



5 November 2021

[View this email in your browser](#)

---

## 2021 Season Accelerated Advances

Keen to maximise your Advances payments prior to Christmas?

QSL's Accelerated Advances option increases your Advance rate to 90% in December for tonnage priced using our Guaranteed Floor and/or grower-managed pricing options. **Nominations close 30 November 2021** and can be made via the QSL App or QSL Direct Portal.

[Click here for more information.](#)

---

## BAS reporting in Wilmar milling districts

Growers in Wilmar milling districts completing their BAS are reminded that QSL now applies 10% GST to sugar payments. You can find more information regarding the GST changes and what they mean for your bookwork by [clicking here](#), or by contacting your local QSL team.

The following video provides a quick guide to where you can find this important GST information on your QSL paperwork.



---

## **Have you finished harvesting your 2021 crop?**

If you are a grower who has either cut out or will cut out before your local Mill's crushing conclusion date, please ensure you notify your local QSL team. This helps us with your payments and planning. It is also important for growers in our Self-Managed Harvest Contract who may be eligible to price their production buffer.

---

## QSL GROWER PRICING UPDATE



The much-anticipated UNICA report for the second half of September came in slightly above market expectations, but accumulated season figures are still well behind last year. During the two-week reporting period, 35.3 million tonnes of cane were harvested and 2.2 million tonnes of sugar produced, down 12.57% and 21.52% respectively compared to the same period last year.

[Click here to read our latest Grower Pricing Update.](#)

A promotional graphic for QSL's Sugar Market Update. It features a blue background with yellow and white accents. On the left is a photo of Elliot Apel, a smiling man in a light-colored shirt. Below the photo is a Facebook logo with 'QSL FACEBOOK' text. To the right of the photo is the QSL logo (sunburst and 'QSL' text) and the title 'Sugar Market Update' in large white font. Below the title, it says 'With Elliot Apel' and 'Marketing and Risk Officer' in a smaller white font. The background also includes faint blue line art of a hand holding a sugar cane stalk and a yellow circular graphic in the bottom right corner.

Don't miss our next video market update, scheduled for **Wednesday 10 November from 4pm** with QSL Marketing and Risk Officer **Elliot Apel**. These 5-minute snapshots provide a great overview of the key themes affecting sugar prices for Australian producers, and are available to watch any time via our [Facebook page](#).

---

## Quarterly ledgers now available

Preparing your Business Activity Statement?

QSL Direct growers can find a summary of all their QSL transactions for July to September in the latest Quarterly Ledger, available in their accounts.

---



**MARKET UPDATE**  
**PODCAST**

*Your weekly round of key sugar market news and currency activity.*

**CLICK HERE TO LISTEN**

The banner features a teal background with white text for the title and a yellow button with white text for the call to action. A white icon of headphones with sound waves is positioned to the right of the title.

## Changes to farm arrangements

Planning to buy, sell or lease a farm, or changing your existing business arrangements? QSL Direct growers undertaking such changes need to submit our “Farm Sale/Lease Information Form” to capture any associated changes to payments or their QSL account. This form is not a contract – it simply initiates the documentation process by gathering basic information about the transaction to enable QSL to prepare the relevant Deed of Acknowledgement and/or Deed of Novation, to implement associated pricing transfers. This can be done before, during or after the transaction occurs, but ideally, before the transaction occurs. For further information or to commence the process, please contact the QSL Direct team on 1800 870 756.

[Click here for the Farm Transfer Information Form](#)

---

## Coming events

The QSL Grow program is a proud supporter of the following industry event:

### Proserpine Cut-Out Party

- A family-friendly event to celebrate the end of the crush for the Proserpine community. [Click here for details & tickets.](#)
- **WHEN: 5pm Saturday 4 December 2021**
- **WHERE: Proserpine Showgrounds**



## QSL Pool Prices

[Click here for our latest indicative pool prices and Shared Pool values.](#)

---

## QSL Daily Market Snapshot

[CLICK HERE](#)

---

## Find your local QSL Grower Rep

To find the QSL Grower Representative/s in your region,  
please [CLICK HERE](#).

# YOUR QSL GROWER SERVICES TEAM

## Far North Queensland

*Grower Relationship Manager*  
**Daniel Messina**  
0429 660 238  
daniel.messina@qsl.com.au

*Grower Relationship Officer*  
**Amanda Sheppard**  
0418 264 393  
amanda.sheppard@qsl.com.au

## Proserpine

*Grower Relationship Officer*  
**Karen Vloedmans**  
0429 804 876  
karen.vloedmans@qsl.com.au

## Burdekin

*Grower Relationship Manager*  
**Russell Campbell**  
0408 248 385  
russell.campbell@qsl.com.au

*Grower Relationship Officer*  
**Kristen Paterson**  
0438 470 235  
kristen.paterson@qsl.com.au

*Grower Relationship Officer*  
**Rebecca Love**  
0429 054 330  
rebecca.love@qsl.com.au

## Mackay

*Grower Relationship Manager*  
**Harriet McLennan**  
0409 830 554  
harriet.mclennan@qsl.com.au

*Grower Relationship Officer*  
**Sonia Ball**  
0418 978 120  
sonia.ball@qsl.com.au

## Plane Creek

*Grower Relationship Officer*  
**Kathy Zanco**  
0437 645 342  
kathy.zanco@qsl.com.au

## Herbert River

*Grower Relationship Officer*  
**James Formosa**  
0447 062 213  
james.formosa@qsl.com.au

*Grower Relationship Officer*  
**Michelle La Rosa-Aili**  
0408 800 937  
michelle.larosa-aili@qsl.com.au

## Southern Queensland

*Manager Grower Engagement  
and External Relations*  
**Cathy Kelly**  
0409 285 074  
cathy.kelly@qsl.com.au

**QSL Direct Helpline P 1800 870 756**

This report contains information of a general or summary nature. While all care is taken in the preparation of this report, the reliability, accuracy or completeness of the information provided in the document is not guaranteed. The update on marketing and pricing activity does not constitute financial, investment advice. You should seek your own financial advice. Nothing contained in this report should be relied upon as a representation as to future matters. Information about past performance is not an indication of future performance. QSL does not accept any responsibility to any person for the decisions and actions taken by that person with respect to any of the information contained in this report. You have received this email as you are subscribed to receive newsletters and other marketing material from QSL. We take your privacy very seriously. View our Privacy Statement on QSL's website. When you make enquiries of QSL or sign up for QSL news or information, you thereby consent to QSL collecting and using the personal information that you provide to QSL in the operation of QSL's business, which may include direct marketing. You may opt out of this service at any time if you no longer wish to receive any communications from us by using the unsubscribe function at the bottom of this email.



---

*Copyright © 2021 QSL (Queensland Sugar Limited), All rights reserved.*

You received this email because you are marketing with QSL or have expressed an interest in our services.

**Our mailing address is:**

QSL (Queensland Sugar Limited)

Level 12/348 Edward St

Brisbane, Queensland 4000

Australia

[Add us to your address book](#)

Want to change how you receive these emails?

You can [update your preferences](#) or [unsubscribe from this list](#)

---

This email was sent to [manager@kalagro.com.au](mailto:manager@kalagro.com.au)

[why did I get this?](#) [unsubscribe from this list](#) [update subscription preferences](#)

QSL (Queensland Sugar Limited) · Level 12/348 Edward St · Brisbane, Queensland 4000 · Australia