

# COMMITTED CANE SHORTFALL CROP PRICE RISK MANAGEMENT

Wilmar offers a number of washout options, to suit different growers' circumstances.

## (Early) in-season washout

- > Can be done at any time throughout the season
- > Cost = \$2/t discretionary pricing mechanism charge + roll adjustments +/- market variation
- > Available for GMPRS tonnes

## Roll to the next season

- > Available for Call / Target / IFC
- > Not available for GMPRS tonnes (2:1 ratio)
- > Cost = +/- market variation
- > Growers should ensure there is enough room for exposure in the next season

## Transfer between entities (or regions)

- > Move over-supply entity tonnes to entity/entities with under supply
- > Transfer tonnes to another Wilmar milling region
- > Transfer tonnes to any accepting entity
- > Available for GMPRS tonnes

## Cancel unfilled price requests

- > Available for all discretionary pricing mechanisms
- > Cost = \$2/t + roll adjustments
- > Any extra tonnes produced above and beyond final production will be paid from Production Risk Pool

Production Risk Pool tonnes are not considered committed tonnes and, therefore, do not require washout options.  
All growers participate in the US Quota allocation.



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Please contact a member of Wilmar's Grower Marketing team if you have any questions or concerns.



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