

**QSL – WORKING FOR YOU**

## Comparing marketers?

Here's the latest QSL net pool values as of 16 October 2020:

<b>QSL POOL</b>	<b>AUD/Tonne IPS Net</b>
2020 Harvest Pool	<b>\$419</b>
2020 Actively Managed Pool	<b>\$416</b>
2020 February 2020 Guaranteed Floor Pool	<b>\$478</b>
2020 Early-Start Actively Managed Pool	<b>\$426</b>
2020 2-Season Actively Managed Pool	<b>\$455</b>
2020 US Quota Pool	<b>\$714</b>

All net prices quoted above have been rounded to their nearest whole-dollar amount and include the standard Shared Pool allocation for growers in Wilmar districts, including a Loyalty Bonus allocation of \$2.20/tonne. Please note all pool values are indicative only until each pool is finalised at the end of the Season.

## Historical comparison

### QSL Actively Managed Pool vs Wilmar Managed Pool

**HIGHEST TOTAL RETURN:  
QSL ACTIVELY MANAGED POOL**  
\$106/tonne more than Wilmar  
equivalent over 6 seasons

**HIGHEST AVERAGE RETURN:  
QSL ACTIVELY MANAGED POOL**  
\$18/tonne per season more than  
Wilmar equivalent over 6 Seasons

[Click here for full details](#)

### QSL Harvest Pool vs Wilmar Production Risk Pool

**HIGHEST TOTAL RETURN:  
WILMAR PRODUCTION RISK POOL**  
\$9/tonne more than QSL equivalent  
over 4 seasons

**HIGHEST AVERAGE RETURN:  
WILMAR PRODUCTION RISK POOL**  
\$2/tonne per season more than QSL  
equivalent over 4 seasons

[Click here for full details](#)

### QSL US Quota Pool vs Wilmar US Quota Pool

**HIGHEST TOTAL RETURN:  
QSL US QUOTA POOL**  
\$60/tonne more than Wilmar  
equivalent over 4 seasons

**HIGHEST AVERAGE RETURN:  
QSL US QUOTA POOL**  
\$15/tonne per season more than  
Wilmar equivalent over 4 Seasons

[Click here for full details](#)

The above comparisons have been prepared using the most recently published

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Wilmar pool results as of 25 September 2020.

## GOT QUESTIONS?

Have a chat to your local QSL team

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Disclaimer: The comparisons to Wilmar pool results have been made on the basis of generally available information at the time of publication, and are therefore indicative comparisons only. Comparisons are of a general nature only, as each marketer uses different

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pricing and risk profiles, has a different recognition and treatment of revenues and different pricing periods. Accuracy or completeness of the information concerning the Wilmar outcomes cannot be guaranteed. Information about past performance is not an indication of future performance and nothing contained in this document should be relied upon as a representation as to future matters. This is not financial advice, and QSL does not accept any responsibility or liability to any person for any decisions or actions taken by that person based on the information contained in this document. Growers should seek their own independent advice before making any pool selection or pricing decisions and read the QSL Pricing Pool Terms in full, which are set out on QSL's website.

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