



25 September 2020

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October 31

The last day for growers to nominate
QSL as their marketer for the 2021
Season

Contact your local QSL Grower Services Team

Your Story: Tom & Eva Duffy, Abergowrie (Herbert River)

The Place We Call The Farm



Please click on the photo to enjoy this story.
You can also find this story on our Facebook Page.

Advance rate increase ahead

The QSL 2020-Season Advance Rate will rise to 70% from next month. The rate increase will apply for payments made from 14 October 2020 and will be based on QSL pool values and grower-managed pricing results as of 30 September 2020. As a result, growers using the QSL Direct cash flow forecaster should note that while this tool captures the rate increase, it will not reflect the updated September pool values until early October. Growers using the cash flow forecaster should always regularly update their forecast to capture such pool and pricing variations as the season progresses. QSL's default advance payment will also be advised in early October once September pool values are finalised.

To see QSL's full 2020-Season Indicative Advances Schedule, please [click here](#).

Live: QSL Market Update on Facebook



Click on the image to go straight to the QSL Facebook to set a reminder for Wednesday 30 September at 4pm.

Marketing team regional visits

Growers across Queensland are invited to attend local QSL market briefings in their region with their local QSL Grower Services team and one of our visiting QSL marketing managers. Please see details below for your region.

Due to COVID-19 restrictions numbers are limited so ensure you RSVP.
Please ensure at the event you maintain social distancing and COVID-safe practices.

BOOKED OUT: BURDEKIN & HERBERT RIVER

QSL marketing update sessions with QSL Treasury Manager Ginette Barrett in the Burdekin & Herbert River regions are now booked out. Thank you to everyone for responding so quickly.

The QSL Teams in these regions can still offer growers an up-to-the minute market update by phone or video chat with one of the QSL Marketing Team by appointment.

Please register your interest with:

Burdekin: Kristen Paterson 0438 470 235 or email

kristen.paterson@qsl.com.au

Herbert River: James Formosa 0447 062 213 or email

james.formosa@qsl.com.au

FAR NORTH QUEENSLAND

Marketing sessions with QSL Trading Manager Marketing and Risk Matt Page.

- **Tuesday 6 October @ Tully:** 6pm at Tully Senior Citizens Club, Blackman St
- **Wednesday 7 October @ Babinda:** 11am Babinda RSL, School St.
- **Wednesday 7 October @ Innisfail:** 6pm at Australian Sugar Heritage Centre
- **Thursday 8 October @ Mulgrave:** 11am Parkview Hotel, Gordon St
- **Thursday 8 October @ Tablelands:** 6pm at Walkamin Community Hall, Kurrajong St.

- **Friday 9 October @ Mossman:** 11am at Mossman Bowls Club, Johnston Rd

RSVP: Amanda Sheppard 0418 264 393 or email

amanda.sheppard@qsl.com.au



IMPORTANT DATES

- **31 October:** Last day for growers to nominate QSL as their marketer for the 2021 Season
- **30 October:** Last day for QSL Growers to nominate tonnes to the following pools:
 - QSL Early-Start Actively Managed Pool
 - 2022 2-Season Actively Managed Pool
 - 2023 3-Season Actively Managed Pool

Three 2021 Season pools now open
(closing 31 October)

QSL EARLY-START ACTIVELY MANAGED POOL	2022 QSL 2-SEASON ACTIVELY MANAGED POOL	2023 QSL 3-SEASON ACTIVELY MANAGED POOL
<p>Nomination period: 1 September 2020 - 31 October 2020</p> <p>Minimum tonnage: 10 tonnes</p> <ul style="list-style-type: none"> Targets the best returns by using the same pricing approach and tools as the QSL Actively Managed Pool, but extends the pricing window across 18 months Nominations close in the year prior to delivery 	<p>Nomination period: 1 September 2020 - 31 October 2020</p> <p>Minimum tonnage: 10 tonnes</p> <ul style="list-style-type: none"> Targets the best returns by using the same pricing approach and tools as the QSL Actively Managed Pool, but extends the pricing window across 2 seasons Prices 2022-Season sugar, with nominations closing 2 years prior to delivery 	<p>Nomination period: 1 September 2020 - 31 October 2020</p> <p>Minimum tonnage: 10 tonnes</p> <ul style="list-style-type: none"> Targets the best returns by using the same pricing approach and tools as the QSL Actively Managed Pool, but extends the pricing window across 3 seasons Prices 2023-Season sugar, with nominations closing 3 years prior to delivery

Contact your local QSL Growers Services Team for information about these pools, and our other 2021 Season product offerings. To view our full QSL 2021 Season Product Overview, please [click here](#).

Wilmar:

- [QSL Harvest Pool vs Wilmar Production Risk Pool](#)
- [QSL Actively Managed Pool vs Wilmar Managed Pool](#)
- [QSL US Quota Pool vs Wilmar US Quota Pool](#)

MSF Sugar:

- [QSL-Managed Pools vs MSF Sugar-Managed Pools](#)

Tully Sugar:

- [QSL-Managed Pools vs Tully Sugar-Managed Pools](#)

QCS

- [QSL-Managed Pools vs QCS-Managed Pools](#)

Find your local QSL Grower Rep

To find the 2020 QSL Grower Representative/s in your region, please [click here](#).

QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Daily Market Snapshot

[Click here](#)

YOUR QSL GROWER SERVICES TEAM

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