

Welcome to your weekly overview of QSL news and information.

HAVE YOUR SAY: The annual QSL Grower Survey is now underway and we look forward to your feedback. Please <u>click here</u> to undertake the survey. Alternatively, call your local QSL Grower Services Team Rep to arrange a hard copy.



New Burdekin Grower Support Officer

QSL this week welcomes Kylie Burkett to the Burdekin team as a Grower Support Officer. Kylie will be assisting with administration and manning the Ayr office over the next 12 months. Kylie can be contacted on the Burdekin office number 4760 4401 or on mobile 0428 664 057.

Mackay & Proserpine Christmas break-ups

QSL growers are invited to attend the following QSL Christmas break-ups being held over the next couple of weeks. This is our way of saying thank you for your support throughout the 2019 Season. Event details are:

Mackay

When: Tuesday 10 December

Time: 5pm

Venue: Harrup Park Country Club, Mackay

RSVP by text or call 0418 978 120 or email sonia.ball@qsl.com.au

Proserpine

When: Tuesday 17 December

Time: 4pm

Venue: Proserpine RSL (upstairs)

You can RSVP by text or call 0429 804 876 or email karen.vloedmans@qsl.com.au

Sign-on for Mossman district growers

Growers in the Mossman district are reminded to get in touch with QSL's Amanda Sheppard to arrange an appointment to complete their QSL Grower Pricing Agreement (GPA). Growers also can attend the Mossman QSL office at 31B Front Street - Monday to Thursday. Under a new supply agreement with their miller, Far Northern Milling Pty Ltd (FNM), Mossman growers can now access QSL's full range of pricing and payment options.

Please call Amanda to schedule an appointment on 0418 264 393.

Advances increase

QSL's Standard Advance rate will increase to **77.5%** from next week. This represents a rise of \$19/tonne IPS to \$294/tonne IPS for the default payment (based on participation in the QSL Harvest & US Quota Pools only). Those receiving Accelerated Advances will increase to a rate of 90% from their December payment.

Click here to read our full 2019-Season Advances schedule.

Shares option

Looking to sell your shares in Sugar Terminals Limited (STL)?

As a not-for-profit organisation owned by the Queensland cane growers and sugar millers we serve, QSL is uniquely positioned to buy your STL shares. Sell your G-Class STL shares to QSL and you'll receive:

- A FAIR PRICE: Don't waste time and potential money haggling with prospective buyers. Lock in a quick and easy sale based on the current market price.
- NO BROKERAGE FEES: Enjoy the security of a sale managed by respected stockbroker Morgans, without any brokerage fees.
- SHARE IN FUTURE DIVIDENDS: Marketing with QSL? You can continue
 to receive a share of our STL dividends via the QSL Loyalty Bonus or
 Shared Pool, dependent on your milling district. See your local QSL
 representative for details.

If you are interested in selling your STL Shares to QSL, please contact your local Morgans office, or:

- CHRISTIAN DIMITRIOU 07 3334 4927 / <u>christian.dimitriou@morgans.com.au</u>
- MATTHEW CLARKE 07 3334 4520 / matthew.clarke@morgans.com.au



DID YOU KNOW?

Getting your local QSL Grower Services Team Rep to visit you on farm is as easy as asking them. QSL prides itself on its high level of service provided to its valued customers all year-long. We know you're busy, we will come to you.

Please find your local QSL Rep numbers here.

Current indicative pool prices

To access our latest indicative pool prices and the Shared Pool applicable to your milling district, please click on the relevant link below:

Bundaberg Sugar milling districts

Far Northern Milling milling districts

Isis Central Sugar Mill milling districts

Mackay Sugar milling districts

MSF Sugar milling districts

Tully Sugar milling districts

Wilmar milling districts

QSL Market Update

The prompt contract finally broke the 13-cents level last week, with the MAR20 contract making its high on Friday at 13.01c/lb, and its low last Tuesday at 12.66c/lb, closing the week at 12.94c/lb. Market behaviour supported the rally, with technical buying support and sizable producer selling holding the market from rallying too far.

Click here to read our full Market Update

Today's sugar prices

Click here to read our latest Daily Market Snapshot

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