

13 December 2019

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**Welcome to your weekly overview of QSL news and information.**

**HAVE YOUR SAY:** The annual QSL Grower Survey is now underway and we look forward to your feedback. Please [click here](#) to undertake the survey. Alternatively, call your local QSL Grower Services Team Rep to arrange a hard copy.

## **Make a difference with safeTALK**

Did you know that every day about eight Australians die by suicide and an attempt is made every seven minutes. Sadly, rates are even higher in rural and regional areas. You can help fight these terrible statistics by attending the safeTALK session hosted by QSL in Mackay at 9am this Monday. This life-saving initiative, led by the Grapevine Group, is a free 3-hour training session where you'll learn how to identify someone experiencing thoughts of suicide, how to talk to them



correctly and how to link them with professional help. To book your place, please contact Harriet on **0409 830 554**.

## **New-look statements**

QSL introduced a new-look statement for our growers in Wilmar milling districts this week. While the new statements retain the same key information you're familiar with, they also feature the following improvements:

- A more user-friendly layout with less pages
- Additional information regarding cane deliveries and values
- Easier-to-understand labels

To see an example of the new statement layout and its key improvements, please [click here](#). For further information or assistance, please contact your local QSL representative or call the QSL Direct Helpline on 1800 870 756.

## **Advances increase**

QSL's Standard Advance rate increased to **77.5%** this week. This represents a rise of \$19/tonne IPS to \$294/tonne IPS for the default payment (based on participation in the QSL Harvest & US Quota Pools only). Those receiving Accelerated Advances have risen to a rate of 90%.

[Click here to read our full 2019-Season Advances schedule.](#)

## **Proserpine Christmas break-up**

The last of our regional Christmas parties will be held in Proserpine next week.

**When:** Tuesday 17 December

**Time:** 4pm

**Venue:** Proserpine RSL (upstairs)

Please RSVP by text or call 0429 804 876 or email [karen.vloedmans@qsl.com.au](mailto:karen.vloedmans@qsl.com.au)

## **Sign-on for Mossman district growers**

Growers in the Mossman district are reminded to get in touch with QSL's Amanda Sheppard to arrange an appointment to complete their QSL Grower Pricing Agreement (GPA). Growers also can attend the Mossman QSL office at 31B Front Street - Monday to Thursday. Under a new supply agreement with their miller, Far Northern Milling Pty Ltd (FNM), Mossman growers can now access QSL's full range of pricing and payment options.

**Please call Amanda to schedule an appointment on 0418 264 393.**

## **Shares option**

Looking to sell your shares in Sugar Terminals Limited (STL)?

As a not-for-profit organisation owned by the Queensland cane growers and sugar millers we serve, QSL is uniquely positioned to buy your STL shares. Sell your G-Class STL shares to QSL and you'll receive:

- **A FAIR PRICE:** Don't waste time and potential money haggling with prospective buyers. Lock in a quick and easy sale based on the current market price.
- **NO BROKERAGE FEES:** Enjoy the security of a sale managed by respected stockbroker Morgans, without any brokerage fees.
- **SHARE IN FUTURE DIVIDENDS:** Marketing with QSL? You can continue to receive a share of our STL dividends via the QSL Loyalty Bonus or Shared Pool, dependent on your milling district. See your local QSL representative for details.

If you are interested in selling your STL Shares to QSL, please contact your local Morgans office, or:

- CHRISTIAN DIMITRIOU – 07 3334 4927 / [christian.dimitriou@morgans.com.au](mailto:christian.dimitriou@morgans.com.au)
  - MATTHEW CLARKE – 07 3334 4520 / [matthew.clarke@morgans.com.au](mailto:matthew.clarke@morgans.com.au)
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## DID YOU KNOW?

QSL's Grower Services Team is available throughout the festive season to assist you with any pricing or payment queries you may have.

Please find your local QSL Rep numbers [here](#).

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### Current indicative pool prices

To access our latest indicative pool prices and the Shared Pool applicable to your milling district, please click on the relevant link below:

[Bundaberg Sugar milling districts](#)  
[Far Northern Milling milling districts](#)  
[Isis Central Sugar Mill milling districts](#)  
[Mackay Sugar milling districts](#)  
[MSF Sugar milling districts](#)  
[Tully Sugar milling districts](#)  
[Wilmar milling districts](#)

## QSL Market Update

Bullish sentiment was back with a bang last week, with the prompt contract trading mostly above 13c/lb levels. As of Tuesday 3 December the net short position decreased a further 20,000 lots, from around 96,000 to 76,000 lots. Non-farm employment data surprised the market with a rise much stronger than expected, 266k against 188k.

[Click here to read our full Market Update](#)

## Today's sugar prices

[Click here to read our latest Daily Market Snapshot](#)

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