



21 February 2020

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Welcome to your weekly overview of QSL news and information.

**QSL Pre-Crush Advance payment option
now accepting nominations**

Do you need increased cash flow prior to harvest?

[Click here for details](#)

Feb 2020 Guaranteed Floor Pool prices

Nominations for QSL's new February 2020 Guaranteed Floor Pool have now closed and the floor and strike prices have been established at the following levels:

FLOOR PRICE The absolute minimum gross price return of the pool.	477.14 AUD/tonne ACTUAL (460.47 AUD/tonne IPS)
STRIKE PRICE A participation rate of 50% applies when the market exceeds the Strike Price.	489.98 AUD/tonne ACTUAL (472.86 AUD/tonne IPS)

For full details of this pool, please read the Pricing Pool Terms, available by

[clicking here](#). Nominations for QSL's Standard Guaranteed Floor Pool will open on 1 March 2020.

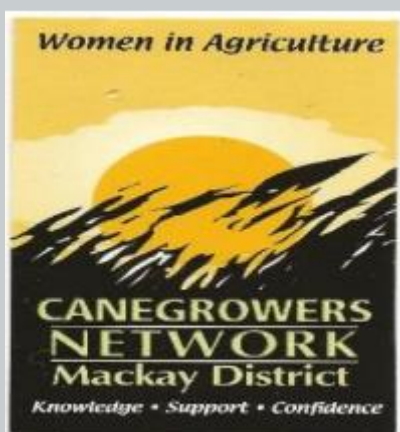
Dubai - A tale of two halves

If we thought January was wild on sugar markets, February has been nothing short of insane as delegates from around the sugar world last week descended on Dubai for the annual Kingsman sugar conference to try and unpick the key drivers to our current volatile market.



[Click here to read our report by QSL Trading Manager Matt Page](#)

Sign up now for Women in Sugar event



Registrations are now open for the 2020 Annual Women in Sugar Conference, to be held in Mackay on **27 and 28 April**.

QSL is a proud sponsor of the event, this year hosted by the Canegrowers Network Mackay District and focused on the theme of 'Farming Friendships'.

For details and the registration form, please [click here](#) or contact Jill Fox on **0404 469 899**.

February Advance rate increase

QSL's Standard Advance rate for the 2019 Season has now increased to 82.5%. Based on indicative pool values as of 31 January 2020, this equates to a \$16/tonne increase to the Standard QSL default Advance payment, bringing it to \$332/tonne IPS. The current rate is scheduled to increase to 87.5% from 18 March 2020. Please [click here](#) to read our full 2019-Season Indicative Advances Schedule.



DATE REMINDER

29 February 2020: Expressions of interest close for **QSL's 2020 Grower Study Tour to Japan**. Contact Cathy Kelly on 0409 285 074 to register.

25 February 2020: 'Tuesday Training' sessions on QSL pricing options at our Mackay and Sarina offices. See story below for details.

15 March 2020: Nominations close for the **2020 Pre-Crush Advance Payment Scheme**.



Say 'Konichiwa' to Japan's beautiful south-west coast on this year's QSL study tour to Japan. This small-group trip mixes business with pleasure, providing tours of key sugar refineries and port facilities in the Keihanshin region, as well as plenty of opportunity to experience the delights of Osaka and its surrounds. Numbers are strictly limited, with Expressions of Interest closing on **Friday 29 February 2020** for a tour departure in late May. Please [click here](#) for more details. To register your interest, contact Cathy Kelly on 0409 285 074 or email Cathy.Kelly@qsl.com.au.



Take the sugar market
into your own hands

Introducing the new QSL app

[CLICK HERE](#) to find out more about the app

Tuesday Training in Mackay & Sarina

Mackay and Plane Creek growers are invited to learn more about their QSL

pricing options at our next small-group training sessions this coming Tuesday.

This week's topic is **Forward Pricing with QSL: Grower-Managed vs QSL-Managed**. Sessions will be held at 9:30am and 1:30pm in both the Mackay and Sarina QSL offices. Remember to bring your own laptop or tablet, and QSL Direct login details.

Please RSVP to:

- SARINA - Kathy Zanco on 0437 645 342 / Kathy.Zanco@qsl.com.au
- MACKAY - Harriet McLennan on 0409 830 554 / Harriet.McLennan@qsl.com.au

QSL App - Dark Mode tip

Having trouble with some screens appearing as black in the QSL App? This is a result of a recent Apple update which can set your phone's settings to 'Dark Mode'. To resolve this issue, just open the Settings feature of your phone, and then select Display>Brightness>**Light Mode**. The QSL App team is currently working on a fix to apply Light Mode automatically when you open the QSL App, but the manual change will address the issue in the interim.



QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Daily Market Snapshot

[Click here](#)

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