

Weekly Web Round

September Issue - #167

<u>In this Issue</u>

**KCGO Member Discounted Health Insurance **

- 1. Industry Update Meetings
- 2. QFF10 Things to Know
- 3. QSL Information Brief
- 4. Wilmar Production Report OWk 11 Wilmar Bud vs Act OWk 11
- 5. Wilmar Weekly Variety Summary CrWk11
- 6. Wilmar Business Update
- 7. Wilmar Burdekin Crushing Update
- 8. EMuir & Sons September Specials

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FRIDAY, 2ND SEPTEMBER 2022

<u>Kalagro Fuel Price</u>

DIESEL - \$1.96115 incl GST UNLEADED - \$1.5561 incl GST

> <u>Fuel Delivery Days</u> Monday - Friday



UPCOMING EVENTS

 Industry Update Meetings starting Friday, 2nd September (Table shown in Newsletter)





KCGO MEMBER DISCOUNTED HEALTH INSURANCE OFFER



Corporate Health Insurance

Working together with Kalamia Cane Growers, we are excited to offer you a healthy corporate discount on your health insurance under the Kalamia Cane Growers Corporate Health Plan. Experience the Queensland Country difference with:

Healthy savings A 6% discount* on your annual policy premium. A dedicated Corporate Partnership Manager Kim Anderson, your dedicated Corporate Partnership Manager will be happy to help you with any questions you may have. Easy to understand products Our products are easy to understand and provide our Members with great value for money and peace of mind. Excellent service We're here to help. Our commitment to helping our Members is second to none with fast and friendly service both face to face or over the phone. National Coverage We provide coverage anywhere in Australia, giving you peace of mind wherever you work, live or play. 95% Member satisfaction rating* Generous benefits Our benefits help promote a healthy lifestyle and based on direct Member feedback, are regularly reviewed to ensure they remain competitive. Easy claiming Claim easily anywhere, anytime through our Mobile App by simply uploading a photo of your receipt or via our Online Member Services portal. If you have any questions or for more information contact your dedicated Corporate Partnership Manager, Kim today! Queensland Country Health Fund

* The corporate discount is provided under the Kalamia Cane GrowersCorporate Health Plan and is applied to the gross premiums at the chosen level of cover *Source: January 2021 Member Satisfaction Survey, 63% were very satisfied and 22% were somewhat satisfied from 1,494 respondents.

0417 622 856 • kanderson@queenslandcountry.health

Already a Member with Queensland Country?

Great news if you're already a Member you'll now be eligible to receive a **corporate discount**" on your premium! To receive this discount simply complete the Apply Discount Form on your health insurance portal. Once you have submitted the request form, we will confirm via email or post that the discount has been applied.

Receive a

for each referral that takes out an eligible

singles policy

ALSO, don't forget to refer a friend, family member, colleague or work mate to Queensland Country and if they take out an eligible singles policy during the promotional period you'll receive a \$100 Visa Gift Card'. And we'll double it for couples or family policies!

Make sure you tell your friend when joining to provide us with your name and contact details, so we can send you your gift card.

There is no gift card limit, so tell as many friends as you like!!



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1. Industry Update Meetings – Posted – 29/8/22

Industry Update Meetings

BPS, Farmacist and SRA will be presenting a series of industry updates. Given everyone is busy during this season, we have combined shed meeting groups and any grower is welcome to attend any of the meetings.

Fri 2 nd Sep 8:30am	Clare	Clare Club
Mon 5 th Sep 8:30am	Giru	Australian Cane Farms Shed
Tue 6 th Sep 8:30am	Kalamia	Neville Formalin Shed
Tue 6 th Sep 1pm	Pioneer	Brandon Tavern
Wed 7 th Sep 8:30am	Home Hill	Canegrowers Hall

Topics

- Identifying and Managing Limiting Factors on Farm
- Local Harvester Trials
- Burdekin Legume Trial Data
- El Nino/La Nina Effects
- Standover Management
- Burdekin Herbicide Information

Rob Milla

Manager

Burdekin Productivity Services

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210 Old Clare Road, Ayr

SOLUCE AND FARMERS' FEDERATION

Jobs Queensland in collaboration with the Queensland Farmers' Federation have developed a suite of free workforce planning resources for SMEs in the Queensland Agriculture Industry. QFF and Jobs Queensland are inviting SME's to participate in an online webinar to learn more about these tools and how they can develop their workforce planning capacity. For more information and to book click <u>HERE</u>

2

Applications are now open for the 2023 Science and Innovation Awards for Young People in Agriculture, Fisheries and Forestry! This competitive annual grants program supports young Australians aged 18-35 by funding projects that will benefit Australia's primary industries. In partnership with Australia's leading research and development corporations and industry associations, there are 12 industry categories each worth up to \$22,000 (GST inclusive). More Info <u>HERE</u> Trade and Investment Queensland's Go Global Export Program provides export ready SME's with financial support to achieve export outcomes in new international markets. Export ready farmers check it out <u>TIQ - Go</u> <u>Global Export Program</u>

4.

Leading representative body for the cane industry, <u>Canegrowers - Queensland Cane Growers</u> <u>Organisation</u> advocate for their members at a state, national and international level. Canegrowers is a founding member of the Global Sugar Alliance which works to strengthen trade and market negotiations. Learn more here <u>Trade - Canegrowers</u>

5.

QFF, Cotton Australia and AgForce Qld joined together last week to meet with Minister for Resources Hon Scott Stewart to advocate for the need for regulatory protection for agricultural land impacted by coal seam gas subsidence. Read more <u>HERE</u>

6

Don't miss QFF's Farm Business Hour this Wednesday 31st August focusing on building capacity to manage weather risk during extremes. Register to attend here <u>QFF Farm Business Hour Episode 4: Managing</u> <u>weather risk during extremes</u>

7.

QFF CEO Jo Sheppard represented members and the Queensland Agricultural sector more broadly at Senator Murray Watt's <u>Ag Workforce roundtable</u> in the lead up to the National Jobs and Skills Summit to be held in Canberra this week. QFF are calling for a short-term immigration strategy, immediate housing solutions as well as long term initiatives to grow a strong workforce pipeline as outlined in the <u>Qld Ag Industry Workforce Plan 2022-</u> 27.

8.

The Federal government has announced the creation of a biodiversity scheme that will recognize landholders who restore or manage local habitat granting them tradeable biodiversity certificates, operating in a similar way to current carbon crediting legislation. Read more <u>HERE</u>.

9

In the last three months alone, Telstra's systems have blocked just over 185 **million** malicious texts, but no tech can be 100% foolproof and you are still the best line of defence against scam texts. <u>Read more</u> on how to build your cyber security capability.

10.

How frustrating to see NFF's comments misconstrued by some during a time when we are all striving to work together to find solutions to the current workforce challenges. NFF's reflections noted that some employees working in the agriculture sector are provided free food and accommodation on top of their wages, not instead of. <u>Read NFF's recommendations to the Jobs and Skills</u> <u>Summit here</u>



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3. QSL Information Brief – Posted – 30/8/22



• Advance payments updated QSL Advance payments were updated last week to reflect revised pool values as of 29 July 2022. Growers are reminded that where this adjustment has resulted in a negative value, this sum will be automatically carried forward and applied to your next scheduled QSL sugar payment. Any associated QSL RCAN, RCTI or Statement is not a request for payment. The next Advance rate increase – from 65% to 70% – remains provisionally scheduled for 19 October.

For more details regarding QSL's 2022-Season Advances program, please click here.

Changes to Farm Arrangements - Growers who have a QSL Grower Pricing Agreement (GPA) and who are planning changes to their farm's operating structure (such as a farm sale, new lease or subdivision) are asked to complete QSL's Farm Transfer Information Form.
This form gathers basic information about the transaction to enable QSL to prepare the relevant Deed of Acknowledgement and/or Deed of Novation required to implement associated pricing transfers. This can be done before, during or after the transaction, but ideally, before the transaction occurs.
For further information or to commence the process, please contact the QSL Direct team on 1800 870 756.

Key Dates

20 September – Any unpriced tonnage in the 2022 Target Price Contract will roll after this date and an adjustment will be applied

20 September – Last day to roll unpriced Oct22 Contract tonnage in the Individual Futures Contract and Self-Managed Harvest Contract. Any unpriced tonnage remaining after this date will be priced by QSL at the next market opportunity.

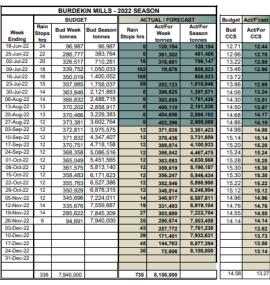
21 October – The QSL Annual General Meeting will be held from 10am at the Christie Spaces Conference Centre, 320 Adelaide Street, Brisbane.

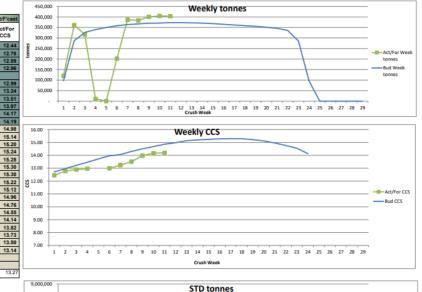
If members have any questions in regards to the above, please don't hesitate to get in contact with:

- Russell Campbell Grower Relationship Manager 0408 248 385
- Kristen Paterson Grower Relationship Officer- 0438 470 235
- Rebecca Love Grower Relationship Officer 0429 054 330 (Mon-Wed)

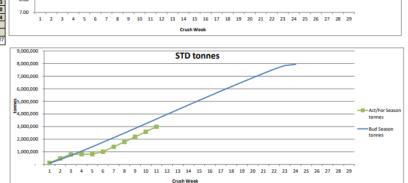
Rebecca Love Grower Relationship Officer - Burdekin Mobile 0429 054 330 <u>rebecca.love@qsl.com.au</u> www.qsl.com.au

4.Wilmar Budget vs Actual & Production Report – Crush Week 11 – Posted – 30/08/22





vountimes. A good crushing week with throughput again above budget. CCS is still below budget and strugging to pit back to original expectations. If miles except fromer exceeded the weekly budget. This was due to the maintenance stop on Tuesday being extended to repair a steam leak in #9 par.



Weekly	Production	Figures

Burdekin region mills Week 11, ending 27 August 2022							
Cane crushed This week Season to date							
Invicta	167,580	1,321,266					
Pioneer	73,786	508,554					
Kalamia	75,717	540,610					
Inkerman	86,314	619,160					
Burdekin	403,397	2,989,590					
CCS							
Invicta	14.8	13.84					
Pioneer	14.67	13.59					
Kalamia	13.84	13.07					
Inkerman	14.04	13.16					
Burdekin	14.43	13.52					

weekiy va	nety per	Tormanic	e for region		
Variety	%	CCS	Variety	%	CCS
Q240	44%	14.49	Q208	7%	14.47
KQ228	30%	14.17	Q232	6%	14.72
Q183	9%	15.10	WSRA17	3%	13.32

Comments:

The Burdekin mills processed more than 400,000 tonnes of cane for the third consecutive week.

This brings the season total to just under 3M tonnes, or approximately 37 per cent of the total forecast crop.

The average weekly CCS was 14.43 and continues to rise with the prolonged dry period.

The highest CCS sample was 17.8 from a rake of Q240-3R in the Stockham Rd productivity district.

Wilmar's Burdekin employees have been visiting schools in the district in conjunction with the North Queensland Cowboys Adopt A School program to talk to students about cane train safety.

John Tait Cane Supply Manager Burdekin Region



5.Wilmar Weekly Variety Summary – Crush Week 11 – Posted – 30/08/22

Mill : <u>KALAM</u> dbp453: DI 09 2022 seaso n :	IA Std wk 2	26 Weel	k 10 e	VARIETY	SUMM	IARY	Report Name	· FIT.1	. REPOR	Prepare	ed: 04:12 P№	i Sun 28	-Aug-	2022
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TOTAL	107728	59851	167579		167579	100.0	6.30 14.83		14.83	88.2	88.3			3.2

6. Wilmar Business Update – Posted – 30/8/22

View this email in your browser



- We're improving the signing process for grower agreements
- The agreements section of GrowerWeb will be unavailable from 3.30pm to 7.30pm tomorrow while these changes are made

Wilmar Sugar is making some improvements to the signing process for grower agreements.

The key change will be the addition of active signing by a Wilmar representative, instead of the pre-populated Wilmar signature currently used.

Important things to note:

- There will be no changes to the GrowerWeb nominations process.
- GEI marketers will continue to be advised of nominations as soon as the grower has signed the CSA.
- Growers will initially see their signature only on the Cane Supply Agreement, Pooling and Pricing Agreement and Molasses Gain Sharing Deed.
- Within two business days, the agreements will be signed by a Wilmar representative and posted to GrowerWeb.

The agreements section of GrowerWeb will be unavailable from 3.30pm to 7.30pm tomorrow (Wednesday 31 August) while these changes are made.

The improved signing process will be effective from tomorrow night.

Please contact our Grower Relations and Strategic Initiatives Manager Steve Postma on 4722 1922 should you have any questions or concerns.

Best regards

PAUL GIORDANI General Manager Cane Supply and Grower Relations



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7. Wilmar Crushing Update – Posted – 31/8/22



Wednesday, 31 August 2022

A run of dry weather has enabled us to make good headway with the crush, with close to 40 per cent of the total crop processed.

We have now crushed **6.04 million tonnes of cane**, which represents **38 per cent** of the estimated **16.05 million tonne** crop.

We look forward to working closely with the growing and harvesting sectors to get the remaining crop off.

HERBERT

CCS this week	Tonnes to date	Per cent of total	Total HBT crop
12.0	1.85M	39 per cent	4.7 million tonnes

- The crop continues to cut above estimate; however CCS levels are tracking below budget due to in-season crop growth.
- Wet weather continues to interrupt harvesting and crushing operations. We have used the forced downtime to undertake maintenance and cleaning activities.
- Improved bin weights this season are helping to underpin good crush rates.

BURDEKIN

CCS this week	Tonnes to date	Per cent of total	Total BKN crop
14.50	3.15M	39 per cent	8.15 million tonnes

• Our Burdekin mills have achieved throughput totals of more than 400,000 tonnes for three consecutive weeks, as our production teams focus on maximising crush rates.

- We have passed the 3 million tonnes crushed milestone, and are nearing 40 per cent of the total crop crushed.
- Cane quality is improving in line with the dry field conditions. CCS is rising, although continues to track below forecast levels.

PROSERPINE

CCS this week	Tonnes to date	Per cent of total	Total PRO crop
14.41	515,800	30 per cent	1.7 million tonnes

- CCS continues to trend favourably, with the weekly average generally tracking above budget.
- Scattered showers over the past few days have created challenges for the harvesting and milling sectors.
- We are continuing to focus on improving factory reliability and daily loadings.

PLANE CREEK

CCS this week	Tonnes to date	Per cent of total	Total PCK crop
13.60	528,000	35 per cent	1.5 million tonnes

- Weather and ground conditions have been ideal for harvesting.
- The crop continues to cut above estimate. CCS levels are rising but are tracking one unit below budget.
- Factory reliability has been excellent. Crush rates have increased further following a successful evaporator clean last week.

IN THE COMMUNITY



The North Queensland Cowboys' Game Development team headed into our sugar milling regions in July and August to run junior rugby league clinics with local clubs.

The Wilmar-sponsored clinics were held in Ingham, Proserpine and the Burdekin, and featured current and former Cowboys players, including Mitch Dunn and Ray Thompson.

At the end of the hour-long sessions, Wilmar representatives had a quick chat about cane train safety, before handing out prize packs and jelly beans.

The JRL clinics have been a key part of Wilmar's community partnership with the North Queensland Cowboys for many years.

Best regards

PAUL GIORDANI General Manager - Cane Supply and Grower Relations



Look out for those cane trains



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8. EE Muir & Sons – September Specials for KCGO Members



Please see below September specials for KCGO Members.

To take advantage of these special prices, KCGO Members will have to complete a E.E. Muir credit application.

These are available for pick up here at the KCGO office or directly for E.E. Muir.

PLEASE NOTE: All transactions will be handled directly by the E.E. Muir





SEPTEMBER 2022 PROMOTION



PROMOTIONAL PRICE

\$250.00 + GST \$325.00 + GST

RETAIL PRICE



Located at: 140 Young Street, AYR QLD 4807

Postal Address: PO Box 597, AYR QLD 4807 Phone: 07 47 83 13 12

Email: admin@kalagro.com.au Web: www.kalagro.com.au Facebook: KalamiaCaneGrowersOrgLtd

Office Hours: Monday - Friday - 8.30am - 4.30pm

SERVICES OFFERED TO MEMBERS

AND NON-MEMBERS





KCGO PROVIDES PAYROLL SERVICES

- Wages Preparation Fair Work ATO & STP Compliancy
- Superannuation
- End of Financial Year Processing
- WorkCover Premiums & Claims Assistance



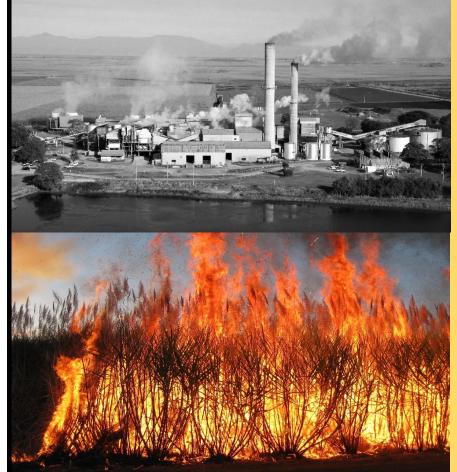
BAS agent 25954836 Payroll Manager Jacki Kratzmann KCGO PAYROLL SERVICE CHARGES

Members: \$12.20 (incl GST) per Payslip

Non-members: \$14.15 (incl GST) per Payslip

All Clients: \$20.25 (incl GST) End of Financial Year Processing (per Employee)

Harvest Invoice Services



PREPARATION OF WEEKLY HARVEST INVOICE CHARGES

Members: \$12.20 (incl GST) per Invoice

Non-members: \$14.15 (incl GST) per Invoice

Postage Charges: \$1.10 per Env.

Delivery Options:

- Invoices emailed
- Posted
- KCGO office pickup option



All members can now take advantage of special monthly discounted prices on chemicals through E.E Muir & Sons.

Please call E.E Muir & Sons on Ph 47 90 27 00 for more information.

179-183 Drysdale St, BRANDON QLD 4808



E.E. Muir & Sons



ABOUT US

KCGO DIRECTORS

Robert Malaponte **– Chairman**

Denis Pozzebon - Deputy Chairman

Joseph Quagliata – Director

Frank Mugica – Director

KCGO Staff

Dave Paine – Manager / Company Secretary Jacki Kratzmann – Payroll Manager Annmaree D'Alessandro – Administration Officer Narelle Breadsell – Administration Officer