



**KALAMIA CANE GROWERS
ORGANISATION LTD**

Weekly Web Round Up



Contents List

1. REMINDER – KCGO Member Discounted Health Insurance
2. REMINDER – Wilmar Grouping Application and Information
3. QSL Information Brief – 7th February 2022
4. QSL Information Brief – 14th February 2022
5. QSL Event Invitation
6. Wilmar News Release

KCGO MEMBER NOTICES

P&K Farm Tender – Farm Manager Role & Application

This role is up for tender.

The tender requirements and application are available from the KCGO or PCGO Office.

Any enquiries, please contact Dave Paine

Ph 47 83 13 12 or Mobile – 0447 128 312

Wilmar Grouping Application for 2022 Season

Due – Friday, 25th February 2022

FRIDAY, 18TH FEBRUARY 2022

Kalagro Fuel Price

DIESEL - \$1.67425 including GST

UNLEADED - \$1.69443 including GST

Fuel Delivery Days – Monday, Wednesday & Friday



1. REMINDER** - KCGO MEMBER DISCOUNTED HEALTH INSURANCE OFFER



Corporate Health Insurance

Working together with Kalamia Cane Growers, we are excited to offer you a healthy corporate discount on your health insurance under the Kalamia Cane Growers Corporate Health Plan. Experience the Queensland Country difference with:

- ✓ **Healthy savings**
A 6% discount* on your annual policy premium.
- ✓ **A dedicated Corporate Partnership Manager**
Kim Anderson, your dedicated Corporate Partnership Manager will be happy to help you with any questions you may have.
- ✓ **Easy to understand products**
Our products are easy to understand and provide our Members with great value for money and peace of mind.
- ✓ **Excellent service**
We're here to help. Our commitment to helping our Members is second to none with fast and friendly service both face to face or over the phone.
- ✓ **National Coverage**
We provide coverage anywhere in Australia, giving you peace of mind wherever you work, live or play.
- ✓ **95% Member satisfaction rating^**
- ✓ **Generous benefits**
Our benefits help promote a healthy lifestyle and based on direct Member feedback, are regularly reviewed to ensure they remain competitive.
- ✓ **Easy claiming**
Claim easily anywhere, anytime through our Mobile App by simply uploading a photo of your receipt or via our Online Member Services portal.

If you have any questions or for more information contact your dedicated Corporate Partnership Manager, Kim today!



**Queensland
Country
Health Fund**

0417 622 856 • kanderson@queenslandcountry.health

* The corporate discount is provided under the Kalamia Cane Growers Corporate Health Plan and is applied to the gross premiums at the chosen level of cover.
^Source: January 2021 Member Satisfaction Survey, 63% were very satisfied and 32% were somewhat satisfied from 1,494 respondents.

Already a Member with Queensland Country?

We'll give you a
\$100*
Gift Card!

If they take out an eligible singles policy

We'll double it for a couple or family!



Great news if you're already a Member you'll now be eligible to receive a **corporate discount*** on your premium! To receive this discount simply complete the Apply Discount Form on your health insurance portal. Once you have submitted the request form, we will confirm via email or post that the discount has been applied.

ALSO, don't forget to **refer a friend, family member, colleague or work mate** to Queensland Country and if they take out an eligible singles policy during the promotional period you'll receive a \$100 Visa Gift Card*. And we'll double it for couples or family policies!

Make sure you tell your friend when joining to provide us with your name and contact details, so we can send you your gift card.

There is no gift card limit, so tell as many friends as you like!!



**Queensland
Country**
Health Fund

0417 622 856 • kanderson@queenslandcountry.health

* The corporate discount is provided under the Kalamia Cone Growers Corporate Health Plan and is applied to the gross premiums at the chosen level of cover. * Offer valid until 31 December 2021. The referring person must be an existing Queensland Country Health Fund policy holder. Available to new Silver and Bronze Hospital policies only. Available with corporate discount offers, but not in conjunction with any other offer. Terms and conditions apply and are available at queenslandcountry.health Queensland Country Health Fund Ltd ABN 18 086 048 237.

2. Wilmar Grouping Application and Information – Posted – 9/2/22

Formation of Groups for Harvesting

Harvesting groups consist of one or more growers who group together to harvest their cane in an economical and efficient manner.

Where possible, harvesting groups should be formed on the basis of general proximity within each rail line or scheduled delivery runs.

To enable Wilmar and growers to plan harvesting and transport operations in an orderly and efficient manner, all proposals to change grouping arrangements must be submitted, in writing, to Wilmar by the end of February each year.

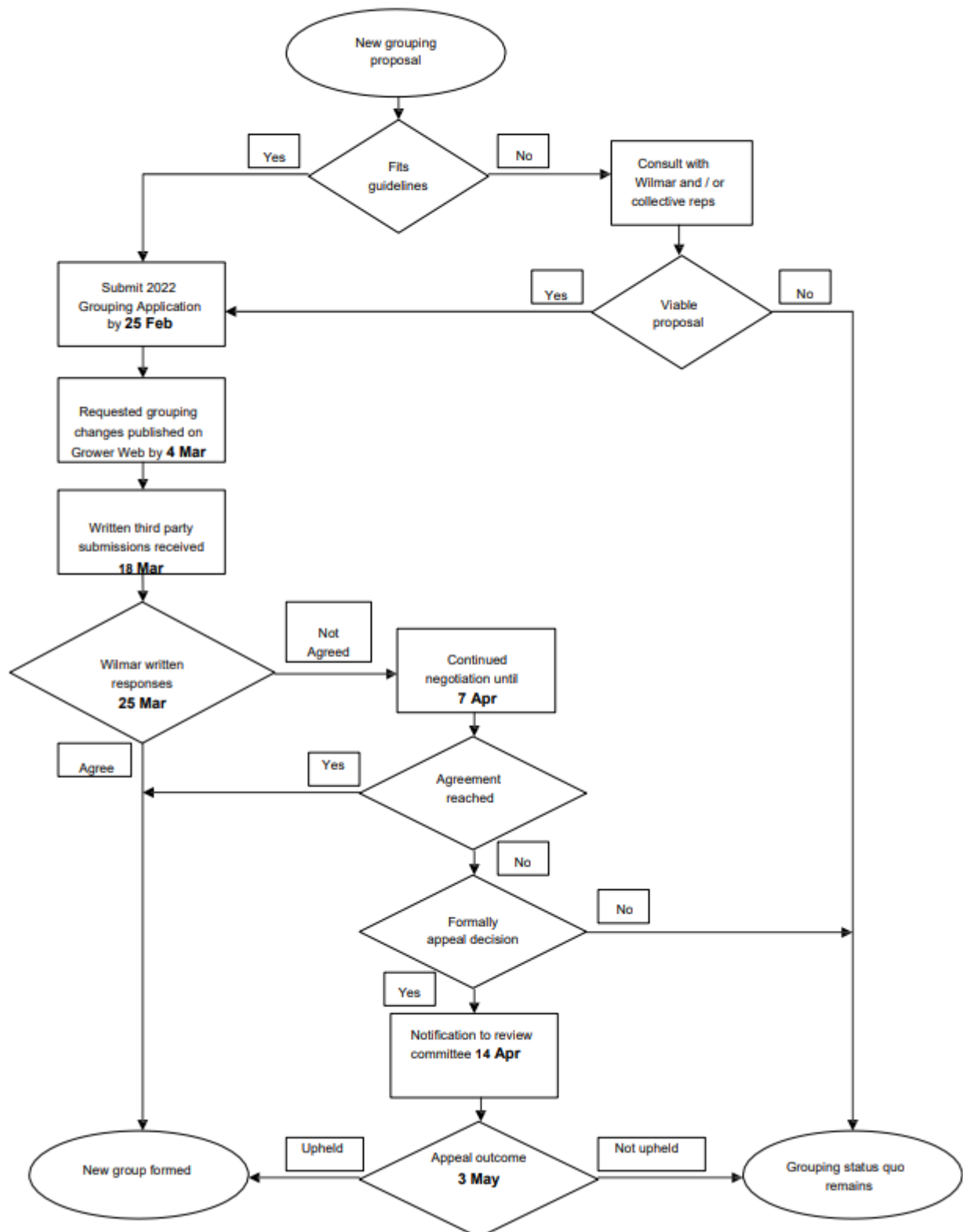
Harvesting groups will be taken to be the same as the previous season except where Wilmar has agreed to an application to vary grouping.

Some of the issues Wilmar will consider in regard to a grouping proposal are included in the table below. These issues should be discussed with the relevant Wilmar logistics team prior to lodging a grouping application.

Grower representatives should be involved at all stages of the grouping process to ensure the best outcome.

Issue	Wilmar will usually agree if...	Wilmar may agree if...
Grouping of growers across mill areas	There is no inter-mill grouping.	<ul style="list-style-type: none"> It can be demonstrated that a harvester moving from one mill area to another will not impact on allotments for other harvesting groups at either mill, eg a strict mechanism to utilise an existing group's allotment at the each mill AND Wilmar does not incur extra transport costs.
Grouping of growers on different lines or loco runs	Grouping is contained within a loco run.	<ul style="list-style-type: none"> It can be demonstrated that proposal does not impact on delivery size or times for other groups AND Wilmar does not incur extra transport costs.
Siding capacity and design	Current siding capacities and design match proposed group size, roster and mode of operation.	<ul style="list-style-type: none"> Agreement can be reached regarding sharing of cost of modifications AND suitable time has been allowed for planning, design, easements, regulatory approvals and construction – two years is recommended.
Siding sharing	There is no sharing of siding.	<ul style="list-style-type: none"> It can be demonstrated and agreed that the siding has enough days available each year for all harvesting groups that wish to use it AND a shared siding agreement can be negotiated for the siding AND the proposed group has a designated home siding.

2022 Grouping Process Flowchart



Transport Operations Manager
Cane Supply – Burdekin Mills
PMB 6
TOWNSVILLE MAILCENTRE QLD 4810

DATE: _____

Dear Sir,

Changed Grouping Application for 2022 Season

I/We (Farm No and Name) _____ wish to advise that the
growers listed below have been notified of my/our release from the harvesting group
(Name & Number as known in the 2021 season)

Group Name _____ Group No _____

Option A:-

FARM NUMBER	GROWER'S NAME	GROWER'S SIGNATURE

Option B: - Current Group Spokesperson has been made aware of my/our intentions to leave this harvesting group.

Group Spokesperson

Option C: - Relevant Cane Collective Manager has been made aware of my/our intentions to leave this harvesting group.

Cane Collective Manager / Representative

I/We (Farm No and Name) _____ wish to advise
that the growers listed below are in agreement with my/our inclusion in harvesting group
(Name & Number as known in the 2021 season)

Group Name _____ Group No _____

FARM NUMBER	GROWER'S NAME	GROWER'S SIGNATURE

N.B. Completed forms must arrive at Wilmar's Burdekin CS&T office before 25th February, 2022.

Yours faithfully

Applicant/s

3. QSL Information Brief – 7th February 2022 – Posted – 7/2/22



Please find below a short news & information brief from QSL that you may wish to use in your communications to your members.

- **Harvest Pool Opt Out:** Leave the QSL Harvest Pool at any time during the season and price more yourself using QSL's new Harvest Pool Opt Out. Just choose to 'Opt Out' and any of your Harvest Pool tonnage which has not already been priced by QSL will be transferred to the Self-Managed Harvest Contract so you can price it yourself. Available to QSL Direct growers from 1 May 2022. For more information [please click here](#), or contact your local QSL team.
- **Upcoming expiry: March 2022 contract:** 15 February is the March 2022 ICE 11 Contract Pricing Completion Date for growers using the 2021-Season Individual Futures Contract and Self-Managed Harvest Contract. This is the final day to achieve pricing allocated to this contract. Any tonnage that has not been priced or rolled by this date will be priced by QSL at the next market opportunity.

You can elect to roll unpriced tonnage on any working day prior to the Pricing Completion Date. To do so, just log on to your QSL Direct account via the QSL App, cancel any open orders against the March 2022 contract, and then hit the 'ROLL TONNES' button.

There is no fee to roll tonnage, however you will incur an adjustment representing the cost associated with re-establishing your positions in the new contract. You can find an estimate of this roll adjustment on the [QSL website](#) and our Daily Price email, or by contacting your local [QSL team](#).

- **2022-Season Pre-Crush Advance Payment:** The QSL Pre-Crush Advance Payment Scheme opened for nomination on 1 February 2022. The scheme gives growers a payment for their 2022-Season QSL GEI Sugar in March 2022 — before the crush begins. Growers who have been accepted by QSL to participate in the scheme (at QSL's discretion), will receive \$50/tonne of sugar IPS on 25 March for up to half of their 2022-Season QSL GEI Sugar. Nominations close 11 March 2022 and can be made via your QSL Direct account. Please note, a cost of \$0.50/tonne IPS sugar applies. Find out more by reading the Pre-Crush Advance Fact Sheet by [clicking here](#).
- **Key dates:**
 - **15 February 2022:** March 2022 ICE 11 Contract Pricing Completion Date for growers using the Individual Futures Contract and Self-Managed Harvest Contract. This is the final day to achieve or roll pricing allocated to this contract. Any tonnage that has not been priced by this date will be priced by QSL at the next market opportunity.
 - **21 February 2022:** Final day to achieve 2021-Season Target Price Contract targets before the pricing window is automatically extended and roll adjustments apply.
 - **1 March 2022:** Nominations open for the QSL 2022-Season Actively Managed Pool.
- **Market Update Podcast:** Catch up on all the latest sugar market news and currency activity in this week's Market Update Podcast by [clicking here](#).

If members have any questions in regards to the above, please don't hesitate to get in contact with:

- Russell Campbell - Grower Relationship Manager – 0408 248 385
- Kristen Paterson - Grower Relationship Officer– 0438 470 235
- Rebecca Love – Grower Relationship Officer – 0429 054 330 (Mon-Wed)

Rebecca Love

Grower Relationship Officer - Burdekin

Mobile 0429 054 330

rebecca.love@qsl.com.au

www.qsl.com.au

Please note: I work Monday to Thursday (9am to 3pm).

4. QSL Information Brief – 14th February 2022 – Posted – 14/2/22



Please find below a short news & information brief from QSL that you may wish to use in your communications to your members.

- **Burdekin Local Product Updates:** The QSL team in the Burdekin will each host two QSL product update sessions this month for interested growers. Due to COVID-19 guidelines, numbers are limited and RSVPs essential.

Topics will include:

- 2022 Harvest Pool Opt Out, Self-Managed Harvest Contract, and 2022 Season pricing options
- Update on the ICE 11 market and currency movements

The sessions will be held:

- 22 Feb: 9.30am at QSL Burdekin Office, Young Street, Ayr
- 24 Feb: 2.30pm at QSL Burdekin Office, Young Street, Ayr

RSVPs essential, please contact Rebecca Love 0429 054 330 or email rebecca.love@qsl.com.au

- **Harvest Pool Opt Out:** Leave the QSL Harvest Pool at any time during the season and price more yourself using QSL's new Harvest Pool Opt Out. Just choose to 'Opt Out' and any of your Harvest Pool tonnage which has not already been priced by QSL will be transferred to the Self-Managed Harvest Contract so you can price it yourself. Available to QSL Direct growers from 1 May 2022.

For more information [please click here](#), or contact your local QSL team.

- **Upcoming expiry: March 2022 contract:** 15 February is the March 2022 ICE 11 Contract Pricing Completion Date for growers using the 2021-Season Individual Futures Contract and Self-Managed Harvest Contract. This is the final day to achieve pricing allocated to this contract. Any tonnage that has not been priced or rolled by this date will be priced by QSL at the next market opportunity.

You can elect to roll unpriced tonnage on any working day prior to the Pricing Completion Date. To do so, just log on to your QSL Direct account via the QSL App, cancel any open orders against the March 2022 contract, and then hit the 'ROLL TONNES' button.

There is no fee to roll tonnage, however you will incur an adjustment representing the cost associated with re-establishing your positions in the new contract. You can find an estimate of this roll adjustment on the [QSL website](#) and our Daily Price email, or by contacting your local [QSL team](#).

- **2022-Season Pre-Crush Advance Payment:** The QSL Pre-Crush Advance Payment Scheme opened for nomination on 1 February 2022. The scheme gives growers a payment for their 2022-Season QSL GEI Sugar in March 2022 — before the crush begins. Growers who have been accepted by QSL to participate in the scheme (at QSL's discretion), will receive \$50/tonne of sugar IPS on 25 March for up to half of their 2022-Season QSL GEI Sugar. Nominations close 11 March 2022 and can be made via your QSL Direct account. Please note, a cost of \$0.50/tonne IPS sugar applies.

Find out more by reading the Pre-Crush Advance Fact Sheet by [clicking here](#).

- **Key dates:**

- **15 February 2022:** March 2022 ICE 11 Contract Pricing Completion Date for growers using the Individual Futures Contract and Self-Managed Harvest Contract. This is the final day to achieve or roll pricing allocated to this contract. Any tonnage that has not been priced by this date will be priced by QSL at the next market opportunity.
- **21 February 2022:** Final day to achieve 2021-Season Target Price Contract targets before the pricing window is automatically extended and roll adjustments apply.
- **1 March 2022:** Nominations open for the QSL 2022-Season Actively Managed Pool.

If members have any questions in regards to the above, please don't hesitate to get in contact with:

- Russell Campbell - Grower Relationship Manager – 0408 248 385
- Kristen Paterson - Grower Relationship Officer– 0438 470 235
- Rebecca Love – Grower Relationship Officer – 0429 054 330 (Mon-Wed)

Rebecca Love

Grower Relationship Officer - Burdekin

Mobile 0429 054 330

rebecca.love@qsl.com.au

www.qsl.com.au

Please note: I work Monday to Thursday (9am to 3pm).

HARVEST POOL OPT OUT

NEW FROM 1 MAY 2022

Click here for more information >



5. QSL Event Invitation – 14th February – Posted – 14/2/22

14 February 2022



QSL Product Update sessions

Burdekin growers interested in learning more about QSL's new **Harvest Pool Opt Out** option, and those who would like an update on sugar market and currency activity are invited to join the local QSL Team at the following locations next week.

Session details:

Tuesday 22 & Thursday 24 February

- 22 Feb: 9.30am at QSL Burdekin Office, Young Street, Ayr
- 24 Feb: 2.30pm at QSL Burdekin Office, Young Street, Ayr

Please be reminded that due to COVID-19 guidelines, spaces are limited and RSVPs are essential.

RSVP to Rebecca Love - 0429 054 330 or rebecca.love@qsl.com.au

If you are unable to attend these sessions, get in touch with the local team to arrange a one-on-one catch up at a time that suits you.

Burdekin



Grower Relationship Manager

Russell Campbell

0408 248 385

russell.campbell@qsl.com.au



Grower Relationship Officer

Kristen Paterson

0438 470 235

kristen.paterson@qsl.com.au



Grower Relationship Officer

Rebecca Love

0429 054 330

rebecca.love@qsl.com.au



6. Wilmar News Release – Posted – 16/2/22

Wilmar Sugar

ABN 44 381 051 752

Level 1, 5-21 Denham Street
Townsville QLD 4810
www.wilmar-international.com



16 February 2022

NEWS RELEASE

Key milestone for \$6 million evaporator project

The first major component for a new, \$6 million evaporator has been lifted into place at Wilmar Sugar's Kalamia Mill in the Burdekin region.

Two cranes were used to lift the bottom cone of the vessel into the factory on Tuesday (15 February). The calandria will be lifted in next week, followed by the body later this month, and the top cone in March.

The new evaporator is the first of four replacement evaporators being installed at Kalamia Mill over the next three years, at a total cost of \$25 million.

Project Engineer Chris Lammas said all four vessels were being engineered, fabricated and installed by Wilmar employees, as part of the company's strategy of bringing large-scale manufacturing back in-house.

"We've drawn on specialist contractors for some portions of the job, but the vast majority of the drawing, fabrication and installation work is being done in-house by Wilmar's Asset Management and Integrated Work Management teams."

Mr Lammas said the new evaporators would replace four older vessels that had reached end of life.

"We'll commission the first of the new evaporators ahead of this year's crushing season. Two new evaporators will be installed next year, and the final one in 2024."

The evaporator is the stage in the sugar manufacturing process where water is evaporated from the sugarcane juice and concentrated into a syrup.

Mr Lammas said the business had taken the opportunity to standardise and improve Kalamia Mill's evaporator station.

"The existing evaporators are of different sizes and capacities. The new ones will adopt a common design, each having a seven-metre diameter and a heating capacity of 3200sqm. This creates greater efficiencies in design and construction."

The new evaporators are part of a much larger program to replace end-of-life vessels across all of Wilmar's eight sugar mills.

ENDS



A crane is used to lift the bottom cone section of the new Kalamia Mill evaporator into the factory.



Wilmar Sugar boilermakers Chris Previtera and Joel Hanson de-rigging the crane hook after flipping the bottom cone of the new evaporator on Tuesday (February 15).



Rigger Pete Daley directs the flip for the bottom cone of the new evaporator at Kalamia Mill.

Media contact: Leanne Oliveri 0447 791 226

Kalamia Cane Growers Organisation

Services

Offered to Members and Non-Members



KCGO in partnership with
Portsmouth Petroleum (Puma)
are proud to provide
Bulk Fuel and Lubricant services
to KCGO Members & Non-Members
of the Burdekin Region.
Call now to take advantage
of our discounted pricing.

**Credit Card payment options available to
KCGO Members only**



**KALAMIA CANE
GROWERS
ORGANISATION
LIMITED (KCGOL)
&
KALAGRO LIMITED**

Located at:

140 Young Street, AYR

Office Hours:

Monday – Friday

8.30am – 4.30pm

Postal Address:

PO Box 597, AYR QLD 4807

Phone:

07 47 83 13 12



Email:

admin@kalagro.com.au

Web:

www.kalagro.com.au

Facebook:

KalamiaCaneGrowersOrgLtd



KCGO PROVIDES PAYROLL SERVICES

Service offered to KCGO Members & Non-Members

- Wages Preparation – Fair Work ATO & STP Compliancy
- Superannuation
- End of Financial Year Processing
- WorkCover – Premiums & Claims Assistance



BAS agent
25954836

Payroll Manager
Jacki Kratzmann

KCGO PAYROLL SERVICE CHARGES

Members

\$12.20 (incl GST) per Payslip

Non-members

\$14.15 (incl GST) per Payslip

All Clients

\$20.25 (incl GST) End of Financial Year Processing (per Employee)

Harvest Invoice Services



PREPARATION OF WEEKLY HARVEST INVOICE CHARGES

Service offered to KCGO Members & Non-Members

Members:

\$12.20 (incl GST) per Invoice

Non-members:

\$14.15 (incl GST) per Invoice

Postage Charges:

\$1.10 per Env.

Delivery Options:

- Invoices emailed
- posted
- KCGO office pickup option