



5 February 2020

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## **February 2020 Guaranteed Floor Pool**

QSL has launched a new Guaranteed Floor Pool – the **February 2020 Guaranteed Floor Pool** – to take advantage of current pricing levels.

Like its standard counterpart, QSL's February 2020 Guaranteed Floor Pool offers growers a guaranteed minimum return or 'floor', as well as 50% participation in any pricing achieved above a set 'strike price'.

The February 2020 Guaranteed Floor Pool is now accepting nominations of a **minimum of 10 tonnes**, with indicative floor and strike prices available on the QSL homepage (<a href="www.qsl.com.au">www.qsl.com.au</a>), QSL Direct and via our Daily Price Update email.

Nominations for this pool will close **4pm Thursday 20 February 2020**, with the floor to be set at the next market opportunity.

Should the floor achieved be more than \$10 less than the last published indicative floor price, the pool will be cancelled and growers will have the opportunity to reallocate their nominated tonnage to another 2020-Season pricing option.

As of today (5 February 2020), the indicative prices for the QSL February 2020 Guaranteed Floor Pool are:

FLOOR PRICE	457.45 AUD/tonne ACTUAL
The absolute minimum gross price return of the pool.	(441.47 AUD/tonne IPS)
STRIKE PRICE	470.60 AUD/tonne ACTUAL
A participation rate of 50% applies when the market exceeds the Strike Price.	(454.16 AUD/tonne IPS)

Growers considering this new pool should read our full Pricing Pool Terms, available by <u>clicking here</u>. Should you have any questions regarding this product, please contact your local QSL representative, listed at the bottom of this email.

## **AT A GLANCE**

POOL NAME: February 2020 Guaranteed Floor Pool

**POOL TYPE:** Committed Pool for the 2020 Season

MINIMUM TONNAGE: 10 tonnes actual

NOMINATIONS OPEN: 5 February 2020

NOMINATIONS CLOSE: 4pm 20 February 2020

FLOOR & STRIKE PRICES CONFIRMED: 21 February 2020

POOL PRICING WINDOW: 21 February 2020 - 30 April 2021

# YOUR QSL GROWER SERVICES TEAM

#### Far North Queensland

Grower Relationship Manager
Daniel Messina

0429 660 238 daniel.messina@qsl.com.au Grower Relationship Officer
Amanda Sheppard

0418 264 393 amanda.sheppard@qsl.com.au

#### **Herbert River**

Grower Relationship Officer

James Formosa

0447 062 213 james.formosa@qsl.com.au

#### Burdekin

Grower Relationship Manager Russell Campbell

0408 248 385 russell.campbell@qsl.com.au Grower Relationship Officer Kristen Paterson

0438 470 235 kristen.paterson@qsl.com.au

### Proserpine

Grower Relationship Officer
Karen Vloedmans

0429 804 876 karen.vloedmans@qsl.com.au

## Mackay

Grower Relationship Manager Harriet McLennan

0409 830 554 harriet.mclennan@qsl.com.au Grower Relationship Officer
Sonia Ball

0418 978 120 sonia.ball@qsl.com.au

#### Plane Creek

Grower Relationship Officer
Kathy Zanco

0437 645 342 kathy.zanco@qsl.com.au

#### Southern Queensland

Manager Grower Engagement and External Relations Cathy Kelly

0409 285 074 cathy.kelly@qsl.com.au QSL Direct Helpline P 1800 870 756