

July 20 – 24 2020



		24-Jul-20								
	24-Jul-20	17-Jul-20	23-Jun-20	Weekly Var. Monthly Var.	24-Jul-20	17-Jul-20	23-Jun-20	Wee	kly Var. M	onthly Var.
NY #11	11.49	11.73	11.79	🖖 -0.24 🤟 USD Index	94.35	96.01	96.68	4	-1.67 🖕	-2.34
London #5	350.3	352.4	362.6	🖖 -2.1 🦊 USDBZL	5.23	5.38	5.15	Ψ.	-0.15 🧌	0.08
NY#16	27.05	26.61	26.00	n 0.44 n USDINR	74.75	74.88	75.64	Ψ.	-0.13 🎍	-0.89
Front White Premium	97.0	93.8	102.7	n 3.2 🖖 EURUSD	1.17	1.14	1.13	Ŷ	0.02 🧌	0.03

#### Market Situation at a Glance

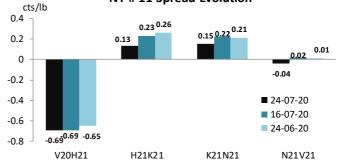
International Prices			
international Prices	24-Jul-20	17-Jul-20	Weekly Var.
Sugar			
NY #11	11.49	11.73 🖊	-0.24 cts/lb
Front Spread	-0.69	-0.70 🏫	0.01 cts/lb
London #5	350.30	352.40 🦊	-2.10 \$/mt
Front Spread	2.90	2.70 🏫	0.20 \$/mt
White Premium	96.99	93.80 🜪	3.19 \$/mt
USD Index	94.35	96.01 쎚	-1.67
USDBZL	5.23	5.38 🌵	-0.15 R\$/\$
USDINR	74.75	74.88 🌵	- <mark>0.13</mark> RUP/\$
RUBUSD	71.67	71.89 🎍	- <mark>0.21</mark> RUB/\$
EURUSD	1.17	1.14 🥎	0.02 \$/EUR
S&P500	3,216	3,225 🖖	-9.10
DJ Industrial Avg	26,652	26,735 🎍	-82.38
Light Crude Oil	41.3	40.6 🜪	0.77 \$/Barrel
Corn	327.0	333.5 🕹	-6.50 cts/Bushel
Wheat	540.3	535.0 🛖	5.25 cts/Bushel
Coffee (Arabic)	108.2	101.1 🛖	7.15 cts/lb

#### **Domestic Markets** 24-Jul-20 17-Jul-20 Weekly Var. Unit Brazil NY Front Month in BZL 60.13 63.16 -3.03 R\$ cts/lb Domestic: Esalq Sugar (R\$) 78.49 77.23 🏚 1.26 R\$/50kg Esalq Sugar (US\$) 15.00 14.34 🌪 0.66 cts/lb Hydrous Ethanol (NY#11 equiv.) 10.08 9.61 0.48 cts/lb Ŷ Anhydrous Ethanol(NY#11 equiv.) 10.79 10.38 1.41 cts/lb Ethanol/Gasoline in S. Paolo 24-Jul-20 17-Jul-20 Weekly Var. Unit

Ethanol	2,551	2,533 🌪 18 R\$/I				
Gasoline	3,967	3,911 🌪 56 R\$/I				
Ethanol/Gasoline Parity	64.3%	64.8% 🤟 0%				
Anhydrous from US Parity	-108.69	-117.65 🛉 8.96 USD/M3				
Anhydrous to US Parity	-69.60	-59.15 🤟 -10.44 USD/M3				
India	24-Jul-20	17-Jul-20 Weekly Var. Unit				
S-Grade (Kolhapur)*	32,400	32,335 🛖 <b>65</b> RUP/mt				
M-Grade (Kolkatta)*	35,048	35,143 🤟 - <mark>96</mark> RUP/mt				
		<u>* price does not include GST of 5%</u>				



#### NY # 11 Spread Evolution

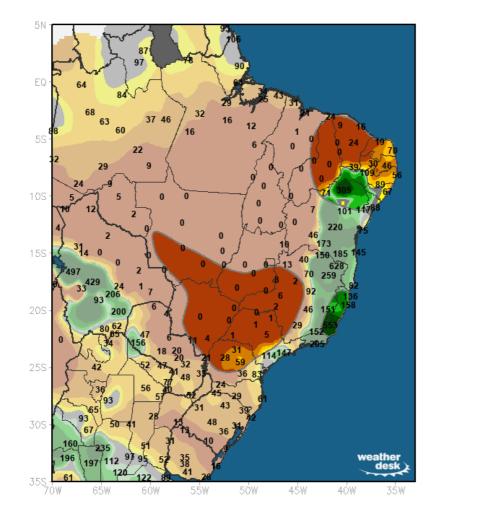


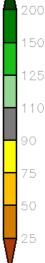
China		24-Jul-20	17-Jul Weekly	Var. Unit
ZCE Front Month		5,101	5,143 🦊 -42	RMB/mt
ZCE Front Spread		-160	-117 🦊 -43	RMB/mt
Northern Spot Cash	Rizhao	5,520	5,550 🖖 -30	RMB/mt
Southern Spot Cash	Liuzhou	5,380	5,400 🦊 -20	RMB/mt
USA		24-Jul-20	17-Jul-20	
No #16		27.05	26.61 🌪 0.4	4 cts/lb
#16/11 Spread		15.56	14.88 🌪 0.6	8 cts/lb
EU				
EU 45s containers		20	20 🌪 0.0	) \$/mt ov Ldn
Russia				
Price in Krasnodar		423	445 🦊 -22.	<mark>3</mark> \$/m3





Brazil rains 15 days forecast - % of normal rains









- NY Flat price: October contract closed the week at 11.49 cts/lb, down from 11.73 cts/lb last week.
- NY spreads: October/March spread traded similar to a week earlier – around 73-69 points inverse, closing Friday at 69 points inverse.
- London market: Oct/Oct spread strengthened to \$92/mt. Flat price at 350 USD/mt
- COT report: Specs increased net-long positions to 81.3k ha, up 9.7k lots week on week. Index funds



traders kept positions unchanged week on week at 242.3k lots of net-longs. Commercials positions increased slightly by 8.8k lots week on week to 323.6k lots of net-shorts.



- Indonesia has issued import licenses up until December, which is supportive of the current prices.
- Indian domestic prices were increased to 33 Rs/kg from October 1, however, the increase is already impacting the market.
- The Thai crop is expected to fall below 8 million mt and raws availability could be a record low.
- China will allow an additional 2 million mt of raws imports this season.



Agricultural and industrial yields in CS Brazil so far have been higher year on year.

Hydrous ethanol sales did not pick up in CS Brazil during 1H of July, putting pressure on ethanol stocks.

Sugar production during 1H of July in Brazil hit 3 million mt, close to the record of the 2017/18 season; cumulative production is 5.4 million mt higher year on year.





#### CS Brazil: UNCIA Production Update

2018/19 2019/20 1H Jul		Variation Y-o-Y
	71 46 546	<b>\$,575</b>
	,	
5.1 138	.1 142.1	4.0
1% 35.9	9% 47.94%	12.0%
	14         40,91           96         1,94           05         2,19           5.1         138	14         40,971         46,546           96         1,942         3,022           05         2,191         2,126           5.1         138.1         142.1

	2018/19	2019/20	2020/21 Vari	ation Y-o-Y	
Cumulative	1H Jul				
Cane (1000 mt)	268,862	258,852	275,951 介	17,099	
Sugar (1000 mt)	12,171	10,882	16,315 🏫	5,434	
Ethanol (1000 M3)	13,519	12,828	12,127   4 -	701	
ATR (kg/mt)	131.7	126.4	132.9 🏫	7	
Sugar mix (%)	36.07%	34.89%	46.69% 🛖	11.8%	

During 1H of mills in CS Brazil crushed 46.6 million mt of cane, up 5.6 million mt year on year.

- ATR was at 142.1 kg/mt, up from 138.1 kg/mt last season, even the rains during end of June did not lower the ATR.
- Sugar mix was similar to previous fortnights this season at 47.96%, up from 35.99% last season.
- Cumulative cane crushed since the start of the season is now at 276 million mt, up 17 million mt year on year.
- Sugar production is 5.4 million mt higher year on year at 16.3 million mt.
- UNICA mentioned that cumulative yields up to 1H of July were at 85.9 mt/ha, up 1.6% year on year.

On the ethanol side, hydrous ethanol sales during 1H of July were similar to the previous fortnights in this season – 741k m<sup>3</sup>, down from 918k m<sup>3</sup> last season.

Anhydrous sales stood at 369k m<sup>3</sup>, similar to 361k m<sup>3</sup> last season.

#### Australia: Production Update

Australian crushing update								
19-Jul	2019	2020	Δ					
Cane crushed (000 Mt)	5,390	5,296	<b>-</b> 93					
CCS(%)	12.2%	11.8%	-0.3%					
Sugar (000 Mt)	657	627	🤟 -					

Mills crushed 5.3 million mt of cane by mid-July, similar to last season.

Sugar production reached 627k mt, down 30k mt year on year due to lower extraction rate – 11.8% vs 12.2% last season.

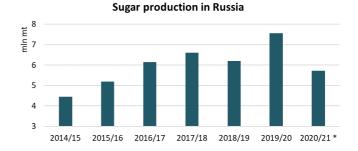
Since last week it has rained a lot across Queensland which could impact negatively the extraction rate resulting in production being below 4.1 million mt.

#### **Russia: Sowing and Beet Tests**

Final acreage in Russia stands at almost 940k ha.
 Down from 1.15 million ha last season (18% down).

Beet tests show the differing results: in Central region the beet root weight was 23% down year on year, in Volga region 5% up year on year, in the South 7% up year on year. By mid-July on average the beet root weight is 7% down year on year.

▶ With agricultural yields 10% down year on year and slightly lower industrial yields production could reach 5.6 million mt.

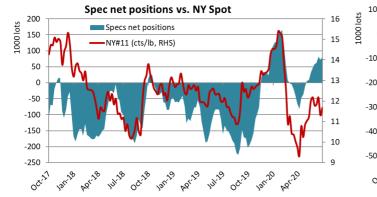






### **COT RECAP**

		Specs net	Specs gross	Specs gross	Index traders	Commercials	Commercials	Commercial	
Date	Spot Price	positions	longs	shorts	net positions	net positions	gross longs	gross shorts	OI
		(i)-(ii)	(i)	(ii)		(iii)-(iiii)	(iii)	(iiii)	
02-06-20	11.22	8,682	185,423	176,741	220,375	-229,056	519,579	748,635	1,197,601
09-06-20	12	31,019	185,837	154,818	223,778	-254,797	516,253	771,050	1,194,992
16-06-20	12.19	47,118	184,781	137,663	229,872	-276,990	485,886	762,876	1,119,741
23-06-20	11.79	58,272	189,118	130,846	234,091	-292,363	479,725	772,088	1,114,976
30-06-20	11.84	61,446	181,804	120,358	231,176	-292,623	446,788	739,411	1,076,778
07-07-20	12.18	82,059	188,207	106,148	242,751	-324,810	434,744	759,554	1,085,330
14-07-20	11.32	71,627	191,092	119,465	243,184	-314,812	432,813	747,625	1,099,047
21-07-20	11.67	81,322	192,047	110,725	242,266	-323,588	430,233	753,821	1,099,448
Lastet Change	0.35	9,695	955	-8,740	-918	-8,776	-2,580	6,196	401





### Wilmar Grower Marketing Team

 PJ Gileppa
 (07) 4722 1924 | 0437 297 978
 Franco Zaini
 (07) 4722 1954 | 0419 476 770

 Yolanda Hansen
 (07) 4722 1956 | 0439 002 240
 Angus McKerrow
 0419 238 536

 Shirley Norris
 0437 803 019

#### IMPORTANT NOTICE

This report is compiled or derived from data and reports received by Wilmar Sugar Australia from a multitude of sources. While the data and reports reproduced above are prepared in good faith and with due care, Wilmar Sugar Australia is not in a position to verify all data or reports it receives. No responsibility is therefore accepted by Wilmar Sugar Australia for any inaccuracies or errors in this Report. Nor does Wilmar Sugar Australia purport or intend in this report to give to recipients any financial or commodity trading or recommendations.

Information in this report may contain projections and forward looking statements that reflect Wilmar and Wilmar Sugar Australia's current views with respect to future events and financial performance. These views are based on current assumptions which are subject to various risks and which may change over time. No assurance can be given that future events will occur, that projections will be achieved, or that Wilmar and Wilmar Sugar Australia's during and wilmar and Wilmar Sugar Australia's assumptions are correct. Actual results may differ materially from those projected.

This report does not constitute or form part of any opinion on any advice to sell, or any solicitation of any offer to purchase or subscribe for, any shares nor shall it or any part of it nor the fact of its report form the basis of, or be relied upon in connection with, any contract or investment decision.