



7 February 2020

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Welcome to your weekly overview of QSL news and information.

QSL Pre-Crush Advance payment option now accepting nominations

Do you need increased cash flow prior to harvest?

[Click here for details](#)

New Guaranteed Floor Pool available

QSL has launched a new Guaranteed Floor Pool – the **February 2020 Guaranteed Floor Pool** – to take advantage of current pricing levels.

Like its standard counterpart, QSL's February 2020 Guaranteed Floor Pool offers growers a guaranteed minimum return or 'floor', as well as 50% participation in any pricing achieved above a set 'strike price'.

The February 2020 Guaranteed Floor Pool is now accepting nominations of a **minimum of 10 tonnes**, with indicative floor and strike prices available on the QSL homepage (www.qsl.com.au), QSL Direct and via our Daily Price Update email.

Nominations for this pool will close **4pm Thursday 20 February 2020**, with the

floor to be set at the next market opportunity.

Should the floor achieved be more than \$10 less than the last published indicative floor price, the pool will be cancelled and growers will have the opportunity to reallocate their nominated tonnage to another 2020-Season pricing option.

As of today (7 February 2020), the indicative prices for the QSL February 2020 Guaranteed Floor Pool are:

FLOOR PRICE The absolute minimum gross price return of the pool.	460.45 AUD/tonne ACTUAL (444.36 AUD/tonne IPS)
STRIKE PRICE A participation rate of 50% applies when the market exceeds the Strike Price.	473.62 AUD/tonne ACTUAL (457.07 AUD/tonne IPS)

Growers considering this new pool should read our full Pricing Pool Terms, available by [clicking here](#). Should you have any questions regarding this product, please contact your local QSL representative, listed at the bottom of this email.

NOTE: Growers using QSL Direct can nominate tonnes into the February 2020 Guaranteed Floor Pool via the QSL App. Click on the image below for details regarding this industry-first tool.





FEBRUARY DEADLINES

QSL Individual Futures Contract

(IFC): The pricing completion date for the MAR20 Contract is **14 February 2020**. [Click here for details.](#)

February 2020 Guaranteed Floor

Pool: Nominations close **4pm 14 February 2020**. [Click here for details.](#)

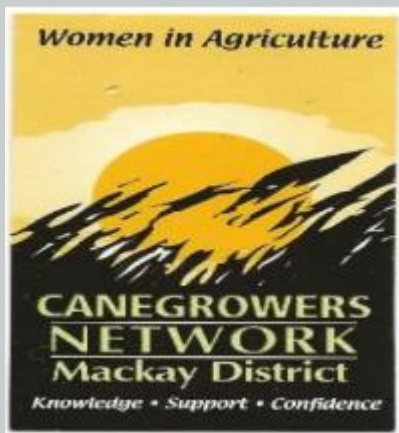
QSL Target Price Contract (TPP):

Any unfilled 2019-Season orders remaining after **20 February 2020** will be rolled to the MAY20 Contract and costs may apply. [Click here for details.](#)

MSF Sugar milling districts:

Your pricing completion date for the 2019-Season Target Price Contract is **20 February 2020**. [Click here for details.](#)

Sign up now for Women in Sugar event



Registrations are now open for the 2020 Annual Women in Sugar Conference, to be held in Mackay on **27 and 28 April**.

QSL is a proud sponsor of the event, this year hosted by the Canegrowers Network Mackay District and focused on the theme of 'Farming Friendships'.

For details and the registration form, please [click here](#) or contact Jill Fox on **0404 469 899**.



Discover the delights of Osaka and its surrounding districts on this year's QSL study tour to Japan. This small-group trip will explore the sugar refineries and port facilities in the Keihanshin region of Japan's south-west coast. Numbers are strictly limited, with Expressions of Interest closing on **Friday 29 February 2020** for a tour departure in late May. Please [click here](#) for more details. To register your interest, contact Cathy Kelly on 0409 285 074 or email Cathy.Kelly@qsl.com.au.

Reminders via QSL App

Growers using the QSL App can receive handy reminders about important dates and deadlines.

To receive this free service, accept the **Notifications** feature when first downloading your app, or choose '**Allow Notifications**' for the QSL App within the 'Notifications' section in your phone's settings.

Need a hand with this? See you local QSL rep for help.



Tuesday Training: How to use QSL Direct

Want to learn more about how to use QSL Direct? Then don't miss next week's Tuesday Training sessions in Mackay and Plane Creek.

Each small-group session, to be held in our Sarina and Mackay offices at 9.30am and 1.30pm on Tuesday, will cover off on:

- How to create and edit a pricing order;
- How to nominate GEI sugar tonnes to a QSL pool;
- How to navigate around the QSL Direct portal; and
- Where to find your payment statements and reports

To RSVP please contact:

- MACKAY: Harriet McLennan | 0409 830 554 | harriet.mclennan@qsl.com.au
- PLANE CREEK | Kathy Zanco | 0437 645 342 | kathy.zanco@qsl.com.au

Please bring along your mobile phone, laptop or tablet.

Updated indicative pool prices

QSL's indicative pool prices were updated today. To view these and the Shared Pool applicable to your milling district, please click on the relevant link below:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Daily Market Snapshot

[Click here](#)

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