

1 November 2019

[View this email in your browser](#)



Welcome to your weekly overview of key QSL news and information.

Thank you for choosing QSL

The nomination deadline to choose your marketer for the 2020-Season is now closed. We thank you for choosing QSL as your preferred marketer for the coming season and future seasons. QSL is looking forward to working closely with you in the coming months to provide you with more information about our pricing and payment options. QSL growers have until April 2020 to make their pricing nominations. You can find out more about the QSL-Managed and Grower-Managed options by contacting your local QSL Grower Rep to make a one-on-one appointment.

Select QSL for 3 seasons to ensure you are eligible for the QSL Loyalty Bonus. Find out more about the QSL Loyalty Bonus from your local QSL Grower Rep.

New Mossman

Office

QSL has opened an office in Mossman.

Located at 31B Front Street, our northern-most outpost is the base for our new Far North Queensland Grower Relationship Officer Amanda Sheppard, pictured right.

Growers are welcome to drop in and have a chat to Amanda.

To book an appointment, call her on **0418 264 393**.



QSL App: You can now submit your pricing nominations

QSL Direct growers can now use the QSL App to submit their pricing nominations.

This new feature enables growers to nominate tonnes for the 2020-Season in the Target Price Contract (TPP) and Individual Futures Contract (IFC) grower-managed pricing options.

From March 1 2020, QSL's other 2020-Season QSL-managed pools will be available for nominations via the QSL App.

To access the new pricing nomination feature, just update your existing version of the app or download it for free from the [Apple](#) or [Google Play](#) stores.

The QSL App delivers the global sugar market to the palm of your hand, with user-friendly options that allow you to track global raw sugar and currency markets, manage your QSL sugar pricing (QSL-Direct growers only) and make common sugar and cane conversions while on the go.

For more details about the QSL App, or for assistance with installing or making a pricing or marketing nomination, please see your local QSL representative.

Accelerated Advances lift December cash flow

Looking to increase your cash flow prior to Christmas?

QSL's Accelerated Advances option is designed to maximise the amount of Advances paid to participating growers prior to the end of the year, with its Advances rate rising to 90% each December, remaining at 90% until the QSL Standard Advances rate also reaches 90% by April or May the following year.

The QSL Accelerated Advances payment option is only available for:

- Tonnage nominated to the QSL Guaranteed Floor Pool;
- Completed pricing in the Target Price Contract;
- Completed pricing in the Individual Futures Contract; and/or
- Novated pricing (Mackay Sugar growers)

Growers who choose to receive Accelerated Advances have this payment option applied to all qualifying tonnage they may have that season in any of the pricing products outlined above. In order for tonnage in the Target Price Contract and Individual Futures Contract to be eligible for this payment option, the entire nomination in that particular pricing product for the season must be filled by 30 November.

Nomination Date and Process

QSL accepts nominations for Accelerated Advances up until 30 November of the season in question. To nominate for 2019, just follow these simple steps:

- Log onto your QSL Direct account and select the ABN in question;
- Select the 2019 Season and click on the Season Preferences tab;
- Under the 'Advances & Cashflow' section, select ACC as the Advances Option; and
- Click on the 'Submit' button to confirm the change.

For further information regarding QSL's Accelerated Advances payment option, please read the Pricing Pool Terms of the eligible pricing products, or contact your local QSL representative.



Take the sugar market
into your own hands

Introducing the new QSL app

[CLICK HERE](#) to find out more about the app

DID YOU KNOW?

QSL is a leader in raw sugar marketing, with an excellent reputation for quality, service and innovation in the international sugar market.

We provide four main value offerings – pricing, financing, marketing and operations services – with all net value returned to the industry we serve.

Current indicative pool prices

To access our latest indicative pool prices and the Shared Pool applicable to your milling district, please click on the relevant link below:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Market Update

The sugar market traded in a very narrow range last week, lacking news to pick up value. The ICE 11 started slowly, slipping to a low of 12.05 c/lb on Wednesday before peaking on Friday at 12.35 c/lb. The Brazilian Sugarcane Industry Association (UNICA) issued its report for the first half of October, with cane crushed 5% higher than last year on the back of better weather conditions. A total of 25 mills have finished their activities for this season, with another 41 expected to finish by the end of the week. Total Sugar Recovered (ATR) reached its peak, with 34.65% of the crush used to produce sugar. UNICA indicates that for the next 15 days the ATR is expected to decrease again, providing support to ethanol production.

[Click here to read our full Market Update](#)

Today's sugar prices

[Click here to read our latest Daily Market Snapshot](#)

You have received this email as you are subscribed to receive newsletters and other marketing material from QSL. We take your privacy very seriously. View our [*Privacy Statement*](#) on QSL's website. When you make enquiries of QSL or sign up for QSL news or information, you thereby consent to QSL collecting and using the personal information that you provide to QSL in the operation of QSL's business, which may include direct marketing. You may opt out of this service at any time by clicking on the 'unsubscribe from this list' link below.

This email was sent to manager@kalagro.com.au

[why did I get this?](#) [unsubscribe from this list](#) [update subscription preferences](#)

QSL (Queensland Sugar Limited) · Level 12/348 Edward St · Brisbane, Queensland 4000 · Australia