

12 June 2020

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Welcome to your weekly overview of QSL news and information.

Nominations close 5pm today, 12 June

If you are considering sending in a nomination for our QSL Grower Representative Member positions, this will need to be received by QSL no later than **5pm (QLD time) today, Friday 12 June.** We thank all growers who have already nominated for a position in their mill area. For information or assistance lodging your nomination, contact your local QSL Growers Services Team on the numbers listed below.

Please click on any of the following links for more details and the nomination form.

Position Overview <u>Frequently Asked Questions</u> <u>QSL Grower Representative Members Map</u> <u>Nomination form</u>

Join our LIVE sugar market event on Facebook



Got questions about the sugar market? You can put them to the QSL marketing team at our live market update at <u>4pm</u> this Tuesday on the QSL Facebook page. QSL Trading Manager, Marketing and Risk, Matt Page will cover what's influencing the sugar price, how the Aussie Dollar is holding up and the latest news about the harvest in Brazil. We'll see you there! <u>Click here</u> for details.

Key dates for grower-managed pricing

Individual Futures Contract & Self-Managed Harvest: Monday 15 June

15 June 2020 is the Pricing Completion Date for growers using QSL's Individual Futures Contract (IFC) and/or Self-Managed Harvest (SMHP) pricing products. Growers with unfilled IFC or SMHP orders against the July 2020 ICE 11 Contract after this date will have their orders priced by QSL at the next market opportunity. For more details about the IFC, please <u>click here</u>. You can find details regarding the SMHP by <u>clicking here</u>.

Target Price Contract: Monday 22 June

22 June 2020 is the last day for growers using the QSL Target Price Contract to achieve 2020-Season targets before any unpriced tonnes are transferred (rolled) into the next contract and roll costs may apply. To see the latest indicative roll adjustment, please <u>click here</u>.

Please contact your local QSL Growers Services Team with any queries around these dates or pricing products.



Queensland Day - 6 June 2020

If you missed our visual nod of appreciation and thanks to all Queenslanders last week, you can watch the proud growers and beautiful sugar industry in our QSL video by clicking on the play button (above).

QSL is a proud Queensland company that's been an integral part of our state's sugar industry for nearly a century, returning over \$12 billion to Queensland cane growers and sugar millers in the past decade.

From Mossman to Maryborough, the QSL team is ready for the new harvest ahead and focused on working hard for the thousands of Queensland cane growers and millers who rely on our services.

QSL Advance Rate update

QSL will increase its 2019-Season Advance Rate next week from 92.5% to 95%. This rate will increase to 100% next month, with the final 2019-Season Standard Advance Rate payment for the season to be paid by 30 July.

QSL's initial 2020-Season Advance rate is 65%. To view the full 2019 and 2020 QSL Standard Advance Rate programs, please <u>click here</u>.

Meet the QSL team working for you



FACE OF QSL: Glenda Napier

Grower Service Centre Representative

Hi, my name is Glenda Napier, and I'm a Grower Service Centre Representative.

I've been working at QSL for three years and am part of the QSL Grower Services Team based in Brisbane. My role is to ensure growers are paid correctly, as well as looking after grower enquiries on our 1800 QSL Direct number.

One of the things I love about my job is the people - QSL staff and our customers!

In my out-of-office hours I love spending time with my partner, my three children, my two son-in-laws, my one grandchild and one granddog! Before the COVID-19 restrictions I liked to travel.

My favourite quote: Never put off until tomorrow what you can do today.

Did you know that QSL has been serving the Queensland sugar industry for nearly a century, and is proudly Queensland based and focused, with staff in 14 locations around the state. Our **Face of QSL** segment aims to help you meet the great team working for you, and will run on Wednesday on our Facebook page, and every Friday in the QSL Weekly Update.

What is the QSL Farm Transfer Information Form?

The QSL Farm Transfer Information Form is used to advise QSL of changes to your farming arrangements.

QSL Growers supplying Far Northern Milling, Wilmar Sugar or Mackay Sugar mills need to complete this form and return it to QSL if they are:

> Selling a farm Buying a farm Leasing a farm Subdividing their farm <u>Changing</u> their ABN

For more information about this form or help with filling it in, please call your local QSL Grower Services Team or QSL Direct on **1800 870 756**.

You can find the QSL Farm Transfer Information Form by <u>clicking here</u>. Completed forms can be emailed to <u>qsldirect@qsl.com.au</u> or to your local QSL Growers Services Team representative.

Your local QSL office is open for business

Following the Queensland Government's recent easing of coronavirus restrictions, your local QSL office has reopened.

To help protect the health of our growers and staff, we ask that before visiting the office you:

- **Make an appointment**. This helps to ensure the number of people visiting the office are within government guidelines.
- Stay home if you're not well.
- Observe the usual social distancing protocols, such as maintaining 1.5 metres from others, avoiding contact and regularly washing/sanitising your hands.

Farm visits also remain available.

To make an appointment, please contact your local QSL team.

Join the QSL Team on Facebook

Click on the logo below to go to our Facebook page. Where you can:

- Meet our team
- Stay up-to-date with sugar market & QSL news
- Like and follow our page, and more!



QSL indicative pool prices

Click the link below for your region:

Bundaberg Sugar milling districts Far Northern Milling milling districts Isis Central Sugar Mill milling districts Mackay Sugar milling districts MSF Sugar milling districts Tully Sugar milling districts Wilmar milling districts

QSL Daily Market Snapshot

Click here

YOUR QSL GROWER SERVICES TEAM

Far North Queensland

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Burdekin.

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Mackay.

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Plane Creek

Grower Relationship Officer Kathy Zanco 0437 645 342 kathy.zanco@qsl.com.au

Southern Queensland _

Manager Grower Engagement and External Relations **Cathy Kelly** 0409 285 074 cathy.kelly@qsl.com.au

QSL Direct Helpline P 1800 870 756

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