



14 August 2020

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Commitment limits now 70%

QSL growers can now price up to 70% of their GEI Sugar, thanks to an increase in committed pricing limits.

The new commitment limits now in place are:

2021 Season	2022 Season	2023 Season	2024 Season	2025 Season
70%	70%	50%	40%	30%

Growers keen to control even more of their pricing can use the QSL Self-Managed Harvest Contract to price up to 98% of their GEI Sugar with QSL – that's everything but their US Quota allocation.

Other improvements and new products available for the 2021-Season include:

> More flexible grower-managed pricing

- Choose if and when you want to roll in the [Individual Futures Contract](#)
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- Simplified [Self-Managed Harvest Contract](#) with new rolling option

> More ways to price it yourself

- New [Grower Floor Contract](#) lets you lock in a minimum return with potential for higher returns if the market rises
- New [Defaulting Target Price Contract](#) lets you set a pricing target but default to the Harvest Pool if it doesn't fill before the season starts

For more information, [click here](#) to read our 2021-Season Product Snapshot, or contact your local QSL representative.



IMPORTANT DATES

- **15 September:** Pricing completion date for the OCT2020 Contract for growers using the QSL Individual Futures Contract
 - **21 September:** Any 2020-Season QSL Target Price Contract tonnage which remains unpriced beyond this date will be rolled to the MAR 2021 Contract - costs may apply
 - **31 October:** Last day for growers to nominate QSL as their marketer for the 2021 Season
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Facebook: Live Market Update



Don't miss the next QSL Live Market Update on our Facebook page on Wednesday, 19 August 2020 @ 4pm. Just click on the photo to go to the QSL Facebook page.

Your local team in

Mackay

QSL

**Sonia
Ball**



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**Harriet
McLennan**



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How we compare

Get the facts on how QSL compares to its competitors by clicking on the links below.

Wilmar:

- [QSL Harvest Pool vs Wilmar Production Risk Pool](#)
- [QSL Actively Managed Pool vs Wilmar Managed Pool](#)
- [QSL US Quota Pool vs Wilmar US Quota Pool](#)

MSF:

- [QSL-Managed Pools vs MSF Sugar-Managed Pools](#)

Tully Sugar:

- [QSL-Managed Pools vs Tully Sugar-Managed Pools](#)

QCS

- [QSL-Managed Pools vs QCS-Managed Pools](#)
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Find your local QSL Grower Rep

To find the 2020 QSL Grower Representative/s in your region, please [click here](#).

Join the QSL Team on Facebook

Click on the logo below to go to our Facebook page.

Where you can:

- Stay up-to-date with notices, alerts and deadlines
- Monday (video): Get the tip on the **Three Things You Should Know** for the coming week
- Tuesday: **My Backyard** - our weekly invitation to send in photos of your backyard!
- Wednesday (report): **QSL Market Update**
- Thursday: Learn to decipher market speak with our **QSL Jargon Buster**
- Friday: **QSL Weekly Update**
- Like and follow our page, for all of these and much more!



Managing a drop in production

Worried about the impact of wet weather on your production?

QSL growers with committed pricing have multiple options to address in-season production reductions, including:

- **Shifting tonnage between ABNs**
- **Rolling pricing forward to the next season**
- **Unwinding pricing**

For information around these options, please contact your local QSL Grower Services Team or read our 'Non-Delivery: Your Options' fact sheet by [clicking here](#).

QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Daily Market Snapshot

[Click here](#)

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