



9 October 2020

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OCTOBER 31

- The last day for growers to nominate QSL as their marketer for the 2021 Season
- The last day to nominate tonnes into the following QSL-Managed Pools
 - 2020 Early-Start Actively Managed Pool
 - 2022 2-Season Actively Managed Pool
 - 2023 3-Season Actively Managed Pool

Contact your local QSL Grower Services Team for details, and see our overview below.

QSL EARLY-START ACTIVELY MANAGED POOL

Nomination period: 1 September 2020 - 31 October 2020

Minimum tonnage: 10 tonnes

- Targets the best returns by using the same pricing approach and tools as the QSL Actively Managed Pool, but extends the pricing window across 18 months
- Nominations close in the year prior to delivery

2022 QSL 2-SEASON ACTIVELY MANAGED POOL

Nomination period: 1 September 2020 - 31 October 2020

Minimum tonnage: 10 tonnes

- Targets the best returns by using the same pricing approach and tools as the QSL Actively Managed Pool, but extends the pricing window across 2 seasons
- Prices 2022-Season sugar, with nominations closing 2 years prior to delivery

2023 QSL 3-SEASON ACTIVELY MANAGED POOL

Nomination period: 1 September 2020 - 31 October 2020

Minimum tonnage: 10 tonnes

- Targets the best returns by using the same pricing approach and tools as the QSL Actively Managed Pool, but extends the pricing window across 3 seasons
- Prices 2023-Season sugar, with nominations closing 3 years prior to delivery

Advance rate increase ahead

The QSL 2020-Season Advance Rate rises to 70% next week.

This rate increase will apply for payments made from 14 October 2020 and will be based on QSL pool values and grower-managed pricing results as of 25 September 2020.

Growers using the QSL Direct cash flow forecaster should note that pool values have recently been updated. Growers using the cash flow forecaster should regularly update their forecast to capture such pool and pricing variations as the season progresses. As pool values as at 25 September have now been finalised, QSL's default advance payment has also been advised.

To see QSL's full 2020-Season Indicative Advances Schedule, please [click here](#).

Video: QSL Market Update



Have you been watching the sugar price? Find out what's behind the movement, and what's up ahead according to our experienced QSL Marketing Team. Join our QSL Facebook Market Update on Wednesday next week.

[Click here](#) to go straight to our Facebook page and set a reminder. Need help? Talk to your local team.

Thank you

Your local QSL Team and the QSL Marketing Team would like to thank all growers who took time out of their busy schedules to attend one of our recent QSL marketing sessions. We hope it was insightful and enjoyable. If you missed these sessions, please contact the QSL Growers Services Team in your area to arrange an update with them, or by phone with one of our experienced Marketing Team.

Annual Report

QSL's Annual Report for the 2019/2020 Financial Year is now available on our website. Highlights include:

- > QSL remained the largest marketer of Australian sugar
 - > QSL-managed ICE 11 pools outperformed the market average by \$14.64 per tonne IPS during the 2019 Season
- To read our Annual Report, [click here](#).

Queensland Sugar Limited
Annual Report 2019-2020



Quarterly Reports for Q1 2020/2021

QSL Direct growers can now access their quarterly report for Q1 2020/2021. This report covers all QSL transactions from 1 July 2020 to 30 September 2020. The report can be found in the Financial Reports tab for the 2020 Season.

If you need assistance with accessing the report, please get in contact with your local QSL team.

Important dates

- **30 October:** Last day for growers in Mackay, MSF Sugar and Tully Sugar milling districts to submit their marketing nomination forms for the 2021 Season
- **30 October:** Last day for growers in MSF Sugar and Tully Sugar milling districts to nominate tonnes to the following pools:
 - QSL Early-Start Actively Managed Pool
 - 2022 2-Season Actively Managed Pool
 - 2023 3-Season Actively Managed Pool
- **31 October:** Last day for growers in Wilmar milling districts to nominate QSL as their marketer for the 2021 Season
- **31 October:** Last day for growers using QSL Direct to nominate tonnes to the following pools:
 - QSL Early-Start Actively Managed Pool
 - 2022 2-Season Actively Managed Pool
 - 2023 3-Season Actively Managed Pool



Wilmar:

- [QSL Harvest Pool vs Wilmar Production Risk Pool](#)
- [QSL Actively Managed Pool vs Wilmar Managed Pool](#)

- [QSL US Quota Pool vs Wilmar US Quota Pool](#)

MSF Sugar:

- [QSL-Managed Pools vs MSF Sugar-Managed Pools](#)

Tully Sugar:

- [QSL-Managed Pools vs Tully Sugar-Managed Pools](#)

QCS

- [QSL-Managed Pools vs QCS-Managed Pools](#)

Find your local QSL Grower Rep

To find the 2020 QSL Grower Representative/s in your region, please [click here](#).

QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Daily Market Snapshot

[Click here](#)

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