February 10 - 14 2020





| | | 14-Feb-20 | | | | | | | | | |
|---------------------|-----------|-----------|-----------|---------------|--------------------|-----------|----------|-----------|------|------------|-------------|
| | 14-Feb-20 | 7-Feb-20 | 14-Jan-20 | Weekly Var. | Monthly Var. | 14-Feb-20 | 7-Feb-20 | 14-Jan-20 | Weel | kly Var. M | onthly Var. |
| NY #11 | 15.06 | 14.92 | 14.32 | n 0.14 | № USD Index | 99.16 | 98.70 | 97.39 | Ŷ | 0.46 🏚 | 1.77 |
| London #5 | 407.2 | 428.1 | 389.8 | -20.9 | ♠ USDBZL | 4.30 | 4.32 | 4.13 | 4 | -0.02 🏚 | 0.16 |
| NY#16 | 26.65 | 26.00 | 25.90 | 0.65 | INCOMPANIE | 71.52 | 71.50 | 70.84 | 1 | 0.02 👚 | 0.68 |
| Front White Premium | 75.2 | 99.2 | 74.1 | -24.0 | ♠ EURUSD | 1.08 | 1.09 | 1.11 | 4 | -0.01 🍑 | -0.03 |
| | | | | | | | | | | | |

Market Situation at a Glance

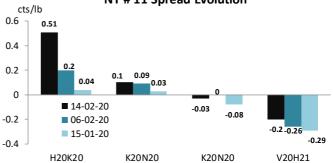
| International Prices | | | |
|----------------------|-----------|----------|----------------|
| | 14-Feb-20 | 7-Feb-20 | Weekly Var. |
| Sugar | | | |
| NY #11 | 15.06 | 14.92 🡚 | 0.14 cts/lb |
| Front Spread | 0.51 | 0.23 🦍 | 0.28 cts/lb |
| London #5 | 407.20 | 428.10 🤟 | -20.90 \$/mt |
| Front Spread | 6.20 | 8.80 🌵 | -2.60 \$/mt |
| White Premium | 75.18 | 99.17 🤟 | -23.99 \$/mt |
| USD Index | 99.16 | 98.70 🦍 | 0.46 |
| USDBZL | 4.30 | 4.32 🖐 | |
| USDINR | 71.52 | 71.50 🥋 | 0.02 RUP/\$ |
| RUBUSD | 63.49 | 64.17 🖐 | -0.69 RUB/\$ |
| EURUSD | 1.08 | 1.09 🦺 | -0.01 \$/EUR |
| S&P500 | 3,380 | 3,328 | 52.45 |
| DJ Industrial Avg | 29,423 | 29,380 | |
| Light Crude Oil | 52.3 | 50.3 🐽 | 1.91 \$/Barrel |
| Corn | 377.8 | 383.3 | |
| Wheat | 544.5 | 559.3 | |
| Coffee (Arabic) | 108.7 | 98.8 | 9.85 cts/lb |

Domestic Markets

| Domestic Markets | | | | |
|---------------------------------|-----------|------------|-----------------|--------------|
| | 14-Feb-20 | 7-Feb-20 | Weekly Var. | Unit |
| Brazil | | | | |
| NY Front Month in BZL | 64.72 | 64.46 | 0.26 | R\$ cts/lb |
| Domestic: | | | | |
| Esalq Sugar (R\$) | 78.34 | 77.18 | 1.16 | R\$/50kg |
| Esalq Sugar (US\$) | 18.23 | 17.87 | 0.36 | cts/lb |
| Hydrous Ethanol (NY#11 equiv.) | 15.05 | 14.90 | 0.16 | cts/lb |
| Anhydrous Ethanol(NY#11 equiv.) | 15.45 | 15.23 | 0.22 | cts/lb |
| | | | | |
| Ethanol/Gasoline in S. Paolo | 14-Feb-20 | 7-Feb-20 | Weekly Var. | Unit |
| Ethanol | 3,062 | 3,052 | 1 0 | R\$/I |
| Gasoline | 4,382 | 4,396 | -14 | R\$/I |
| Ethanol/Gasoline Parity | 69.9% | 69.4% | n 0% | |
| Anhydrous from US Parity | 69.46 | 63.92 | 5.54 | USD/M3 |
| Anhydrous to US Parity | -260.23 | -254.22 | -6.01 | USD/M3 |
| | | | | |
| India | 14-Feb-20 | 7-Feb-20 | Weekly Var. | Unit |
| S-Grade (Kolhapur)* | 31,525 | 31,500 | 1 25 | RUP/mt |
| M-Grade (Kolkatta)* | 34,286 | 34,762 | 477 -477 | RUP/mt |
| | | * nrice di | nes not inclui | de GST of 5% |



NY # 11 Spread Evolution



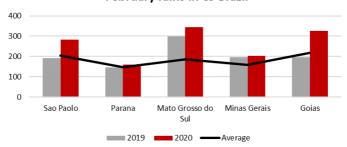
| China | | 14-Feb-20 | 07-Feb Weekly Var. | Unit |
|------------------------|---------|-----------|--------------------|--------------|
| ZCE Front Month | | 5,656 | 5,749 🤚 -93 | RMB/mt |
| ZCE Front Spread | | 22 | 5 🡚 17 | RMB/mt |
| Northern Spot Cash | Rizhao | 6,260 | 6,280 🤚 -20 | RMB/mt |
| Southern Spot Cash | Liuzhou | 5,880 | 5,950 🤚 -70 | RMB/mt |
| USA | | 14-Feb-20 | 7-Feb-20 | |
| No #16 | | 26.65 | 26.00 🏚 0.65 | cts/lb |
| #16/11 Spread | | 11.59 | 11.08 🏚 0.51 | cts/lb |
| EU | | | | |
| EU 45s containers | | 50 | 50 🏚 0.0 | \$/mt ov Ldn |
| Russia | | | | |
| Price in Krasnodar | | 317 | 311 🦍 6.5 | \$/m3 |



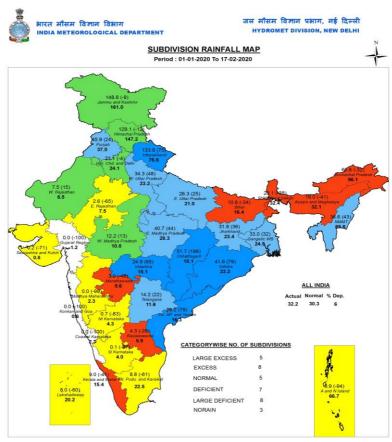


CS Brazil Rainfall

February rains in CS Brazil



Indian: Post-Monsoon Rains



Legend

Large Excess [60% or more] Excess [20% to 59%] Normal [-19% to 19%] Deficient [-59% to -20%] Large Deficient [-99% to -60%] No Rain [-100%] No Date

TES : RainFall figures are based or

a) Namiral rigures are based on operation data.

b) Small figures indicate actual rainfal (mm), while bold figures indicate Normal rainfall (mm).

c) Percentage Departures of rainfall are shown in brackets.





- NY Flat price: March contract broke 15 cts/lb psychological level, trading to the highs of 15.9 cts/lb last week; it closed at 15.06 cts/lb Friday, up from 14.92 cts/lb a week earlier.
- NY Spreads: March/May spread reached the highs of 72 points inverse last week, closing at 51 points inverse, up from 23 points inverse a week earlier.
- London market: May/May White Premium traded to the highs of \$97/mt last week, closing Friday around \$91/mt. March/March White Premium reached above \$100/mt last week to expire at \$75/mt. May/May spread went off board at 5 points carry, after reaching the highs of \$23/mt inverse. A total of 463k mt was delivered by 6 trading houses; Wilmar received 317k mt and Sucden received 146k mt.



| Row Labels | ∡ Sucden | Wilmar | Grand Total | |
|--------------------|-----------------|---------|--------------------|--|
| ■ March | 146,050 | 317,300 | 463,350 | |
| Brazil NE | 3,300 | 7,150 | 10,450 | |
| Guatemala | 9,150 | 19,850 | 29,000 | |
| India | 31,800 | 69,100 | 100,900 | |
| UAE | 101,800 | 221,200 | 323,000 | |
| Grand Total | 146,050 | 317,300 | 463,350 | |

COT report: COT report from February 11 showed that Specs increased their net-longs by 19.1k lots to 149k lots. Index funds reduced net-longs by 8.8k lots and now are 250k lots net-long. Commercials increased their net-shorts by 10.3k lots to 399k lots



- **BULL**
- ► Ethiopia should announce a tender for 200k mt of imports. Pakistan and Bangladesh are likely to import white sugar this season (via tenders).
- Redistribution of Indian export licenses has been delayed.
- Stocks in Indonesia are tight; with the potential that white imports are going to be required.



BEAR

- ► Commercials positions are the highest since 2017, which could mean the producers in Brazil are pricing more sugar than in the past 2 years.
- ► Real weakened further, reaching fresh lows against the US Dollar.
- ▶ Indian crop in 2020/21 could surpass 30 million mt, which would mean they will remain an exporter next season.

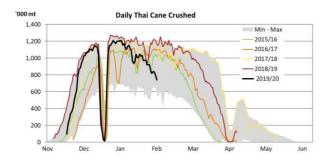




Thailand: Production Update

| | 13.02.20 | 2018/19 | 2019/20 | VAR | |
|--------------|----------|------------|------------|-----|------------|
| Cane crush | | 78,983,017 | 66,722,405 | ₩- | 12,260,612 |
| Total sugar | | 8,322,183 | 7,186,990 | ₩- | 1,135,193 |
| | Whites | 539,238 | 835,999 | Ŷ | 296,761 |
| | Refined | 1,187,187 | 896,757 | ₩- | 290,430 |
| | Raws | 6,486,848 | 5,285,742 | ₩- | 1,201,106 |
| Extraction r | ate | 10.54% | 10.77% | 1 | 0.23% |
| Mills | perating | 57 | 55 | | |

- ► Thailand crushed 66.7 million mt of cane by February 13, down 12.3 million mt year on year.
- Daily crushing rate dropped to 742 mt/day, and during this weekend the crush rate dropped further to 620 mt/day.
- Sugar production reached 7.2 million mt, down 1.14 mln mt year on year.
- 3 mills had stopped crushing by Sunday.
- Total cane crush is likely to reach around 75-78 million mt of cane.



China: Production Update

- Despite the quarantine across China, production during totaled 2.6 million mt in January, similar to last season: 1.4 million mt from beets and 5 million mt from cane.
- Cumulative production since the start is now at 6.4 million mt, up 1.4 million mt year on year.
- ► Total production is expected to reach 10.1 million mt, down from 10.76 million mt last season.

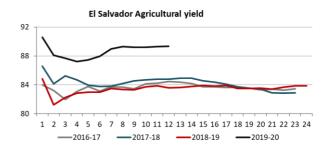
Sugar production stood at 1.6 million mt, down 470k mt year on year; extraction rate is down at 9.7% vs 10.1% last year.



EI-Salvador: Production Update

| El Salvador | 2018/19 | 2019/20 | Var. |
|-------------------|-----------|-----------|-------------------|
| Area | 43,506 | 43,870 | 1 364 |
| Cane crushed | 3,845,129 | 3,881,008 | 35,879 |
| Sugar production | 432,831 | 441,508 | 8,677 |
| Whites | 169,504 | 106,003 | ⊎ - 63,501 |
| Raws | 263,327 | 335,506 | ? 72,178 |
| Industrial yields | 11.26% | 11.38% | • 0.12% |
| Ag yields | 83.6 | 89.4 | · 🏚 6 |
| Raws share | 61% | 76% | |

- ► El Salvador sugar cane was harvested from 43.9k ha, slightly up year on year.
- ► Cane crush reached 3.9 million mt, similar to last season.
- Sugar production was at 442k mt, almost unchanged year on year; raws production was up 72k mt compared with last season at 335k mt.
- Agricultural yields continue to be much higher than previous seasons at almost 90 mt/ha.

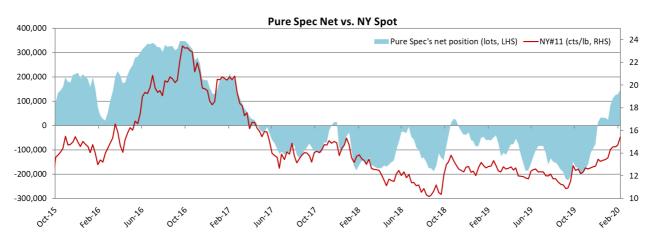






COT RECAP

| | | Specs net | Specs gross | Specs gross | Index traders | Commercials | Commercials | Commercial | |
|---------------|------------|-----------|-------------|-------------|---------------|---------------|-------------|--------------|-----------|
| Date | Spot Price | positions | longs | shorts | net positions | net positions | gross longs | gross shorts | OI |
| | | (i)-(ii) | (i) | (ii) | | (iii)-(iiii) | (iii) | (iiii) | |
| 24-12-19 | 13.37 | 32,553 | 245,041 | 212,488 | 234,030 | -266,583 | 363,803 | 630,386 | 1,170,963 |
| 31-12-19 | 13.42 | 30,673 | 245,621 | 214,948 | 229,433 | -260,106 | 369,153 | 629,259 | 1,167,028 |
| 07-01-20 | 13.59 | 23,241 | 241,393 | 218,152 | 232,729 | -255,969 | 380,881 | 636,850 | 1,182,058 |
| 14-01-20 | 14.32 | 81,205 | 267,169 | 185,964 | 239,514 | -320,719 | 423,683 | 744,402 | 1,324,060 |
| 21-01-20 | 14.55 | 111,584 | 285,596 | 174,012 | 251,482 | -363,065 | 421,981 | 785,046 | 1,356,234 |
| 28-01-20 | 14.54 | 125,550 | 291,191 | 165,641 | 255,597 | -381,147 | 462,052 | 843,199 | 1,419,532 |
| 04-02-20 | 14.71 | 129,984 | 292,781 | 162,797 | 258,788 | -388,770 | 479,284 | 868,054 | 1,462,484 |
| 11-02-20 | 15.41 | 149,089 | 305,970 | 156,881 | 249,990 | -399,078 | 527,712 | 926,790 | 1,551,567 |
| Lastet Change | 0.70 | 19,105 | 13,189 | -5,916 | -8,798 | -10,308 | 48,428 | 58,736 | 89,083 |



Wilmar Grower Marketing Team

PJ Gileppa (07) 4722 1924 | 0437 297 978 Franco Zaini (07) 4722 1954 | 0419 476 770

Angus McKerrow 0419 238 536

Chris Winship (07) 4722 1986 | 0437 669 118
Yolanda Hansen (07) 4722 1956 | 0439 002 240

Shirley Norris 0437 803 019

IMPORTANT NOTICE

This report is compiled or derived from data and reports received by Wilmar Sugar Australia from a multitude of sources. While the data and reports reproduced above are prepared in good faith and with due care, Wilmar Sugar Australia is not in a position to verify all data or reports it receives. No responsibility is therefore accepted by Wilmar Sugar Australia for any inaccuracies or errors in this Report. Nor does Wilmar Sugar Australia purport or intend in this report to give to recipients any financial or commodity trading or recommendations.

Information in this report may contain projections and forward looking statements that reflect Wilmar and Wilmar Sugar Australia's current views with respect to future events and financial performance. These views are based on current assumptions which are subject to various risks and which may change over time. No assurance can be given that future events will occur, that projections will be achieved, or that Wilmar and Wilmar Sugar Australia's assumptions are correct. Actual results may differ materially from those projected.

This report does not constitute or form part of any opinion on any advice to sell, or any solicitation of any offer to purchase or subscribe for, any shares nor shall it or any part of it nor the fact of its report form the basis of, or be relied upon in connection with, any contract or investment