



24 April 2020

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Welcome to your weekly overview of QSL news and information.

**2020-Season Pricing Nomination
Deadline: 30 April 2020**

With the 2020-Season Pricing Nomination Deadline now just days away - on Thursday 30 April, make sure you've made your decisions for the 2020-Season on your QSL Direct account, or speak to your local Grower Services Team representative early in the coming week. And remember, you also need to make decisions now if you are considering the 2021 QSL Two-Season Pool and/or the 2022 QSL Three-Season Pool.

These options are for your 2021 & 2022 Season GEI Sugar tonnes, but your nomination needs to be made before 30 April 2020 as well.

COVID-19 Update

If you missed our latest COVID-19 Update, by QSL Managing Director and Chief Executive Officer Greg Beashel, last week, you can find the full version at the following places:

- Read the QSL COVID-19 Update on our website, [click here](#)
- Find it on our Facebook page, [click here](#)
- And for everyone taking advantage of the convenience of the QSL App, the full update can be found under the 'news' tab.



DATE REMINDER

30 April 2020: 2020-Season Pricing Nomination Deadline

29 May 2020: Last day to nominate to receive **deferred payments** for 2020-Season Advances

15 June 2020: Pricing Completion Date for the July 2020 Contract for growers using **QSL Individual Futures Contract** and/or **Self-Managed Harvest**

Quick document download

QSL Direct users with multiple ABNs can now easily access their payment

statements, financial reports and the sugar payments forecaster through their account's new **Quick Document Download** feature.

[Click here for details.](#)

Unfilled 2020-Season Target Price Contract Orders

Growers with unfilled 2020-Season Target Price Contract orders are reminded that they only have until **30 April 2020*** to cancel these. After this date, they can edit the orders but cannot cancel them.

Orders that are not filled by the Pricing Completion Date next year DO NOT DEFAULT TO THE HARVEST POOL. Instead, they are filled by QSL at the next market opportunity.

For more details, please read the full Pricing Pool Terms ([available by clicking here](#)) or contact your local QSL representative.

*NOTE: Growers supplying Isis Central Sugar Mill should contact their mill for details of applicable local pricing deadlines.

Want to price more?

Did you know that QSL Growers wanting to maximise their pricing flexibility and manage their own production risk can price **up to 97% of their GEI Sugar** each season – that's all of their tonnage except their share of the highly lucrative US Quota – by using QSL's grower-managed pricing options?

Growers using our Individual Futures Contract product in conjunction with our Self-Managed Harvest option can:

- Manage all of their own production risk
- Price directly against each season's four ICE 11 futures positions; and
- Price up to 50% of their GEI Sugar after the harvest.

For further details, please contact your local QSL Grower Services Team representative.

QSL Deferred Payment Scheme

The QSL Deferred Payment Scheme allows eligible growers to defer their early-season Advances payments due before June 30 to their first scheduled payment in July of the new financial year.

- **Eligible Participants:** OSA participants with a Grower Pricing Agreement with QSL who receive Advance payments directly from QSL
- **Exclusions:** Growers who have received the QSL Pre-Crush Advance Payment are not eligible to apply for the QSL Deferred Payment Scheme in the same season
- **When and how can I apply?** Eligible growers can request to participate in the scheme by selecting this option under the 'Preferences' tab of their QSL Direct account no later than 29 May 2020.
- Full details & terms, [click here](#).

Need help? Please contact your local QSL Grower Services Team representative.

The QSL App

Never before, with the COVID-19 global pandemic advice to stay home and maintain social distancing, has the QSL App been more convenient. From your home, your tractor or the shed, you can:

- Get the daily sugar market prices
- Create, edit and cancel orders (before 30 April for 2020-Season GEI Sugar)
- Have access to handy calculators and conversion tools for your farm
- Get the latest market updates and QSL news

Get the QSL App for your iPhone from the App Store or the Google Play Store for your Android phone.

Get step-by-step assistance from your local QSL Grower Services Team Representatives. You'll find all their details below.

Click on the logo below to go to our Facebook page.

Where you can:

- Meet our team
- Stay up-to-date with sugar market & QSL news
- And so much more



Find us on
Facebook

QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Daily Market Snapshot

[Click here](#)

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