



29 January 2021

Photo: Charles Quagliata, Burdekin

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QSL App Update

An update for the QSL App was released today. To ensure you can access the app's full range of features, including Price Alerts, video content and other improvements, please update your QSL App as soon as possible and accept the 'Notifications' option if you haven't already done so.

Cash Flow Forecaster temporarily unavailable

Please be advised that the **QSL Cash Flow Forecaster** is currently unavailable due to technical issues.

We apologise for any inconvenience this may cause. If you have any questions about your payments, please don't hesitate to contact your local QSL team or QSL Direct on 1800 870 756.

Pre-Crush Advance Payment Scheme

Do you need increased cash flow prior to the harvest?

The QSL Pre-Crush Advance Payment Scheme gives growers a payment for their 2021-Season QSL GEI Sugar in March 2021—before the crush begins.

Participating growers receive \$50/tonne of sugar IPS on 26 March for up to half of their 2021-Season QSL GEI Sugar.

This Pre-Crush Advance payment is then deducted from their Standard QSL Advances payment/s once they start their harvest.

QSL passes on the charges for this product at cost, enabling participating growers to enjoy the same favourable interest rates available to QSL through our strong relationships with leading Australian banks.

For more information about the QSL Pre-Crush Advance Payment Scheme please contact your local QSL Growers Services Team.

KEY DETAILS

Open to: Growers using QSL Direct

Nominations open: 1 February 2021 to 12 March 2021

Payment is made: 26 March 2021

Payment rate: \$50/tonne sugar IPS

Nomination amount: Up to 50% of your 2021-Season QSL GEI Sugar estimate

Finance costs: Approximately \$0.50/tonne sugar IPS, utilising QSL's funding costs of approximately 2.3% p.a.

Signing up: Click on the 'Season Preferences' tab within the 2021 Season section of your QSL Direct account. You can then nominate up to 50% of your GEI tonnage in the 'Pre-Crush Advance' field.

KEY DATES



1 FEB - 12 MAR

QSL Pre-Crush Advance Payment Scheme: Nominations open for this QSL payment option on 1 February and close on 12 March.

15 FEB

QSL Individual Futures Contract Pricing Completion Date: The pricing completion date for the Mar 21 contract for the 2020 season. Any unpriced tonnage after this date will be priced by QSL at the next market opportunity.

15 FEB

QSL Self-Managed Harvest Contract: Pricing Completion Date for the Mar 21 contract for growers using the QSL SMHC.

22 FEB

QSL 2020 Target Price Contract: Any unfilled orders in the 2020 QSL Target Price Contract will be rolled to the May 21 Contract. Costs may apply. For growers supplying MSF mills, this is the Pricing Completion Date and any unfilled orders after this date will be priced by QSL at the next market opportunity.

1 MAR

QSL Actively Managed Pool: Nominations open for the QSL-Managed 2021 Actively Managed Pool.



QSL video market update

Have you been wondering what the sugar market and the Aussie dollar are doing? You can find this out, and what other sugar market influencers are doing by catching our video market update on our Facebook page on Wednesday at 4pm. Can't make it by 4pm? Not a problem, the video will stay uploaded on our Facebook so you can watch it any time.

Herbert River: Training sessions

- **Tuesday 16 February @ 4pm** – Grower Forward Pricing Options
- **Wednesday 17 February @ 4pm** – Grower Forward Pricing Options
- **Wednesday 17 February @ 5.30pm** – Self-Managed Harvest Contract Information Session
- **Thursday 18 February @ 4pm** – Self-Managed Harvest Contract Information Session

Please RSVP to:

James Formosa, email james.formosa@qsl.com.au or phone 0447 062 213.

Burdekin: Training sessions

- **Monday 15 February @ 10am** – Grower Forward Pricing Options
- **Monday 15 February @ 3pm** – Self-Managed Harvest Contract Information Session
- **Tuesday 16 February @ 10am** – Self-Managed Harvest Contract Information Session
- **Tuesday 16 February @ 3pm** – Grower Forward Pricing Options

Please RSVP to:

Kristen Paterson, email kristen.paterson@qsl.com.au or phone 0438 470 235.

Mackay: Training sessions

- **Tuesday 2 February @ 4pm** – Self-Managed Harvest Contract Information Session
- **Tuesday 16 February @ 4pm** – Grower Forward Pricing Options & QSL Payment Options
- **Tuesday 9 March @ 4pm** – Self-Managed Harvest Contract Information Session
- **Tuesday 16 March @ 4pm** – Understanding your QSL Statements

Please RSVP to:

Harriet McLennan, email harriet.mclennan@qsl.com.au or phone 0409 830 554.

Plane Creek: Training session

- **Monday 8 February @ 10.30am** – Self-Managed Harvest Contract Information Session.

Please RSVP to:

Kathy Zanco, email kathy.zanco@qsl.com.au or phone 0437 645 342.

Grower Pricing Update

Positive macro-environment trends pushed commodities higher in January, driving the March 21 ICE 11 to a 'life of contract' high of 16.33 USc/lb.

Despite a new Indian export subsidy, a slow Thai crop indicates a tight supply of sugar in Q1. Meanwhile, the US election result continues to impact global markets. For an overview of the major themes shaping the sugar market during the past month, read our latest Monthly Market and Grower Pricing Update, by [clicking here](#).



CANEGROWERS has teamed with TAFE Queensland and the Rural Jobs Skills Alliance to host a Pricing Essentials for Cane Growers course. The program will be delivered between February 2021 and May 2021. Growers can register online at tafeqld.edu.au or by contacting their local CANEGROWERS office.

Property computer mapping for cane farmers

AgForce is hosting a series of property mapping workshops in February in the Burdekin, Herbert River and Mackay cane growing regions.

- Ayr: Monday 15 February
- Ingham: Tuesday, 16 February
- Mackay: Thursday, 18 February

Registration includes catering. Places are limited. Get more information and register by [clicking here](#).



Proud supporter

Bundaberg 9-10 February

The CASE IH Next Gen Step Up! Conference will be held at the Bundaberg Multiplex Sport and Convention Complex on 9-10 February. Registrations are open for the event which includes speakers, a field trip and gala dinner.

QSL Senior Manager Marketing and Logistics Andrew Phipps will speak at the event, while representatives from our Grower Services team will be available at the QSL trade stall.

For all the details or to register please [click here](#).

Find your local QSL Grower Rep

To find the QSL Grower Representative/s in your region,
please [click here](#).

QSL indicative pool prices

Click the link below for your region:

[Bundaberg Sugar milling districts](#)

[Far Northern Milling milling districts](#)

[Isis Central Sugar Mill milling districts](#)

[Mackay Sugar milling districts](#)

[MSF Sugar milling districts](#)

[Tully Sugar milling districts](#)

[Wilmar milling districts](#)

QSL Daily Market Snapshot

[Click here](#)

YOUR QSL GROWER SERVICES TEAM

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