3)	179	194	1	14
Hydrous (000 m3)	213	234	1	21
ATR (kg/t of cane)	124.71	120.00	<b>-</b>	5
Sugar mix (%)	20.77%	15.65%	4	-5.1%

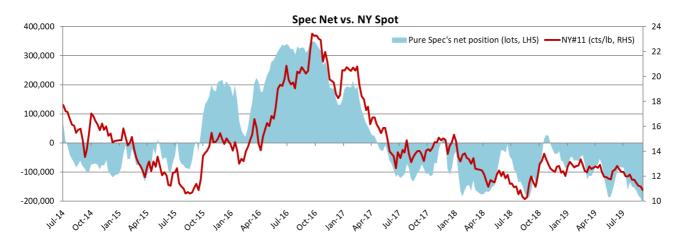
- NNE Brazil crushed 7.2 million mt of cane, 430k mt higher year on year.
- Sugar mix stood at 15.7%, down from 20.8% last year. ATR was 5 kg/mt lower year on year at 120 kg/mt.
- Sugar production was at 129k mt, 38k mt down year on year.





### **COT RECAP**

		Specs net	Specs gross	Specs gross	Index traders	Commercials	Commercials	Commercial	
Date	Spot Price	positions	longs	shorts	net positions	net positions	gross longs	gross shorts	OI
		(i)-(ii)	(i)	(ii)		(iii)-(iiii)	(iii)	(iiii)	
23-07-19	11.98	-160,497	194,437	354,934	213,679	-53,181	382,194	435,375	1,084,641
30-07-19	12.15	-134,068	203,155	337,223	207,926	-73,858	373,024	446,882	1,086,225
06-08-19	11.73	-149,433	194,164	343,597	213,585	-64,151	388,699	452,850	1,120,379
13-08-19	11.72	-152,984	201,129	354,113	212,411	-59,428	427,808	487,236	1,189,745
20-08-19	11.44	-163,643	197,957	361,600	214,038	-50,396	427,574	477,970	1,183,020
27-08-19	11.24	-181,009	197,882	378,891	216,275	-35,266	450,446	485,712	1,219,655
03-09-19	11.19	-189,410	204,083	393,493	211,495	-22,085	454,673	476,758	1,240,536
10-09-19	10.88	-218,896	197,088	415,984	207,525	11,371	469,657	458,286	1,235,045
Lastet Change	-0.31	-29,486	-6,995	22,491	-3,970	33,456	14,984	-18,472	-5,491



# **Wilmar Grower Marketing Team**

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