

11 December 2020

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Grower Floor Price now available

QSL's new **Grower Floor Price Contract** is now available within the QSL Direct portal and QSL App.

This new grower-managed pricing option gives QSL growers the best of both worlds – letting them lock in a sugar price with the potential for higher returns should the market rise after their order is filled.

Click here for details

It's not too late to have your say

Don't forget to complete our annual QSL Grower Survey. This can be completed online (via your email link) or you can request a hard copy survey form.

This is a short survey used to help us improve the products and services we provide to growers around the state and it takes just 3 minutes to complete.

You can access the survey by:

- Clicking on the link emailed to you
- Completing the hard copy form posted to you
- Picking up a hard copy form from your local QSL Team.

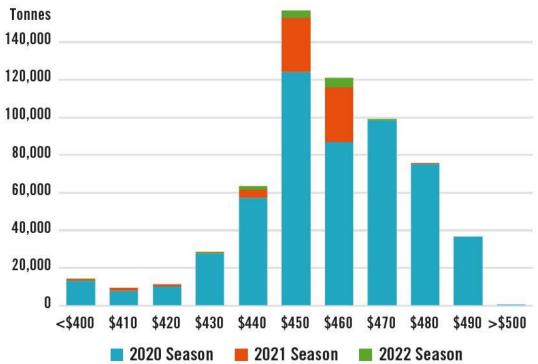
QSL advance rate increases

- QSL's 2020-Season Standard Advance Rate will increase from 72.5% to 75% from 16 December 2020.
- The QSL's 2020-Season Accelerated Advances Program rate will increase to 90% for participants from 16 December 2020. The Accelerated Advances rate will then remain at 90% until the QSL Standard Advances rate also reaches 90% (usually in May the following year), when the rate aligns with the QSL Standard Advances rate for the remainder of the season.

To view the full 2020-Season Indicative Advances Program, click here.

QSL Grower Pricing Update





This chart captures all pricing achieved as of 23.11.20 using QSL's Target Price Contract, Individual Futures Contract and Self-Managed Harvest products. Prices quoted at AUD//tonnes actual gross.

To read our full QSL Grower Pricing Update, please <u>click here</u>.

QSL Weekly Update Christmas Break

The final QSL Weekly Update for the year will be issued on Friday 18 December, with updates resuming from Friday 15 January 2021. We thank you for your support throughout the year and look forward to keeping you upto-date in the new year. - The QSL Team.

QSL DIRECT HELPLINE



The QSL Direct Helpline team is available to answer any questions you may have about your account and provide real-time support. You can reach the helpline between 8.30am and 5pm weekdays (excluding public holidays).

CALL 1800 870 756

Missed our QSL Video Market Update?

No problem! You can still get the latest news and information about the sugar market and currency news on our Facebook page, to watch our latest QSL Market Update video, just <u>click here</u>.

PRE-CRUSH ADVANCE KEY DETAILS

Open to: Growers using QSL Direct

Nominations open: 1 February 2021 to 12 March 2021

Payment is made: 26 March 2021
Payment rate: \$50/tonne sugar IPS

Nomination amount: Up to 50% of your 2021-Season QSL GEI Sugar estimate

Finance costs: Approx. \$0.50/tonne sugar IPS, utilising QSL's funding costs of approx.

2.3% p.a.

Signing up: Click on the 'Season Preferences' tab within the 2021 Season section of your **QSL Direct account.** You can then nominate up to 50% of your GEI tonnage in the

'Pre-Crush Advance' field.

For more details visit www.gsl.com.au or call your local QSL Team.

Find your local QSL Grower Rep

To find the QSL Grower Representative/s in your region, please click here.

QSL indicative pool prices

Click the link below for your region:

Bundaberg Sugar milling districts

Far Northern Milling milling districts

Isis Central Sugar Mill milling districts

Mackay Sugar milling districts

MSF Sugar milling districts

Tully Sugar milling districts

Wilmar milling districts

QSL Daily Market Snapshot

Click here

YOUR QSL GROWER SERVICES TEAM

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