

December 30 2019 – January 3 2020



Sugar Prices and Macros as of		3-Jan-20										
	3-Jan-20	27-Dec-19	3-Dec-19	Weekly	Var. Mo	onthly Var.	3-Jan-20	27-Dec-19	3-Dec-19	Wee	kly Var. Mo	onthly Var.
NY #11	13.31	13.54	12.86	. 🦊 -	0.23 🏫	USD Index	96.90	97.01	97.73	4	-0.12 🌵	-0.83
London #5	357.2	361.4	344.6		-4.2 🏫	USDBZL	4.06	4.05	4.21	Ŷ	0.01 🦊	-0.15
NY#16	25.88	25.88	26.12	1	0.00 🦊	USDINR	71.76	71.44	71.73	Ŷ	0.32 🏫	0.03
Front White Premium	63.8	62.9	61.1	1	0.9 🏫	EURUSD	1.12	1.12	1.11	Ψ.	-0.00 🏫	0.01

Market Situation at a Glance

International Prices			
	3-Jan-20	27-Dec-19	Weekly Var.
Sugar			
NY #11	13.31	13.54 🦊	-0.23 cts/lb
Front Spread	-0.08	-0.09 🏫	0.01 cts/lb
London #5	357.20	361.40 🦊	-4.20 \$/mt
Front Spread	-5.50	-4.60 🦊	- <mark>0.90</mark> \$/mt
White Premium	63.77	62.89 🛖	0.87 \$/mt
USD Index	96.90	97.01 🔶	-0.12
USDBZL	4.06	4.05 🛖	0.01 R\$/\$
USDINR	71.76	71.44 🏫	0.32 RUP/\$
RUBUSD	62.01	62.04 🦊	- <mark>0.03</mark> RUB/\$
EURUSD	1.12	1.12 🦊	-0.00 \$/EUR
S&P500	3,235	3,240 🖖	-5.17
DJ Industrial Avg	28,869	28,621 🛉	247.41
Light Crude Oil	63.0	61.7 🛖	1.32 \$/Barrel
Corn	385.8	390.0 🕹	-4.25 cts/Bushel
Wheat	555.3	557.5 🎍	-2.25 cts/Bushel
Coffee (Arabic)	126.9	132.6 🎍	-5.65 cts/lb

Domestic Markets

	3-Jan-20	27-Dec-19 Weekly Var. Unit
Brazil		
NY Front Month in BZL	54.00	54.77 🦊 -0.78 R\$ cts/lb
Domestic:		
Esalq Sugar (R\$)	73.54	74.28 🦊 -0.74 R\$/50kg
Esalq Sugar (US\$)	18.13	18.36 🦊 -0.23 cts/lb
Hydrous Ethanol (NY#11 equiv.)	15.41	15.26 🛉 0.16 cts/lb
Anhydrous Ethanol(NY#11 equiv.)	15.97	15.89 🌪 0.08 cts/lb

Ethanol/Gasoline in S. Paolo	3-Jan-20	27-Dec-19 Weekly Var. Unit
Ethanol	2,977	2,977 🌪 0 R\$/I
Gasoline	4,343	4,343 🏫 O R\$/I
Ethanol/Gasoline Parity	68.5%	68.5% 🏫 0%
Anhydrous from US Parity	69.87	65.60 🛉 4.26 USD/M3
Anhydrous to US Parity	-263.94	-259.75 🦊 -4.20 USD/M3
India	3-Jan-20	27-Dec-19 Weekly Var. Unit
S-Grade (Kolhapur)*	31,025	31,330 🦊 - 305 RUP/mt
M-Grade (Kolkatta)*	35,191	34,381 🛖 810 RUP/mt
		* price does not include GST of 5%

Sugar Market 370 14 -Ldn #5 - NY #11 -14 360 13 350 13 ³⁴⁰ ₩ 330 % tr 13 12 12 12 320 11 310 11 10 300 7-Jan 4-Feb 24-Jun 22-Jul 19-Aug 16-Sep 14-Oct 6-Jan 4-Mar 1-Apr 29-Apr 27-May 11-Nov 9-Dec

NY # 11 Spread Evolution cts/lb 0 -0.04 -0.1 0.05 -0.08 -0.1 -0.1 -0.11 -0.22^{-0.17} -0.2 -0.3 ■ 03-01-20 -0.4 26-12-19 -0.5 -0.48 04-12-19 -0.51 -0.6 H20K20 K20N20 K20N20 V20H21

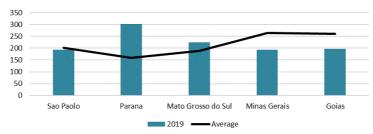
China		3-Jan-20	27-Dec We	ekly Var.	Unit
ZCE Front Month		5,577	5,519 🏫	58	RMB/mt
ZCE Front Spread		3	-24 🏫	27	RMB/mt
Northern Spot Cash	Rizhao	5,980	5,980 🏫	0	RMB/mt
Southern Spot Cash	Liuzhou	5,800	5,800 🏫	0	RMB/mt
USA		3-Jan-20	27-Dec-19		
No #16		25.88	25.88 🏫	0.00	cts/lb
#16/11 Spread		12.57	12.34 🏫	0.23	cts/lb
EU					
EU 45s containers		50	50 🏫	0.0	\$/mt ov Ldn
Russia					
Price in Krasnodar		332	328 🏫	4.0	\$/m3



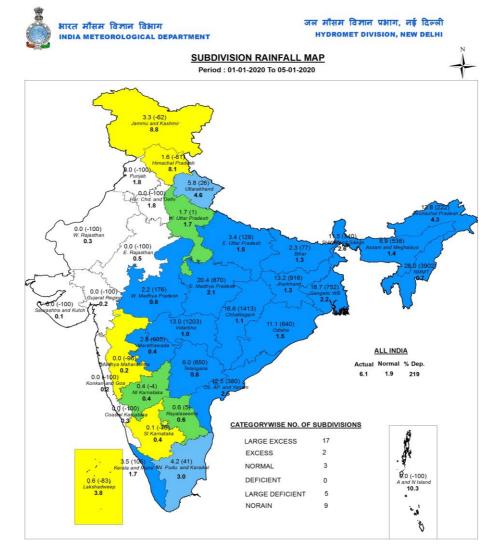


CS Brazil Rainfall

December rains in CS Brazil



Indian: Post-Monsoon Rains







- NY Flat price: Last week market the was weaker, reaching the lows of 13.1 cts/lb, closing Friday at 13.31 cts/lb, down from 13.54 cts/lb a week earlier.
- NY Spreads: March/May spread closed the week at 8 points carry, compared to 9 points carry a week earlier.
- London market: March/March White Premium increased to \$64/mt, and May/May White Premium reached \$68/mt.



 COT report: COT report from December 24 showed that specs were net-long 32.6k lots; unchanged week on week. Commercials were net short 266.6k lots, up 5.8k lots week on week. Index funds were net-long 234k lots, up 6.1k lots from a week earlier.



- The crop in Thailand may be lower than the predicted 11.4 million mt due to lower than expected yields.
- Crystals container exports from CS Brazil in Q3 were higher than a quarter earlier – 550k mt, vs 400k mt.
- Indian production is still largely lagging behind last season.



- CS Brazil demand in December ended at 1.2 million mt, which was below expectations; although raws stocks remain higher year on year.
- Russian production has already reached 6.6 million mt, with most of the factories are still operating.





India: Production Update

SH Dec	2017/18	2018/19	2019/20	Var
MH	3,824	4,457	1,650	-63%
UP	3,380	3,107	3,316	أ
Ktaka	1,683	2,103	1,633	4 -22%
Gujarati	377	429	265	-38%
Tamil Nadu	96	151	95	
AP & Telangana	190	215	96	
REST of INDIA	776	710	740	4%
Total India	10,326	11,172	7,795	4 -30%
#mills	505	507	437	

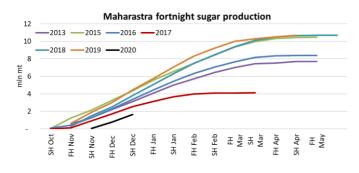
Indian production reached 7.8 million mt by end of December, down 30% year on year, mainly due to the slow start in the state of Maharashtra.

Uttar Pradesh production is ahead of last year at 3.3 million mt so far, with 119 mills working vs 117 last season.

Maharashtra production so far reached 1.7 million mt vs 4.5 million mt last season. The number of mills operating is now 137 vs 187 same time last season; there were 2 mills that closed at the end of December for the season due to the lack of cane.

Karnataka production reached 1.6 million mt, down from 2.1 last year.

Overall production is expected to reach around 26.5 million mt during 2019/20 season, down from 323.1 million mt last year.

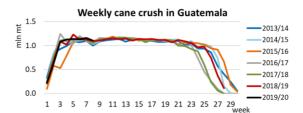


Guatemala: Production Update

		2018/19	2019/20		Var.
Cane(mt)		7,566,052	7,568,247	Ŷ	2,195
Sugar(mt)		761,183	738,565	- 🦊 -	22,618
	Raw	276,816	253,979		22,837
_	White	484,367	484,586	Ŷ	219
Extraction	n rate	10.06%	9.76%	-	-0.3%
Raws share		36%	34%	6	

By end-December mills in Guatemala crushed 7.6 million mt of cane, unchanged year on year.

Sugar production stood at 740k mt, down 20k mt year on year due to lower extraction rate: 9.8% vs 10% last season.



Mexico: Production Update

Mexican crush update			
	2017/18	2018/19	у-о-у
Harvest (Ha)	113,638	79,364	🖖 -34,274
Cane yield (Mt/Ha)	80.1	81.0	1
Crushing cane (Mt)	9,105,759	6,428,951	4 2,676,808
Sugar (Mt)	851,714	582,809	🔶 -268,905
Sugar extraction (%)	9.35%	9.07%	0.00

By end of December mills harvested 79.4k ha, down 34.3k ha year on year due to rainy start of the season.

Agricultural yields are higher than last year for the moment at 81 mt/ha.

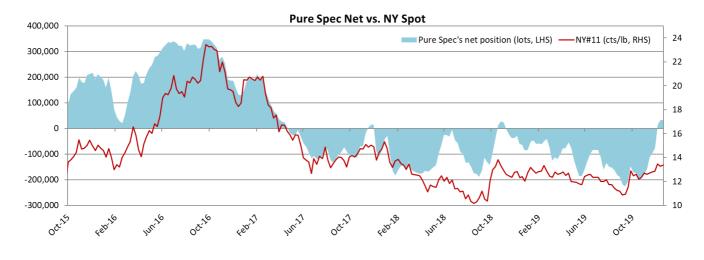
Cane crush was 2.7 million mt below last year at 6.4 million mt.

Sugar production reached 580k mt, 270k down year on year.





		Specs net	Specs gross	Specs gross	Index traders	Commercials	Commercials	Commercial	
Date	Spot Price	positions	longs	shorts	net positions	net positions	gross longs	gross shorts	01
		(i)-(ii)	(i)	(ii)		(iii)-(iiii)	(iii)	(iiii)	
05-11-19	12.71	-177,846	190,555	368,401	198,732	-20,887	403,329	424,216	1,118,280
12-11-19	12.59	-157,947	193,249	351,196	192,457	-34,509	396,847	431,356	1,112,747
19-11-19	12.69	-111,570	205,777	317,347	211,395	-99,825	379,431	479,256	1,094,211
26-11-19	12.78	-95,880	205,179	301,059	217,377	-121,498	396,968	518,466	1,130,610
03-12-19	12.86	-76,158	221,129	297,287	218,887	-142,729	392,204	534,933	1,160,086
10-12-19	13.46	13,556	252,084	238,528	223,599	-237,156	381,080	618,236	1,207,617
17-12-19	13.27	33,079	249,985	216,906	227,906	-260,986	356,750	617,736	1,169,175
24-12-19	13.37	32,553	245,041	212,488	234,030	-266,583	363,803	630,386	1,170,963
Lastet Change	0.10	-526	-4,944	-4,418	6,124	-5,597	7,053	12,650	1,788



Wilmar Grower Marketing Team

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