October 14-18 2019





Sugar Prices and Macros as of		18-Oct-19										
	18-Oct-19	11-Oct-19	17-Sep-19	Weekl	y Var. Mo	onthly Var.	18-Oct-19	11-Oct-19	17-Sep-19	Wee	kly Var.	Monthly Var.
NY #11	12.32	12.41	10.94	Ψ	-0.09 🦍	USD Index	97.14	98.33	98.21	Ψ.	-1.19	-1.07
London #5	335.9	339.9	320.8	Ψ.	-4.0 🏚	USDBZL	4.11	4.11	4.08	1	0.00	• 0.04
NY#16	26.09	25.88	25.51	Ŷ	0.21	USDINR	71.08	70.91	71.37	1	0.17	-0.29
Front White Premium	64.3	66.3	79.6	Ψ.	-2.0 🌗	EURUSD	1.12	1.10	1.11	1	0.01	• 0.01

cts/lb 0.1 0 -0.1 -0.2

-0.3

#### Market Situation at a Glance

International Prices			
	18-Oct-19	11-Oct-19	Weekly Var.
Sugar			
NY #11	12.32	12.41 🤟	-0.09 cts/lb
Front Spread	-0.09	-0.10 🥋	0.01 cts/lb
London #5	335.90	339.90 🤟	-4.00 \$/mt
Front Spread	2.50	2.10 🥋	0.40 \$/mt
White Premium	64.29	66.31 🤟	-2.02 \$/mt
USD Index	97.14	98.33 🤟	-1.19
USDBZL	4.11	4.11 🥋	0.00 R\$/\$
USDINR	71.08	70.91 🥋	0.17 RUP/\$
RUBUSD	63.68	64.21 🤟	-0.53 RUB/\$
EURUSD	1.12	1.10 🥋	0.01 \$/EUR
S&P500	2986	2970 🥋	15.93
DJ Industrial Avg	27026	26497 🥋	529.21
Light Crude Oil	53.70	54.91 🌵	-1.21 \$/Barrel
Corn	390.50	398.25 🌵	-7.75 cts/Bushel
Wheat	530.50	509.50 🛖	21.00 cts/Bushel
Coffee (Arabic)	95.70	93.35 🧥	2.35 cts/lb

Domestic Markets				
	18-Oct-19	11-Oct-19	Weekly Var.	Unit
Brazil				
NY Front Month in BZL	50.66	51.00	<b>-</b> 0.33	R\$ cts/lb
Domestic:				
Esalq Sugar (R\$)	65.26	64.67	<b>0.59</b>	R\$/50kg
Esalq Sugar (US\$)	15.87	15.74	• 0.13	cts/lb
Hydrous Ethanol (NY#11 equiv.)	13.61	13.60	• 0.01	cts/lb
Anhydrous Ethanol(NY#11 equiv.)	14.26	14.15	0.11	cts/lb
Ethanol/Gasoline in S. Paolo	18-Oct-19	11-Oct-19	Weekly Var.	Unit
Ethanol	2,689	2,669	<b>1</b> 20	R\$/I
Gasoline	4,134	4,124	<b>1</b> 0	R\$/I
Ethanol/Gasoline Parity	65.0%	64.7%	<b>n</b> 0%	
Anhydrous from US Parity	-35.87	-50.05	<b>1</b> 4.18	USD/M3
Anhydrous to US Parity	-156.22	-142.05	<b>4</b> -14.17	USD/M3
India	18-Oct-19	11-Oct-19	Weekly Var.	Unit
NCDEX	32,860	31,600	<b>1,260</b>	RUP/mt
S-Grade (Kolhapur)*		31,691	-255	RUP/mt
M-Grade (Kolkatta)*		35,953	-691	RUP/mt
		* price d	oes not includ	de GST of 5%

### Sugar Market 400 390 380 370 15 — NY #11 — Ldn #5 14 14 13 360 350 340 330 320 ty 13 12 12 11 11 310 300

NY # 11 Spread Evolution

# -0.22 -0.2

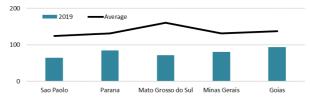
-0.4 -0.5	■ 11-1 ■ 03-1			-0.31		
-0.6 -0.7		9-19		-0.52	-0.57	-0.59
	H20K20		K20N20	K20N20	V20	0H21
China			18-Oct-19	11-Oct We	ekly Var.	Unit
ZCE Fron			5,585 -94	5,650 🖖 -102 🏫	-65 8	RMB/mt RMB/mt
Northern Spot Cash Rizhao		Rizhao	6,100	6,050 🡚	50	RMB/mt
Southern	Spot Cash	Liuzhou	6,050	6,080 🤟	-30	RMB/mt
USA			18-Oct-19	11-Oct-19		
No #16			26.09	25.88 🧌	0.21	cts/lb
#16/11 S <sub>l</sub>	pread		13.77	13.47 🏚	0.30	cts/lb
EU						
EU 45s co	ontainers		50	50 🏚	0.0	\$/mt ov Ldn
Russia						
Price in k	(rasnodar		312	324 🤟	-12.4	\$/m3





### **CS Brazil October Rainfall**

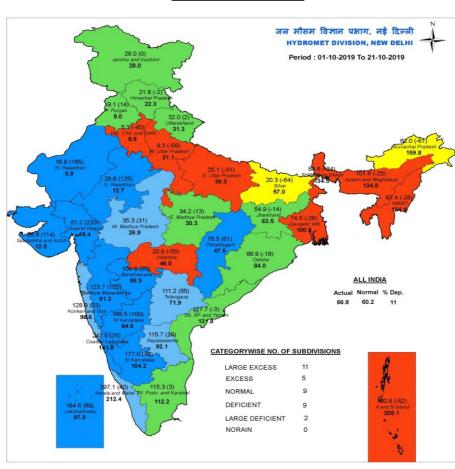
### October rains in CS Brazil



### **Indian: Post-Monsoon Rains**



#### SUBDIVISION RAINFALL MAP



### Large Excess [ 80% or more] 📗 Excess [ 20% to 59%) 📗 Normal [-19% to 19%) 📗 Deficient [-59% to -20%) 📙 Large Deficient [-99% to -60%] 📗 No Data [-100%] 🔝 No Rain

- NOTES:
  a) RainFall figures are based on operation data.
  b) Small figures indicate actual rainfal (mm), while bold figures indicate Normal rainfall (mm).
  c) Percentage Departures of rainfall are shown in brackets.





- NY Flat price: Prices continue to slide down, filling the gap on the continuation chart after Oct contract expiry. March reached the lows of 12.2 cts/lb last week, before closing at 12.32 cts/lb, down 9 points week on week.
- NY Spreads: March/May spread traded in a narrow range from of 9-10 points carry.
- London market: March/March White Premium traded at \$65/mt, dropping Friday to \$61/mt.
- NY #11 Continuation chart

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- COT report: COT report as of October 15 showed that specs were net-shot of 176.5k lots, up 6k lots week on week. They added 16.7k lots of gross longs and added 22.7k lots of gross shorts. Index funds were net-long 196.8k lots, unchanged week on week. Commercials were net-short 20.2k lots, down 6.7k lots week on week.



- According to reports, India has sold approximately 350k mt of raws to Iran, meaning there is less sugar available for other destinations.
- NNE Brazil production may not be higher than last season despite increased cane availability.
- ► The drought in Thailand could reduce the size of the next crop.



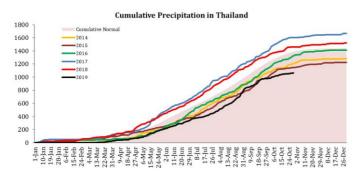
### BEAR

- ► Russia has around 1 million mt of sugar to export, which could be exported to regions other than the CIS region
- ► Stocks in CS Brazil are above last season, despite weak demand and a drier than normal October.





### **Thailand: Weather Update**



- Cumulative rains in Thailand were well below average for the intercrop season and lower than in 2015 El-Nino year; the agricultural yields should be lower than last season, but it is hard to say to which extent.
- ► The crop estimate varies from 110-115 million mt of cane, down from 131 million mt last year.
- This would result in sugar production of 11.9-12.4 million mt, down from 14.5 million mt last season.

### **NNE Brazil: Production Update**

2H SEPT	2018/19	2019/20	Var	
Cane(kmt)	13,372	13,734	1	362
Sugar (kmt)	503	419	<b>-</b>	84
Total Ethanol	676	699	1	23
Androus(000 m3)	282	283	1	2
Hydrous (000 m3)	394	416	1	21
ATR (kg/t of cane)	125.74	118.84	<b>-</b>	7
Sugar mix (%)	31.40%	26.96%	1	-4.4%

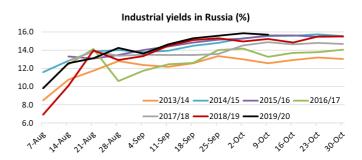
- During 2H of September mills in NNE Brazil crushed 13.7 million mt of cane, similar to a year earlier.
- Sugar content was at 118.8 kg/mt, down from 125.7 kg/mt last season.

- Sugar mix was at 27%, down from 31.4% last season.
- Sugar production reached 420k mt, 84k mt down year on year.
- This season the mills are expected to crush around 50-52 million mt of cane and produce 2.5 million mt of sugar (similar to last year).

### **Russia: Production Update**

16-10-17	2018/19	2019/20	Var
Beet stored up	21,330	22,220 👚	890
<b>Beet processed</b>	17,920	19,379 🛖	1,459
Beet in stocks	3,240	2,627 🤚	- 614
Sugar produced	2,621	2,904 👚	283
Extr. rate	14.6	15.0 🛖	0.4
Factories	74	73 🏺	1-

- ▶ By October 16, beet factories in Russia processed 19.4 million mt of beets, 1.5 million mt higher year on year.
- Sugar production reached 2.9 million mt, up 280k mt year on year, with extraction rate of 15%, which is slightly higher than last year.
- Some market participants expect production of 7 million mt this season, which would mean Russia could export 1 million mt.
- Domestic price according to IKAR are around \$312/mt, which is below the London market and the sugar could compete into various destination.

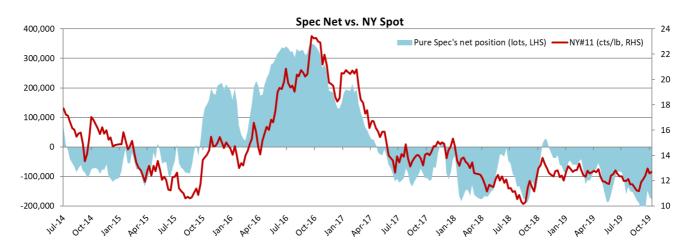






### **COT RECAP**

		Specs net	Specs gross	Specs gross	Index traders	Commercials	Commercials	Commercial	
Date	Spot Price	positions	longs	shorts	net positions	net positions	gross longs	gross shorts	OI
		(i)-(ii)	(i)	(ii)		(iii)-(iiii)	(iii)	(iiii)	
27-08-19	11.24	-181,009	197,882	378,891	216,275	-35,266	450,446	485,712	1,219,655
03-09-19	11.19	-189,410	204,083	393,493	211,495	-22,085	454,673	476,758	1,240,536
10-09-19	11.89	-218,896	197,088	415,984	207,525	11,371	469,657	458,286	1,235,045
17-09-19	12.1	-225,812	192,810	418,622	201,623	24,188	421,931	397,743	1,099,719
24-09-19	12.41	-205,626	203,348	408,974	196,974	8,652	413,681	405,029	1,119,725
01-10-19	12.98	-147,199	202,147	349,346	188,205	-41,006	359,992	400,998	1,036,927
08-10-19	12.58	-170,538	162,615	333,153	197,434	-26,894	378,890	405,784	1,020,546
15-10-19	12.69	-176,545	179,328	355,873	196,779	-20,235	380,326	400,561	1,033,815
Lastet Change	0.11	-6,007	16,713	22,720	-655	6,659	1,436	-5,223	13,269



### **Wilmar Grower Marketing Team**

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