



9 April 2020

[View this email in your browser](#)

Welcome to your weekly overview of QSL news and information.



COVID-19 FAQs

For the latest update on the impacts of COVID-19 on QSL, including some Frequently Asked Questions regarding the implications for your QSL pricing and payment arrangements, please [click here](#).



DATE REMINDER

15 April 2020: The 2020-Season **Standard Advance Rate** is scheduled to increase to 90%

16 April 2020: Pricing Completion Date for the May 2020 Contract for growers using the **QSL Individual Futures Contract**.

17 April 2020: Pricing Completion Date for QSL's **2019-Season Target Price Contract**.

2020-Season Pricing Nomination

Deadline: 30 April 2020

What are your 2020-Season Pricing Options?

QSL Growers with available 2020-Season GEI sugar tonnes are encouraged to contact their local QSL Grower Services Reps to discuss QSL-Managed and Grower-Managed options. To see our full QSL 2020-Season Product Overview [click here](#)

Q3 reports now available

QSL Direct Growers: You can now find your quarterly report (Q3) in your QSL Direct account under the 'Financial Reports' tab for the 2019-Season. These reports have also been distributed in the same manner you usually receive your ledger reports and statements.

For further information regarding your quarterly report or for assistance with your QSL statements, please don't hesitate to contact your local QSL representatives (all contacts below) or call **1800 870 756**.

2020-Season Guaranteed Floor Pool

Indicative Prices

Indicative prices for the 2020-Season QSL Guaranteed Floor Pool as of 9 April 2020 are:

FLOOR PRICE The absolute minimum gross price return of the pool.	377.59 AUD/tonne ACTUAL (364.4 AUD/tonne IPS)
STRIKE PRICE A participation rate of 50% applies when the market exceeds the Strike Price.	387.59 AUD/tonne ACTUAL (374.05 AUD/tonne IPS)

Please [click here](#) for the full details regarding this pool.

Note: These prices do not pertain to the February 2020 Guaranteed Floor Pool, which had its floor established earlier this year. [Click here](#) for the details.

QSL Team on Easter Break

Your QSL Team will be taking a break over the Easter long-weekend, and we'll be back on deck on Tuesday.

Keep in mind, while our QSL regional offices are temporarily unmanned, the QSL Grower Services Team is still available to assist you with enquiries, training and information.

The way we do this has changed due to the impacts of COVID-19, but while our face-to-face appointments are not an option, there are still many ways we can assist you.

- **Call us and talk through your pricing options**
- **Book a one-on-one, over the phone training session (QSL Direct & nominate your 2020-Season tonnes before 30 April).**
- **Video calls**
- **Email**

All of your local QSL Grower Services representatives' contact details are listed at the end of this newsletter.

We thank you for your support and patience as we all do our best to help curb the spread of COVID-19.

Click on the logo below to go to our Facebook page.



QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Daily Market Snapshot

[Click here](#)

YOUR QSL GROWER SERVICES TEAM

Far North Queensland

Grower Relationship Manager
Daniel Messina
0429 660 238
daniel.messina@qsl.com.au

Grower Relationship Officer
Amanda Sheppard
0418 264 393
amanda.sheppard@qsl.com.au

Proserpine

Grower Relationship Officer
Karen Vloedmans
0429 804 876
karen.vloedmans@qsl.com.au

Burdekin

Grower Relationship Manager
Russell Campbell
0408 248 385
russell.campbell@qsl.com.au

Grower Relationship Officer
Kristen Paterson
0438 470 235
kristen.paterson@qsl.com.au

Grower Support Officer
Kylie Burkett
0428 664 057
kylie.burkett@qsl.com.au

Mackay

Grower Relationship Manager
Harriet McLennan
0409 830 554
harriet.mclennan@qsl.com.au

Grower Relationship Officer
Sonia Ball
0418 978 120
sonia.ball@qsl.com.au

Plane Creek

Grower Relationship Officer
Kathy Zanco
0437 645 342
kathy.zanco@qsl.com.au

Herbert River

Grower Relationship Officer
James Formosa
0447 062 213
james.formosa@qsl.com.au

Grower Relationship Officer
Michelle La Rosa-Aili
0408 800 937
michelle.larosa-aili@qsl.com.au

Southern Queensland

*Manager Grower Engagement
and External Relations*
Cathy Kelly
0409 285 074
cathy.kelly@qsl.com.au

QSL Direct Helpline P 1800 870 756

This report contains information of a general or summary nature. While all care is taken in the preparation of this report, the reliability, accuracy or completeness of the information provided in the document is not guaranteed. The update on marketing and pricing activity does not constitute financial, investment advice. You should seek your own financial advice. Nothing contained in this report should be relied upon as a representation as to future matters. Information about past performance is not an indication of future performance. QSL does not accept any responsibility to any person for the decisions and actions taken by that person with respect to any of the information contained in this report. You have received this email as you are subscribed to receive newsletters and other marketing material from QSL. We take your privacy very seriously. View our Privacy Statement on QSL's website. When you make enquiries of QSL or sign up for QSL news or information, you thereby consent to QSL collecting and using the personal information that you provide to QSL in the operation of QSL's business, which may include direct marketing. You may opt out of this service at any time if you no longer wish to receive any communications from us by using the unsubscribe function at the bottom of this email.



Copyright © 2019 QSL (Queensland Sugar Limited), All rights reserved.
You received this email because you are marketing with QSL or have expressed an interest in our services.

Our mailing address is:

QSL (Queensland Sugar Limited)

Level 12/348 Edward St

Brisbane, Queensland 4000

Australia

[Add us to your address book](#)

Want to change how you receive these emails?

You can [update your preferences](#) or [unsubscribe from this list](#)